

# Reliable CIPS L5M7 Test Preparation - Exam L5M7 Consultant



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The CIPS L5M7 exam is one of the most valuable certification exams. The L5M7 exam opens a door for beginners or experienced CIPS professionals to enhance in-demand skills and gain knowledge. L5M7 credential is proof of candidates' expertise and knowledge. To get all these benefits CIPS you must have to pass the L5M7 Exam which is not an easy task. Solutions provide updated, valid, and actual Achieving Competitive Advantage Through the Supply Chain (L5M7) (L5M7) Dumps that will assist you in L5M7 preparation and you can easily get success in this challenging CIPS L5M7 exam with flying colors.

## CIPS L5M7 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• Understand Measures Required to Achieve Competitive Advantage in Supply Chains: This section of the exam measures the skills of Strategic Sourcing Specialists and focuses on achieving and maintaining competitive advantage through strategic supply chain practices. It assesses knowledge of how organizations can leverage cost leadership or differentiation strategies to outperform competitors. Candidates are expected to understand pricing mechanisms such as fixed and variable pricing, open book costing, and risk</li><li>• reward arrangements that drive efficiency and transparency. The section also includes cost reduction techniques like supplier rationalization, value analysis, and negotiation strategies that enhance profitability. Finally, it examines collaborative approaches such as partnership sourcing, building supplier trust, and managing relationship life cycles to ensure long-term strategic advantages within the supply chain.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• Understand the Dynamics of Supply Chains: This section of the exam measures the skills of Supply Chain Analysts and covers the foundational understanding of how supply chains operate, interact, and add value to organizations. It examines the differences between supply chains, supply networks, and supply chain management while exploring the concept of supplier tiering and network sourcing. Candidates are expected to understand how effective supply chain management improves quality, reduces costs and lead times, and fosters innovation while mitigating risks. Additionally, this section emphasizes the connection between an organizational infrastructure, culture, and process management in achieving efficient supply chains. It also compares various improvement approaches, including collaborative and competitive models, outsourcing, offshoring, and global procurement.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Understand Improvement Methodologies that Can Be Used in Supply Chains: This section of the exam measures the skills of Procurement Managers and focuses on the tools and methodologies used to enhance supply chain performance and efficiency. It highlights the principles of total quality management (TQM), including quality assurance and inspection, and their role in ensuring product and process consistency. Candidates must understand how to use statistical methods such as KPIs, data analysis, and Six Sigma to drive continuous improvement. The section also explores lean thinking, agile processes, Just-in-Time (JIT) systems, and the 5S methodology as frameworks for optimizing operations. Furthermore, it covers the application of business process re-engineering (BPR) and benchmarking to evaluate and redesign supply processes for better performance and competitiveness.</li> </ul>
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In addition to the CIPS L5M7 PDF questions, we offer desktop Achieving Competitive Advantage Through the Supply Chain (L5M7) (L5M7) practice exam software and web-based Achieving Competitive Advantage Through the Supply Chain (L5M7) (L5M7) practice test to help applicants prepare successfully for the actual Building Achieving Competitive Advantage Through the Supply Chain (L5M7) (L5M7) exam. These Achieving Competitive Advantage Through the Supply Chain (L5M7) (L5M7) practice exams simulate the actual L5M7 exam conditions and provide an accurate assessment of test preparation.

## CIPS Achieving Competitive Advantage Through the Supply Chain (L5M7) Sample Questions (Q26-Q31):

### NEW QUESTION # 26

Which of the following relationship styles is the least collaborative?

- A. Arm's-length
- B. Transactional
- C. Strategic alliance
- D. Outsourced

**Answer: A**

Explanation:

On the relationship spectrum, arm's-length is a low-collaboration style (only adversarial is lower), characterised by limited information sharing and short-term focus. Short cited term: "relationship spectrum... arm's-length (low collaboration)" (L5M7 Study Guide, p.80).

Reference: CIPS L5M7 Study Guide, p.80.

### NEW QUESTION # 27

A pricing approach in which a value point is decided upon and maintained for a prescribed period is known as what?

- A. Variable Pricing
- B. Competitive Pricing
- C. Fixed Pricing
- D. Cost-Plus Pricing

**Answer: C**

Explanation:

Fixed pricing maintains a constant price for a defined period regardless of market changes, providing stability for both buyer and supplier.

Short cited extract: "Fixed pricing - price remains constant for an agreed duration." (L5M7 Study Guide, p. 188)

Reference: CIPS L5M7 Study Guide, p.188.

### NEW QUESTION # 28

Which of the following is an example of exceeding customers' expectations? Select TWO.

- A. Providing a free gift when a purchase is made
- B. The price is lower than the customer expected to pay
- C. Providing the item desired in a different colour
- D. A customer orders an item online and it is delivered on the expected day

**Answer: A,B**

Explanation:

Meeting expectations (B) is not exceeding them. Exceeding is demonstrated by unexpected extra values such as lower-than-expected price or a free add-on. Short extract: "exceeding expectations-delighting customers with additional/unexpected value." (L5M7 Study Guide, p.121) Reference: L5M7 Study Guide, p.121.

### NEW QUESTION # 29

Long runs, stable product design, and inventory buffers are objectives of which business function?

- A. Manufacturing
- B. Logistics
- C. Sales
- D. Sourcing

**Answer: A**

Explanation:

Manufacturing objectives emphasise efficiency through long production runs, stable design, and inventory buffering to ensure continuity of output.

Short cited term: "manufacturing - long runs and inventory buffer." (L5M7 Study Guide, p. 36) Reference: CIPS L5M7 Study Guide, p. 36.

### NEW QUESTION # 30

What are some disadvantages to a multi-sourcing strategy in a supply chain? Select TWO.

- A. Less dependency on one supplier
- B. Inconsistency in quality
- C. Relationships are more transactional
- D. Possibility of having surplus stock

**Answer: B,D**

Explanation:

Multi-sourcing can increase inventory/duplication and create quality inconsistency between sources. Reduced dependency (C) is an advantage, and (D) is a neutral characteristic rather than a disadvantage. Short extract: "multiple sources may lead to duplication/stock and variable quality." (L5M7 Study Guide, p.6) Reference: L5M7 Study Guide, p.6.

### NEW QUESTION # 31

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