

L4M4 Prüfungs-Guide - L4M4 Schulungsunterlagen

Attempt 1

All knowledge areas ▾

All questions ▾

Question 1: **Incorrect**

The procurement team at Grape Juice Limited often use a weighted point system when appraising potential suppliers. What is a disadvantage of using a weighted point system?

☐ It allows transparency

☐ It is time-consuming to create (correct)

☐ It is easy to manipulate

☒ It is hard to be objective (incorrect)

Explanation

Weighted points systems can be time consuming to create. A list of advantages and disadvantages can be found on p.60. They're very transparent and allow for objective grading of supplier bids (so these answers are incorrect). They are not easy to manipulate and this is an advantage of using them.

Question 2: **Correct**

The gross profit of a company can be calculated by using a simple formula. What is this?

☒ total revenue - cost of sales (correct)

☐ assets - liabilities

☐ cost of sales - fixed assets

☐ debt owed - total sales

Explanation

gross profit = total revenue - cost of sales (p.90). Learn all you can about financial ratios and financial statements for the exam- it's a very common topic.

BONUS!!! Laden Sie die vollständige Version der Prüfung Frage L4M4 Prüfungsfragen kostenlos herunter:
<https://drive.google.com/open?id=1UNsTFbALfpdlUzeSIw19Y12ulqqAuZoB>

Gott ist gerecht, und jeder ist nicht perfekt. Wie wir alle wissen, ist der Wettbewerb in der IT-Branche sehr heftig. So jeder will die IT-Zertifizierung erhalten, um einen Wert zu erhöhen. Ich denke auch so. Aber es ist zu schwierig für ich. Glücklicherweise habe ich die Dumps zur CIPS L4M4 Zertifizierung von Prüfung Frage im Internet gesehen. Dann brauche ich mich keine Sorgen zu machen. Die Fragenkataloge zur CIPS L4M4 Prüfung von Prüfung Frage sind wirklich gut. Sie sind umfassend und zielgerichtet. Wenn Sie auch ein Mitgeleid der IT-Branche sind, fügen Sie schnell die CIPS L4M4 Prüfung Fragenkataloge von Prüfung Frage in den Warenkorb hinzu. Zögern Sie nicht. Die Fragenkataloge zur CIPS L4M4 Prüfung von Prüfung Frage sind Ihr bester Partner.

CIPS L4M4 Prüfungsplan:

Thema	Einzelheiten
Thema 1	Understand the key processes that can be applied to the analysis of potential external suppliers:
Thema 2	- This section examines analyzing market data, obtaining quotations - tenders, and assessing responses. The sub-topics focus on key processes for evaluating potential suppliers.
Thema 3	Understand compliance issues when sourcing from suppliers: It explores legislative, regulatory, and organizational requirements for sourcing. It compares the use of audit and other mechanism of feedback.

Thema 4	• Understand options for sourcing requirements from suppliers: This section covers the sourcing process, approaches, options, and award criteria for obtaining requirements from suppliers. The sub-topics provide a foundation for strategic sourcing.
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>> L4M4 Prüfungs-Guide <<

L4M4 Schulungsunterlagen & L4M4 Musterprüfungsfragen

Vorm Kauf der Dumps zur L4M4 Zertifizierungsprüfung von PrüfungFrage können Sie unsere Demo kostenlos als Probe herunterladen.

CIPS Ethical and Responsible Sourcing L4M4 Prüfungsfragen mit Lösungen (Q225-Q230):

225. Frage

A buyer has discovered their supplier has taken the passports of some of their workforce. The supplier has offered the buyer a discount against the contract, but the discount only applies if the buyer does not report this finding. Which ethical concerns should the buyer report to the necessary stakeholders?

- * Fraudulent activity
- * Bribery
- * Modern slavery
- * Breach of confidentiality

- A. 1 and 3 only
- B. 2 and 4 only
- C. 1 and 4 only
- **D. 2 and 3 only**

Antwort: D

Begründung:

The withholding of passports is a potential indication of modern slavery, and the offer of a discount to avoid reporting this is a form of bribery. Reporting these ethical concerns aligns with responsible sourcing practices and is critical for maintaining a supply chain free from human rights abuses.

226. Frage

When looking at credit scores, a supplier may be classified as a high risk for reasons that are not linked to poor credit. Which of the following could these be? Select TWO

- **A. The organisation has lots of fixed assets**
- B. The organisation is new
- **C. The organisation has no loans or credit cards**
- D. The organisation does not employ many people

Antwort: A,C

Begründung:

New organisations or those with no loans/ credit cards may have low credit scores. This is simply because they do not have enough financial history to make their scores good. That means banks automatically class them as higher risk, because they simply don't know that they're trustworthy yet.

227. Frage

A restricted tender process involves supplier selection. This process focuses on which of the following?

- * Production capacity
- * Decommissioning costs

- * Total life cost
- * Financial stability

- A. 1 and 5 only
- B. 2 and 4 only
- **C. 1 and 4 only**
- D. 1 and 2 only

Antwort: C

Begründung:

Restricted tendering involves filtering suppliers through a prequalification stage and then evaluating proposals. The selection focuses on ensuring suppliers have adequate production capacity and financial stability to deliver on requirements. These are critical to continuity, quality, and risk management.

Decommissioning costs are not typically part of supplier selection, and total life cost is an award criterion considered later in evaluation. By checking production capacity and financial stability, buyers mitigate risks of underperformance or financial collapse. This approach aligns with responsible sourcing, where due diligence ensures suppliers can sustainably meet obligations.

Reference: CIPS L4M4 Study Guide (v2), LO: "Implementation" - supplier qualification and restricted tendering

228. Frage

Which of the following can be undertaken by the buyer in relation to the governance of a supplier's ethical and sustainable behaviours?

- * Review the insurance clauses in the contract
- * Check that the supplier's internal policies are up to date
- * Check the supplier's conflict of interest register for their contract
- * Review the non-disclosure agreement for their contract

- A. 1 and 3 only
- B. 2 and 4 only
- C. 1 and 4 only
- **D. 2 and 3 only**

Antwort: D

Begründung:

Regularly checking supplier policies and conflict of interest registers helps ensure that suppliers are upholding ethical standards, which supports responsible sourcing practices. This governance activity aligns with ethical guidelines to promote transparency and prevent conflicts that could affect the integrity of the supply chain.

229. Frage

Tracey Collum is a procurement professional and married to Nick Collum. Tracey has been leading a tender for a new radar system, where four suppliers have submitted their bids. After the bids were received, Nick joined one of the suppliers (Supplier X) as the project director for radar systems. Nick has asked Tracey to award the contract to Supplier X. What should Tracey do?

- A. Award the contract to Supplier X because Tracey can ask for a better price because they are married
- B. Award the contract to Supplier X because Nick will be promoted if Supplier X wins the contract
- **C. Ask to be removed from the tender due to a conflict of interest and complete a conflict of interest form**
- D. Remove Supplier X from the tender due to a conflict of interest and continue with the tender

Antwort: C

Begründung:

To maintain integrity and avoid conflicts of interest, Tracey should declare the conflict and remove herself from the tender process. Ethical sourcing practices emphasize transparency and fairness, which prevent potential biases and maintain trust within procurement processes.

230. Frage

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Was ist Ihr Traum? Wünschen Sie nicht, in Ihrer Karriere großen Erfolg zu machen? Die Antwort ist unbedingt „Ja“. So müssen Sie ständig Ihre Fähigkeit entwickeln. Wie können Sie Ihre Fähigkeit entwickeln, wenn Sie in der IT-Industrie arbeiten? Teilnahme an den IT-Zertifizierungsprüfungen und Erhalten der Zertifizierung ist eine gute Methode, Ihre IT-Fähigkeit zu erhöhen. Jetzt, CIPS L4M4 Prüfung ist eine sehr populäre Prüfung. Wollen Sie das L4M4 Zertifikat bekommen? So melden Sie sich an der CIPS L4M4 Prüfung an und PrüfungFrage kann Ihnen helfen, deshalb sollen Sie sich nicht darum sorgen.

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