Plat-101復習対策、Plat-101復習テキスト

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Salesforce Plat-101 認定試験の出題範囲：

トピック	出題範囲
トピック 1	• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.
トピック 2	• Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.

トピック 3	• Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.
トピック 4	• Reports & Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.

>> Plat-101復習対策 <<

Plat-101復習テキスト & Plat-101受験準備

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Salesforce Certified Platform Foundations 認定 Plat-101 試験問題 (Q96-Q101):

質問 # 96
A Salesforce associate is creating new user accounts for a new project management team.
What will be the role of each new team member?

- A. Developer
- B. End User
- C. Builder

正解：B

解説：
The role of each new team member will be end user, which means they will use the Salesforce application to perform their daily tasks, such as creating and updating records, running reports, and collaborating with others.

質問 # 97
A Salesforce associate is asked to share records about a carpool program with users.
Which type of group should the associate create?

- A. Public Group(s)
- B. A Queue
- C. Private Group(s)

正解：A

解説：
The type of group that the associate should create to share records about a carpool program with users is a public group. A public group is a set of users that can be used to define sharing rules, queues, and other features that require a group of users. A public group can include individual users, other groups, roles, or territories. A public group can be used to share records with a specific group of users who are interested in the carpool program. A private group is a type of Chatter group that is not related to record sharing. A queue is a feature that allows users to manage leads, cases, and other objects as a team, but it is not suitable for sharing records about a carpool program.

質問 # 98

Get Cloudy Consulting currently stores information about is customers and partners in the Account object.
There are a few details specific to partners that are not applicable to customers.
What is the recommended way to display only the information application to each group?

- A. Create record types on Account called Partner and Customer
- B. Create custom object called Partner and Customer
- C. Use Account for customers and create a custom object for partners.

正解：A

解説：
Creating record types on Account called Partner and Customer is the recommended way to display only the information applicable to each group. Record types allow different page layouts, picklist values, and business processes to be assigned to different users based on their profile. For example, the Partner record type could have a page layout that includes fields specific to partners, such as Partner Type, Partner Level, and Partner Status. The Customer record type could have a different page layout that excludes those fields. Using Account for customers and creating a custom object for partners would not be advisable, because it would create data silos and make reporting and sharing more difficult. Creating custom objects called Partner and Customer would not make sense, because they are both types of accounts and should use the standard Account object.

質問 # 99
Get Cloudy Consulting encourages end users to update their own settings.
How can an end-user access their personal settings?

- A. Click the profile icon in the header, then dick Settings.
- B. Click the gear, con in the header, then click Setup.
- C. Click the question mark icon in the header, then create a Case.

正解：A

解説：
The way that an end-user can access their personal settings is to click the profile icon in the header, then click Settings. This will open the Settings page, where the user can update their personal information, language and locale, email, display, security, and other settings. Clicking the gear icon in the header, then clicking Setup will open the Setup page, where the user can access the org-wide settings and features, but not their personal settings. Clicking the question mark icon in the header, then creating a Case will open the Help Center, where the user can get help and support, but not access their personal settings.

質問 # 100
A sales manager requests a report that shows total opportunity amounts grouped by:
* Small opportunities - Amount is less than $50,000.
* Medium opportunities - Amount is between $50,000 and 5100,000.
* Large opportunities - Amount is more than $100,000.
How should the Salesforce associate create a field to show the amount as described above?

- A. Create a custom field in Setup.
- B. Create a bucket field off of Amount,
- C. Create a formula field off of Amount.

正解：B

解説：
The best way to create a field that shows the amount as described in the question is to use a bucket field off of Amount. A bucket field lets you group report values into categories without creating a formula or a custom field2. You can create a bucket field for any numeric, picklist, or text field in a report.

質問 # 101
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