

HPE2-E84日本語勉強資料、HPE2-E84模擬試験、 HPE2-E84日本語問題と解答



HPE2-E84	
試験形式:	Webベース
試験時間:	1時間
問題数:	30問
合格基準:	70%以上
対応言語:	英語、日本語、ラテンアメリカスペイン語、ブラジルポルトガル語

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>> HPE2-E84試験解説 <<

HPE2-E84模擬試験最新版 & HPE2-E84試験関連赤本

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HP Selling HPE AI and As-a-Service Solutions 認定 HPE2-E84 試験問題 (Q41-Q46):

質問 # 41

What is the fundamental purpose of HPE AI Solutions, including High-Performance Computing (HPC), in a business context?

- A. To replace all human employees with automated systems.
- B. To offer a simple, low-cost alternative to traditional desktop computers for office productivity applications.
- **C. To enable organizations to analyze vast amounts of data, run complex simulations, and train AI models to accelerate innovation and gain competitive insights.**
- D. To provide basic file and print services for small office environments.

正解: C

質問 # 42

During a sales conversation about a large data center refresh, a customer raises a significant objection.

Customer Objection:

"We simply don't have the capital budget approved for a multi-million dollar hardware purchase this year. We want to modernize, but our board is pushing to shift all major IT investments to a recurring, operational expense model." Which HPE offerings are specifically designed to overcome this type of financial objection? (Choose 2.)

- A. HPE Services for break/fix hardware support.
- B. HPE Financial Services, which provides flexible payment solutions like leasing and financing.
- C. HPE ProLiant servers with the highest core counts and memory.
- D. HPE Training Services for technical certifications.
- E. HPE GreenLake, which provides a pay-per-use consumption model.

正解: B、E

質問 # 43

A manufacturing client wants to implement an AI solution to improve quality control by visually inspecting products on the assembly line. The solution must be able to identify microscopic defects in real-time. This requires processing high-resolution video streams with extremely low latency.

What are the key infrastructure requirements that an HPE sales professional must identify for this AI use case? (Choose 2.)

- A. A centralized, cloud-only storage solution for archiving data.
- B. Low-power, low-cost CPUs for maximum energy efficiency.
- C. A simple file-sharing protocol like SMB.
- D. High-throughput, low-latency networking to move video data without delay.
- E. High-performance, GPU-based accelerated computing to run the AI inference models.

正解: D、E

質問 # 44

An IT Manager is reviewing a feature comparison between their current on-premises IT monitoring tools and the OpsRamp AIOps platform.

Feature Comparison:

| Capability | Legacy Tools | OpsRamp (HPE SaaS) |

| : | : | : |

| Discovery & Monitoring | Manual, siloed by domain | Full-stack, hybrid cloud |

| Alerting | Static thresholds, high volume | AIOps-driven correlation |

| Remediation | Manual runbooks | Automated, policy-based |

| Management | Multiple, separate consoles | Unified, service-centric view | After reviewing the chart, the IT Manager states, "I'm concerned about alert fatigue. My team is overwhelmed with notifications, and they can't tell what's important." How should the sales professional use the information in the chart to address this specific objection?

- A. Emphasize that OpsRamp can automate the remediation of issues, so the alerts are less important.
- B. Explain that OpsRamp's full-stack discovery will find even more things to generate alerts for.
- C. Focus on the unified management console as the primary way to manage the high volume of alerts.
- D. Highlight that OpsRamp uses AIOps to correlate events, suppressing noise and intelligently escalating only the root-cause incidents, thus reducing alert fatigue.

正解: D

質問 # 45

A customer's primary driver for considering an as-a-service model is to move IT spending from large, unpredictable capital expenditures (CapEx) to predictable, recurring operational expenditures (OpEx).

Which core benefit of HPE's IaaS solutions, like HPE GreenLake, directly addresses this financial objective?

- A. Management of the infrastructure through a cloud-based console.
- B. A pay-per-use consumption model that aligns costs with usage.
- C. The ability to scale capacity up or down on demand.

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