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Salesforce Manufacturing-Cloud-Professional

Manufacturing Cloud Accredited Professional Exam

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Salesforce Manufacturing-Cloud-Professional Certification Exam is designed for professionals who want to prove their expertise in Salesforce Manufacturing Cloud. Manufacturing Cloud Accredited Professional Exam certification validates the skills and knowledge required to design, implement, and manage Manufacturing Cloud solutions. Manufacturing-Cloud-Professional exam is intended for professionals who work with manufacturers to optimize their operations and supply chain management.

The Manufacturing Cloud Accredited Professional Exam certification is ideal for professionals who work in manufacturing companies, consulting firms, or system integrators. It is also suitable for those who want to enhance their skills and career opportunities in the manufacturing industry. Manufacturing Cloud Accredited Professional Exam certification demonstrates that the candidate has a comprehensive understanding of Salesforce Manufacturing Cloud and can provide valuable solutions to customers. With the Salesforce Manufacturing-Cloud-Professional Certification, professionals can become a trusted advisor to manufacturing

clients and help them improve their operations and supply chain management.

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The Manufacturing-Cloud-Professional Certification Exam covers a wide range of topics such as manufacturing planning, order management, inventory management, and quality management. Manufacturing-Cloud-Professional exam also evaluates the candidate's ability to configure, customize, and integrate the Manufacturing Cloud platform with other Salesforce applications and third-party systems. By passing Manufacturing-Cloud-Professional Exam, professionals demonstrate their expertise in implementing Manufacturing Cloud solutions that can drive operational efficiency, increase customer satisfaction, and accelerate revenue growth for manufacturing organizations.

Salesforce Manufacturing Cloud Accredited Professional Exam Sample Questions (Q143-Q148):

NEW QUESTION # 143

Badger Power wants to have a complete picture of both their run-rate and net-new business. Which two Manufacturing Cloud functions should be configured?

- A. Product Forecast
- B. Opportunity Funnel
- C. Collaborative Forecast
- D. Sales Agreements
- E. Account Based Forecasting

Answer: D,E

NEW QUESTION # 144

If an organization would like to apply a rebate program to more than one account, which course of action should be taken to accomplish this requirement?

- A. Create a new rebate program for each account
- B. Add each account to the members related list on the rebate program
- C. Add each account to the rebate benefits related list to the rebate program

Answer: B

Explanation:

According to the Salesforce Manufacturing Cloud documentation, to apply a rebate program to more than one account, you need to add each account to the members related list on the rebate program. This way, you can enroll multiple accounts as members of the same rebate program and track their transactions and payouts. You can add one account at a time, or use an existing Accounts list view to enroll multiple members. You can also enroll an account in multiple rebate programs if needed. References: 1: Enroll Members to a Rebate Program

NEW QUESTION # 145

Universal Containers has implemented Manufacturing Cloud Sales Agreements to manage run rate business. The actuals are updated directly from the orders. In which order should the administrator migrate the data from the legacy system to Manufacturing Cloud?

- A. Accounts, Sales Agreements, Sales Agreements Products, Orders
- B. Orders, Accounts, Sales Agreement, Sales Agreement Products
- C. Accounts, Sales Agreements, Sales Agreements Schedules, Orders

Answer: C

Explanation:
Explanation

To migrate data from a legacy system to Manufacturing Cloud, the administrator should follow the recommended order of data import. This order ensures that the data dependencies and relationships are maintained and that the data integrity is preserved. The recommended order of data import is as follows1:

Accounts: This is the first object to import, as it represents the customers and their details. Accounts are related to Sales Agreements and Orders, so they must be imported before them.

Sales Agreements: This is the second object to import, as it represents the contractual agreements between the customers and the manufacturer. Sales Agreements are related to Sales Agreement Products and Sales Agreement Schedules, so they must be imported before them.

Sales Agreement Products: This is the third object to import, as it represents the products that are included in the Sales Agreements. Sales Agreement Products are related to Sales Agreement Product Schedules, so they must be imported before them.

Sales Agreement Product Schedules: This is the fourth object to import, as it represents the forecasted quantities and prices of the Sales Agreement Products over time. Sales Agreement Product Schedules are related to Orders, so they must be imported before them.

Orders: This is the fifth and final object to import, as it represents the actual orders placed by the customers. Orders are related to Order Products, which are automatically created when the Orders are imported.

Therefore, the correct answer is B. Accounts, Sales Agreements, Sales Agreements Schedules, Orders. References: Import Data into Manufacturing Cloud

NEW QUESTION # 146

Universal Containers is experiencing an increase in manual errors with its repetitive business processes. Which tool(s) within Manufacturing Cloud should the consultant recommend to help mitigate errors by leveraging automation?

- A. Process Builder and Flow Builder
- B. Workflow Rules and Process Builder
- C. Flow for Manufacturing

Answer: A

Explanation:

To mitigate manual errors in repetitive business processes at Universal Containers, the consultant should recommend leveraging Process Builder and Flow Builder within Manufacturing Cloud. These automation tools allow for the design and implementation of customized workflows and processes that can significantly reduce the likelihood of manual errors, thereby enhancing efficiency and accuracy in the organization's operations .

NEW QUESTION # 147

Which two permission sets will allow an Admin to set up Tableau CRM for Manufacturing?

- A. Einstein Analytics Plus User
- B. Manufacturing Analytics Admin
- C. Manufacturing Einstein Admin
- D. Manage Analytics
- E. Tableau CRM Plus Admin

Answer: B,C

Explanation:

