

# Quiz Salesforce - FS-Con-101–Professional Latest Exam Online



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## Salesforce Certified Field Service Consultant Sample Questions (Q50-Q55):

### NEW QUESTION # 50

Universal Containers (UC) normally focuses on minimizing travel. Weather can cause situations that require expedited on-site service.

How should a Consultant recommend UC handle unplanned service during times of severe weather?

- A. Configure a new Service Level for immediate assignment.
- **B. Configure an Emergency Policy and use the Emergency Wizard.**
- C. Manually flag ServiceAppointments as "In Jeopardy" due to weather.
- D. Postpone all lower-priority jobs and extend Due Dates.

**Answer: B**

Explanation:

This option allows handling unplanned service during times of severe weather by creating a policy that overrides the existing scheduling policy and using a wizard to reschedule service appointments based on the emergency policy.

References:[https://help.salesforce.com/s/articleView?id=sf.fs\\_emergency\\_wizard](https://help.salesforce.com/s/articleView?id=sf.fs_emergency_wizard).

htm&type=5

### NEW QUESTION # 51

Universal Containers operates in a highly regulated industry. Technicians must conduct quarterly inspections for all customers in their region. Each inspection should be completed within a single visit and include all installed assets on site.

Which two Maintenance Plan settings should the Consultant recommend? Choose 2 answers

- A. Service Appointment Generation Method = One Service Appointment per Work Order Line Item
- B. Work Order Generation Method = One Work Order Line Item per Asset
- C. Service Appointment Generation Method = One Service Appointment per Work Order
- D. Work Order Generation Method = One Work Order per Asset

**Answer: B,C**

Explanation:

These two settings ensure that each inspection is completed within a single visit and includes all installed assets on site.

References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_maintenance\\_plans\\_overview](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_overview).

htm&type=5

### NEW QUESTION # 52

Universal Containers requires trained inspectors to make three site visits per year to inspect containers at customer sites. These visits must be created 14 days before the next suggested inspection date.

What are two ways a Consultant can configure Maintenance Plans to meet the requirement?

Choose 2 answers

- A. Associate a Required Skill called Site Visit to a Maintenance Plan.
- B. Associate 2 Work Types called Site Visit to a Maintenance Plan
- C. Auto-generate Work Orders with a 14 day Generation Horizon.
- D. Auto-generate Work Orders with a 14 day Generation Timeframe.

**Answer: C,D**

Explanation:

Maintenance Plans are records that define recurring work orders for preventive maintenance such as inspections or tune-ups[188].

Auto-generate Work Orders is a setting that enables or disables the automatic generation of work orders from maintenance plans[189]. Generation Timeframe is a setting that defines how often work orders should be generated from maintenance plans such as daily, weekly, or monthly[190].

Generation Horizon is a setting that defines how far in advance work orders should be generated from maintenance plans such as 7 days or 30 days[191]. Auto-generating Work Orders with a 14 day Generation Timeframe and a 14 day Generation Horizon would allow Universal Containers to automatically generate Work Orders 14 days before the next suggested maintenance date by creating work orders from maintenance plans every 14 days within 14 days of their scheduled date. Associating a Required Skill called Site Visit to a Maintenance Plan would not affect how far in advance work orders are generated from maintenance plans.

Required Skills are fields on the maintenance plan object that indicate which skills are needed for performing preventive maintenance[192]. Associating a Work Type called Site Visit to a Maintenance Plan would not affect how far in advance work orders are generated from maintenance plans. Work Types are records that define the standard tasks and duration for a specific type of work[193]. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_maintenance\\_plans\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_overview.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.fs\\_maintenance\\_plans\\_auto\\_generate\\_work\\_orders.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_auto_generate_work_orders.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.fs\\_maintenance\\_plans\\_generation\\_timeframe.htm](https://help.salesforce.com/s/articleView?id=sf.fs_maintenance_plans_generation_timeframe.htm)

### NEW QUESTION # 53

Northern Trail Outfitters wants to report on its Assets and reflect their attributes including hierarchical relationships.

How should the Consultant meet this requirement?

- A. Use standard reports and reference the Parent Asset and Root Asset fields.
- B. Create custom reports and reference the Parent Asset and Root Asset fields.

- C. Use the Assets without Products report.
- D. Enable and customize the View Asset Hierarchy action.

**Answer: A**

Explanation:

This option allows reporting on assets and their attributes, including hierarchical relationships, by using the standard asset reports and fields. References: [https://help.salesforce.com/s/articleView?id=sf.fs\\_asset\\_hierarchy.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_asset_hierarchy.htm&type=5)

#### NEW QUESTION # 54

Universal Containers wants to assign Service Appointment based on the Polygon of the child service territory in the hierarchy. How should a Consultant assign Service Appointments to the Polygon?

- A. Set the Polygon Assignment Policy to the Highest Level.
- B. Set the Territory Assignment Policy to the Lowest Level.
- C. Set the Territory Assignment Policy to the Highest Level.
- **D. Set the Polygon Assignment Policy to the Lowest Level.**

**Answer: D**

Explanation:

Polygons are geographic areas that define service territories for scheduling and optimization purposes. The Polygon Assignment Policy determines which polygon in a service territory hierarchy is used to assign service appointments to service resources based on their location or skills. Setting it to the Lowest Level ensures that service appointments are assigned based on the polygon of the child service territory in the hierarchy<sup>1</sup>. Setting it to the Highest Level would use the polygon of the parent service territory in the hierarchy<sup>1</sup>. The Territory Assignment Policy determines which territory in a hierarchy is used to filter available resources for scheduling. It does not affect polygon assignment. References: <sup>1</sup> [https://help.salesforce.com/s/articleView?id=sf.fs\\_polygons\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_polygons_overview.htm&type=5) [https://help.salesforce.com/s/articleView?id=sf.fs\\_territories\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.fs_territories_overview.htm&type=5)

#### NEW QUESTION # 55

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