

시험패스가 가능한 CPQ-Specialist 인기 자격증 시험덤프덤프 자료



그 외, Itexamdump CPQ-Specialist 시험 문제집 일부가 지금은 무료입니다: <https://drive.google.com/open?id=1WL2ua2IwFwPHtL7989eyJ-zqn1s9hOw>

인터넷에는 Salesforce 인증 CPQ-Specialist 시험대비 공부자료가 헤아릴 수 없을 정도로 많습니다. 이렇게 많은 Salesforce 인증 CPQ-Specialist 공부자료 중 대부분 분들에게서 저희 Itexamdump를 선택하는 이유는 덤프 업데이트가 다른 사이트보다 빠르다는 것이 제일 큰 이유가 아닐까 싶습니다. Itexamdump의 Salesforce 인증 CPQ-Specialist 덤프를 구매하시면 덤프가 업데이트되면 무료로 업데이트된 버전을 제공받을 수 있습니다.

Itexamdump 덤프 공부 가이드는 업계에서 높은 인지도를 자랑하고 있습니다. Itexamdump 제품은 업데이트가 가장 빠르고 적응율이 가장 높아 업계의 다른 IT 공부자료 사이트보다 출중합니다. Itexamdump의 Salesforce 인증 CPQ-Specialist 덤프는 이해하기 쉽고 모든 Salesforce 인증 CPQ-Specialist 시험 유형이 모두 포함되어 있어 덤프만 잘 이해하고 공부하시면 시험패스는 문제 없습니다.

>> CPQ-Specialist 인기 자격증 시험덤프 <<

최신 CPQ-Specialist 인기 자격증 시험덤프 시험덤프 공부

Itexamdump에서 출시한 Salesforce 인증 CPQ-Specialist 시험덤프는 Itexamdump의 엘리트한 IT 전문가들이 IT 인증 실제 시험 문제를 연구하여 제작한 최신 버전 덤프입니다. 덤프는 실제 시험의 모든 범위를 커버하고 있어 시험 통과율이

거의 100%에 달합니다. 제일 빠른 시간내에 덤프에 있는 문제만 잘 이해하고 기억하신다면 시험패스는 문제없습니다.

Salesforce CPQ-Specialist 인증 시험은 Salesforce 생태계에서 진로를 발전시키고자 하는 모든 사람들에게 필수적입니다. 이는 Salesforce CPQ 솔루션에 대한 개인의 전문성을 나타내는 산업 표준 인증입니다. 이 인증은 지속적인 학습과 전문적인 발전에 대한 헌신을 나타내므로 잠재적인 고용주나 고객에게 여러분의 기술을 자랑하는 좋은 방법이기도 합니다.

최신 Salesforce Certified Advanced Administrator CPQ-Specialist 무료 샘플 문제 (Q151-Q156):

질문 # 151

An admin is working on a Primary Quote attached to an Opportunity. The nice Book and Currency on the Quote and Opportunity match. However, only some of the Products from the Quote are being synced to the Opportunity, and error messages are displayed.

Which three reasons explain why these Products failed to create Opportunity Products?

Choose 3 answers

- A. Exclude from Opportunity is checked on the Product record.
- B. Only Products with a price greater than zero sync to the Opportunity,
- C. Some Products are missing Price Book Entries.
- D. Only Products with an Effective Quantity greater than or less than zero sync to the Opportunity-
- E. Q Validation Rules on the Opportunity Product silently fail.

정답: B,D,E

질문 # 152

Universal Containers (UC) builds Quotes that can be delivered to multiple locations using a Quote Line Group for each location. UC wants to split orders by delivery location automatically.

How should the consultant meet the requirement?

- A. Set the Order By picklist field to the Location field on the Quote Line Group, and then set the Ordered field to TRUE.
- B. Ensure the Order by Quote Line Group field is set to TRUE, and then click the Create Order button.
- C. Ensure the Order by Quote Line Group field is set to TRUE, and then set the Ordered field to TRUE.
- D. Set the Order By picklist field to the value of SBQQ_Group_c, and then click the Create Order button.

정답: C

설명:

Requirement Overview:

* Automatically split Orders by delivery location based on Quote Line Groups.

Key Configurations:

* Order by Quote Line Group: Ensures that each Quote Line Group generates a separate Order.

* Ordered Field = TRUE: Triggers the creation of Orders for the Quote Lines.

Steps to Configure:

* Ensure the Order by Quote Line Group field is checked on the Quote.

* Mark the Ordered field as TRUE.

* Test the Order creation process to verify separate Orders are generated by location.

질문 # 153

When amending a contract, users have reported that the net pricing of some products is incorrect. The admin has done a preliminary investigation and found that the issue only happens on existing products when the quantity is adjusted.

What is the likely cause?

- A. The Use Legacy Amend/Renew Service is TRUE in the package settings.
- B. The Renewal Price and the Net Price on the upgraded Subscriptions are different values.
- C. The products' Pricebook Entry prices were changed after the Contract was generated.
- D. The products have a Discount Schedule and Cross Order is unselected.

정답: D

질문 # 154

The Products sold by Universal Containers (UC) have a Product Family of Hardware or Software. Each Quote should only contain one of the Product Families. At the time of Quote creation, the sales rep is required to populate a custom picklist with the API name Family__c with values of Hardware or Software.

If the sales rep selects Hardware for the Family__c field, the rep should only be able to add Products with the Product Family of Hardware to the Quote. The same premise applies for the value Software for the Family__c field.
How should the Admin meet this requirement?

- A. Create a Search Filter related to the Add Products Custom Action where:
 - * Target Object is Quote
 - * Target Field is Family__c
 - * Operator is Equals
 - * Filter Source Object is Product
 - * Filter Source Field is Product Family
 - * Hidden is True
- B. Create a Search Filter related to the Add Products Custom Action where:
 - * Target Object is Product
 - * Target Field is Product Family
 - * Operator is Equals
 - * Filter Source Object is Quote
 - * Filter Source field is Family__c
 - * Hidden is True
- C. Create a Custom Action Condition related to the Add Products Custom Action where:
 - * Target Object is Quote
 - * Field is Family__c
 - * Filter Value is Product Family
- D. Create a Custom Action Condition related to the Add Products Custom Action where:
 - * Target Object is Product
 - * Field is Product Family
 - * Filter Value is Family__c

정답: A

질문 # 155

A subscription product that was newly created fails to display In the Product Selection screen when users search for It
What are three possible reasons for this behavior? Choose 3 answers

- A. The Active checkbox Is FALSE on the Product record.
- B. The Product is missing a Pricebook Entry for the Quote's Pricebook.
- C. The Product Is missing a related Cost record.
- D. The Optional checkbox is TRUE on the Product record.
- E. The Component checkbox is TRUE on the Product record.

정답: A,D,E

질문 # 156

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Salesforce인증CPQ-Specialist시험덤프의 문제와 답은 모두 우리의 엘리트들이 자신의 지식과 몇 년간의 경험으로 완벽하게 만들어낸 최고의 문제집입니다. 전문적으로Salesforce인증CPQ-Specialist시험을 응시하는 분들을 위하여 만들었습니다. 여러분이 다른 사이트에서도Salesforce인증CPQ-Specialist시험 관련덤프자료를 보셨을 것입니다 하지만 우리Itexamdump의 자료만의 최고의 전문가들이 만들어낸 제일 전면적이고 또 최신 업데이트일 것입니다.Salesforce인증CPQ-Specialist시험을 응시하고 싶으시다면 Itexamdump자료만의 최고의 선택입니다.

CPQ-Specialist최고품 질 시험덤프자료 : <https://www.itexamdump.com/CPQ-Specialist.html>

