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Salesforce Revenue Cloud is a robust platform that provides businesses with a comprehensive suite of revenue management tools. The platform enables businesses to manage their sales cycle from lead generation to cash collection. The Salesforce Revenue Cloud Consultant Accredited Professional certification exam tests candidates on their ability to implement and configure the Salesforce Revenue Cloud solution to meet the needs of their clients. Revenue-Cloud-Consultant-Accredited-Professional Exam covers topics such as revenue recognition, pricing and discounting, billing and invoicing, and revenue forecasting.

Salesforce Revenue Cloud Consultant Accredited Professional certification is an excellent way for professionals to demonstrate their expertise in revenue management and optimization. Salesforce Revenue Cloud Consultant Accredited Professional certification is recognized globally and is highly valued by employers who are looking for skilled professionals who can help them maximize their revenue potential. Salesforce Revenue Cloud Consultant Accredited Professional certification also provides professionals with the opportunity to network with other certified professionals and stay up to date with the latest trends and best practices in the industry.

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That's why ValidDumps offers actual Salesforce Revenue Cloud Consultant Accredited Professional (Revenue-Cloud-Consultant-Accredited-Professional) exam questions to help candidates pass the exam and save their resources. The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam Questions provided by ValidDumps is of the highest quality, and it enables participants to pass the exam on their first try.

Salesforce Revenue Cloud Consultant Accredited Professional Exam is a valuable certification for professionals who have

experience working with Salesforce Revenue Cloud. It demonstrates their expertise in implementing Revenue Cloud solutions and advising clients on revenue management best practices. Salesforce Revenue Cloud Consultant Accredited Professional certification can open up new career opportunities and enhance an individual's credibility in the field of revenue management.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q11-Q16):

NEW QUESTION # 11
A Revenue Cloud Consultant learns salesforce is deploying a new release during thecourse of the implementation. which two should be taken to make sure theimplementation is tested against the new release before it deploys to production?

- A. Submit a ticket to support when you want your sandbox Updated.
- B. The platform ensures that all sandboxes are upgraded at the same time so wait for theupdate.
- C. Determine whether your sandbox is on a preview or non preview instance.
- D. Review status.salesforce.com to determine refresh cutoff for the new release

Answer: C,D

Explanation:
In Salesforce Revenue Cloud, when a new release is being deployed, it's important to test the implementation against the new release before it deploys to production. This can be achieved by:
Reviewing status.salesforce.com to determine refresh cutoff for the new release: Salesforce provides information about the refresh cutoff for the new release on status.salesforce.com. This allows you to know when the new release will be available in the sandbox for testing.
Determining whether your sandbox is on a preview or non-preview instance: Salesforce refreshes preview sandboxes a month before each major release. Regular, non-preview sandboxes are refreshed toward the end of the release cycle. Knowing whether your sandbox is on a preview or non-preview instance can help you plan your testing schedule accordingly.
It's worth noting that while Salesforce ensures that all sandboxes are upgraded, the timing of the upgrade can vary depending on whether the sandbox is on a preview or non-preview instance. Submitting a ticket to support when you want your sandbox updated is not a standard practice for preparing for a new release.
Reference
Test New Releases in a Sandbox Unit | Salesforce Trailhead
Salesforce Introduces Revenue Cloud to Help Businesses Accelerate ...

NEW QUESTION # 12
Which three documents help a revenue cloud consultant better understand the client's Revenue Cloud Project requirements before speakingfor the first time in a scopingsession?

- A. Brochures that provided detail to the products and services the client offers
- B. The clients income statements and balance sheet.
- C. The latest release notes found at help salesforce.com>salesforce CPQ patch notes
- D. A sample proposal the client provides to their customers
- E. An approval matrix documentation that describe the approvals needed before a quote is sent to the customer

Answer: A,D,E

NEW QUESTION # 13
Which is the correct sequence of evaluation events for a price rule,quote calculator plugin (QCP) and CPQ package pricing engine?

- A. internal initialization →on Initialization→ Before Calculate →calculate quantities→ OnCalculate→Price Waterfall Calculation→ After Calculate→calculate formulas
- B. internal initialization →calculate formulas →calculate quantities →Price WaterfallCalculation →on Initialization → Before Calculate →On Calculate →After Calculate
- C. internal initialization →on Initialization→calculate formulas → Before Calculate→calculatequantities→ On Calculate→Price Waterfall Calculation→ After Calculate
- D. internal initialization →calculate formulas →calculate quantities →on Initialization →Before Calculate → On Calculate → Price Waterfall Calculation → After Calculate

Answer: C

NEW QUESTION # 14
A Revenue Cloud customer has posted an invoice and now wants to add on more items from another order associated to that account. Without using invoice batches, how can this be accomplished?

- A. Credit theinvoice, add the new order and run an invoice scheduler to pick all the orders up.
- B. use bill now on the new order and reparent the new invoice lines to the existing invoice
- C. Use bill now on the new Order and consolidate the invoices
- D. Cancel and Rebill the invoice,add the new Order and run an invoice scheduler to pick all the order up.

Answer: A

Explanation:
In Salesforce Revenue Cloud, particularly within Salesforce Billing, when an invoice has already been posted and there's a need to add more items from anotherorder associated with that account, one effective approach is to use credit and debit notes. This method allows for adjustments to the invoice's balance while maintaining the availability of the original invoice and invoice line records for reference. This process can be particularly useful in scenarios where a mistake, such as an incorrect account address leading to an incorrect tax calculation, needs to be corrected after the invoice has already been posted.

NEW QUESTION # 15
A sales rep creates a quote with a subscription product called 'Training with a quantity of 50 and term of 1 year, followed by Order creation, activation, and assetization. The Training' asset is then amended on the same day to add eight more seats, followed by Order creation, activation, and assetization.
How many records will be present for Training for each Asset Action and Asset State Period?

- A. One Asset Actions and two Asset State Periods
- B. Two Asset Actions and one Asset State Periods
- C. Two Asset Actions and two Asset State Periods

Answer: B

NEW QUESTION # 16
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