

CPQ-Specialist Online Exam & CPQ-Specialist Latest Exam Simulator



What's more, part of that ExamDumpsVCE CPQ-Specialist dumps now are free: <https://drive.google.com/open?id=1-FXGF4YQaERPwtSvLWmOSHL5oJgyZVWg>

Our CPQ-Specialist test torrent has been well received and have reached 99% pass rate with all our dedication. As a powerful tool for a lot of workers to walk forward a higher self-improvement, our CPQ-Specialist certification training continued to pursue our passion for advanced performance and human-centric technology. To get a full understanding of our CPQ-Specialist study torrent, you can visit our web or free download the demo of our CPQ-Specialist exam questions as we provide them on the web for our customers to try the quality of our CPQ-Specialist training guide.

The Salesforce CPQ-Specialist exam is made up of 60 multiple-choice questions and lasts 105 minutes. Candidates must achieve a score of 65% or higher to pass the exam and earn the certification. Salesforce recommends that candidates have at least six months of experience working with CPQ before attempting the exam. Those who pass the exam will become certified CPQ Specialists, gaining recognition for their expertise in one of Salesforce's most important software solutions.

Salesforce CPQ-Specialist (Salesforce Certified CPQ Specialist) Certification Exam is a well-recognized certification exam that evaluates the knowledge and skills of an individual in the field of Salesforce CPQ. Salesforce CPQ is a cloud-based software solution that helps businesses automate their sales quoting process. Salesforce Certified CPQ Specialist certification exam assesses an individual's ability to implement, configure, and manage Salesforce CPQ solutions to meet specific business needs. CPQ-Specialist Exam is designed to test the knowledge of individuals in various areas such as product configuration, pricing, quoting, and contracting.

>> CPQ-Specialist Online Exam <<

100% Pass Quiz 2026 CPQ-Specialist: Salesforce Certified CPQ Specialist Useful Online Exam

With great outcomes of the passing rate upon to 98-100 percent, our CPQ-Specialist practice engine is totally the perfect ones. We never boost our achievements on our CPQ-Specialist exam questions, and all we have been doing is trying to become more effective and perfect as your first choice, and determine to help you pass the CPQ-Specialist Study Materials as efficient as possible. Just to try on our CPQ-Specialist training guide, and you will love it.

Salesforce CPQ-Specialist Certification Exam consists of 60 multiple-choice questions that must be completed within 105 minutes. CPQ-Specialist exam is conducted online, and the passing score is 65%. Salesforce Certified CPQ Specialist certification is valid for two years, after which the individual must retake the exam to maintain their certification status.

Salesforce Certified CPQ Specialist Sample Questions (Q211-Q216):

NEW QUESTION # 211

Universal Containers wants to introduce a new product as an add-on item for an existing bundle that its customers can purchase on a yearly basis. The price of the product will be 15% of the combined prices of the other products and should not contribute value to other Percent of Total subscription products. Which configuration is a valid way to set up this new product?

- A. Subscription Pricing: Percent of Total, Percent of Total (%): 15%, Exclude from Percent of Total: True, Subscription Term: 12
- B. Subscription Pricing: Fixed, Percent of Total (%): 15%, Include in Percent of Total: True, Subscription Term: 12
- C. Subscription Pricing: Percent of Total, Percent of Total (%): Exclude from Percent of Total: False Subscription Term: 1
- D. Subscription Pricing: Fixed, Percent of Total (%): 15%, Include inPercent of Total: False, Subscription Term: 1

Answer: A

NEW QUESTION # 212

When initially configuring a bundle, all Product Options are visible. A Configuration Attribute combined with a Product Rule is used to hide or show Product Options depending on the value of the Configuration Attribute.

The initial configuration was successful, but a user has reported that upon bundle reconfiguration, all Product Options are visible. The Configuration Attribute retains the value that was set initially.

What should the admin do to resolve the issue?

- A. Ensure that Apply to Product Options is set to TRUE on the Configuration Attribute.
- B. Change the Evaluation Event of the Product Rule to Load.
- C. Change the Evaluation Event of the Product Rule to Always.
- D. Ensure that **Apply Immediately** is selected.

Answer: D

NEW QUESTION # 213

How should an Admin enable renewal uplift on an Account?

- A. Update the Markup (%) field on the Renewal Quote.
- B. **Update the Renewal Pricing Method to Uplift on the Account, then populate the Renewal Uplift (%) field on the Contract record.**
- C. Change the Renewal Pricing Method to Same on the Account.
- D. Select the Combine Subscription Quantities checkbox on the Contract record to the Account.

Answer: B

NEW QUESTION # 214

Given the Discount Schedule and pricing details of the Cloud Storage Product, what is the calculated Regular Unit Price for the Quote Line?

Quote line field values:

*List price: \$100

*Quantity: 5

Discount Schedule field values:

*Type: Slab

*Discount Unit: Percent

- A. \$500.00
- B. \$450.00
- C. \$480.00

- D. \$470.00

Answer: D

NEW QUESTION # 215

An admin has set the Group Field on one of the Quote Templates. On output documents on Quote A, Quote Lines appear to be grouped incorrectly.

What are two explanations for this grouping?

Choose 2 answers

- A. Template Section with Template Content of Line Items type has a value in Group Field.
- B. Bundles on Quote A contain a Configuration Attribute designating location.
- C. Modified By field on the user's Quote was last modified before the new Quote Template was implemented.
- D. There are Quote Line Groups related to Quote A.

Answer: A,C

NEW QUESTION # 216

• • • • •

CPQ-Specialist Latest Exam Simulator: <https://www.examdumpsvce.com/CPQ-Specialist-valid-exam-dumps.html>

BONUS!!! Download part of ExamDumpsVCE CPQ-Specialist dumps for free: <https://drive.google.com/open?id=1-FXGF4YQaERPwtSvLWmOSHL5oJgyZVWg>