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Salesforce Platform-App-Builder Exam is a challenging exam that requires significant preparation and study. Candidates are advised to review the exam objectives and study materials thoroughly, as well as to gain practical experience with the Salesforce Platform. Upon successful completion of the exam, candidates will be awarded the Salesforce Certified Platform App Builder certification, which is a valuable asset in the job market and a testament to their skills and expertise in Salesforce application development.

## Salesforce Certified Platform App Builder Sample Questions (Q17-Q22):

### NEW QUESTION # 17

When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers

- A. Build a validation rule that does not allow a user to save the opportunity record.
- B. Create a workflow rule that checks for close date less than 60 days and add an email alert.
- C. **Build an approval process that requires unanimous approval from the manager and VP of sales.**
- D. Create a lightning process builder flow that submits the record for an approval process

**Answer: C,D**

### NEW QUESTION # 18

Universal Containers deployed an app in a large change set from a Developer Sandbox to a Developer Pro Sandbox used for testing. After testing, changes had to be made to several of the components in the change set.

How should an app builder move the new changes to the Developer Pro Sandbox?

- A. Clone the change set and re\_display
- B. Rename the change set, add the changes and re\_display
- C. **Update the change set and re\_display**
- D. Refresh the text sandbox and re\_display the change set.

**Answer: C**

Explanation:

Updating the existing change set with the new changes and redeploying is the most efficient way to move the updated components to the Developer Pro Sandbox. Reference:

Salesforce Help - Change Sets

### NEW QUESTION # 19

Cloud Kicks (CK) captures all shipping information in a custom object called Shipments\_\_c. CK's app builder is tasked with creating an approval process to ensure department members can approve all overnight shipments.

Where should the app builder route the approval request?

- A. Queue
- B. Role
- C. Hierarchy field
- D. **Public group**

**Answer: D**

Explanation:

Public group is the best option to route the approval request for overnight shipments. Public groups can include users, roles, or other groups. Queues are used to assign ownership of records to a group of users, not for approval processes. Hierarchy field and role are not flexible enough to include only the department members.

### NEW QUESTION # 20

Where can a custom button be placed? Choose 3 answers

- A. On the User Object
- B. **On the Custom List View**
- C. **On a related list**
- D. **On a Person Account**
- E. On a Web-to-Case form

**Answer: B,C,D**

### NEW QUESTION # 21

The appraisal team at DreamHouse Realty wants to leverage Salesforce mobile app.

What are three things an app builder should do to optimize mobile experience?

Choose 3 answers

- A. Put the most important fields in the compact layout so they are easy to find.
- B. Minimize the amount of formula fields and lookup fields to reduce page load time.
- C. Use Global Actions to make it easy to perform vital functionality on mobile.
- D. Avoid using default field values so that the user is required to fill in all fields on the screen.
- E. Create individual customized layouts for different phone operating systems.

## Answer: A,B,C

### Explanation:

The app builder should do three things to optimize mobile experience:

Use Global Actions to make it easy to perform vital functionality on mobile: Global actions are actions that allow users to create records or perform tasks from anywhere in Salesforce. They are displayed in various places in Salesforce mobile app, such as action bar, action menu, or publisher. By using global actions, the app builder can make it easy for the appraisal team to perform common tasks on mobile, such as creating a new appraisal record or logging a call.

Minimize the amount of formula fields and lookup fields to reduce page load time: Formula fields and lookup fields are types of fields that can affect the performance of Salesforce mobile app. Formula fields are fields that calculate a value based on an expression or formula. Lookup fields are fields that create a relationship between two objects and allow users to select a value from a list of records. Both types of fields can increase the page load time on mobile devices, especially if they are complex or reference many other fields. By minimizing the amount of formula fields and lookup fields, the app builder can optimize the mobile experience for the appraisal team.

Put the most important fields in the compact layout so they are easy to find: Compact layouts are layouts that display a record's key information at a glance. They are used in various places in Salesforce mobile app, such as record highlights, list views, related lists, and lookup dialogs. By putting the most important fields in the compact layout, the app builder can ensure that the appraisal team can easily find the information they need on mobile devices. Option B and D are not things that an app builder should do to optimize mobile experience.

## NEW QUESTION # 22

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