
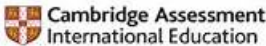


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Mathematics
Stage 7
Paper 2
2025

Cambridge Lower Secondary Progression Test

1 hour
Additional materials: Calculator
Geometrical instruments
Tracing paper (optional)

INSTRUCTIONS

- Answer **all** questions.
- Write your answer to each question in the space provided.
- You should show all your working on the question paper.
- You may use a calculator.

INFORMATION

- The total mark for this paper is 50.
- The number of marks for each question or part question is shown in brackets [].

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The Energy and Utilities Cloud Accredited Professional (AP-207) certification is a valuable credential that every Salesforce professional should earn it. The Energy and Utilities Cloud Accredited Professional (AP-207) certification exam offers a great opportunity for beginners and experienced professionals to demonstrate their expertise. With the Energy and Utilities Cloud Accredited Professional (AP-207) certification exam everyone can upgrade their skills and knowledge. There are other several benefits that the Salesforce AP-207 exam holders can achieve after the success of the Energy and Utilities Cloud Accredited Professional (AP-207) certification exam.

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Salesforce Energy and Utilities Cloud Accredited Professional Sample Questions (Q22-Q27):

NEW QUESTION # 22

An energy company is implementing the CPQ module of Energy and Utilities Cloud. The consultant set up the Advanced Rule on the Order with the Entity Filter type "Qualification." The filter selects the accounts with the condition CreatedDate < 365 days. Which scenario should be executed during the testing phase?

- A. Test the account creation: Accounts younger than 365 days won't be qualified for creation.
- **B. Test the order creation: Order can't be created for the account older than 365 days.**
- C. Test the account creation: Accounts older than 365 days will not be qualified for creation.
- D. Test the product eligibility: The product will not be not available for accounts older than 365 days

Answer: B

NEW QUESTION # 23

An energy company provides gas and electricity services to some of its customers, but not all. When a new customer moves in, what object is used to determine what type of service is available at the premise?

- **A. Service Point**
- B. Account
- C. Asset
- D. Meter

Answer: A

Explanation:

In Salesforce Energy and Utilities Cloud, the Service Point object is used to determine the type of service available at a premise. This object represents a physical location where utility services are delivered, such as electricity or gas. By associating service points with specific types of utility services, energy companies can effectively manage and track the availability of different services for new and existing customers. This enables precise and efficient service provisioning, ensuring that customers receive the appropriate utility services based on their location and service point characteristics. Reference = The Salesforce Energy and Utilities Cloud documentation provides detailed information on the data model, including the role of the Service Point object in managing utility service delivery and availability: https://developer.salesforce.com/docs/atlas.en-us.industries_energy_and_utilities.meta/industries_energy_and_utilities/

NEW QUESTION # 24

Which three features are included in the Energy and Utilities Cloud Console?

- A. Configuration options with significant coding
- **B. Rate Comparison**
- C. Customer Story
- **D. Multiple tabs, such as Overview, Billing, and Usage**
- **E. Customer 360 view**

Answer: B,D,E

Explanation:

The Energy and Utilities Cloud Console is designed to provide a comprehensive, integrated view of customer data and utility-specific operations. Features like Multiple tabs, including Overview, Billing, and Usage, enable users to access various aspects of customer information and service details from a single interface. The Rate Comparison feature allows for the comparison of different energy rates directly within the console, facilitating better customer service and engagement. The Customer 360 view offers a holistic overview of the customer's interactions, services, and preferences, providing valuable insights that drive personalized customer interactions and improved service delivery.

Reference = Salesforce Energy and Utilities Cloud documentation highlights these features as part of the console's capabilities, emphasizing the enhancement of user experience and operational efficiency through integrated views and functionalities.

NEW QUESTION # 25

Which two items are necessary before starting a data mapping exercise from the billing system to Energy and Utilities Cloud?
Choose 2 answers

- A. Technical connection details for the billing system
- **B. Understanding of the Energy and Utilities customer data model**
- C. A decision on the tool or technology that will be used for migrating the data (ETL)
- **D. A high-level object map of the entities and fields used by the billing system**
- E. Project team roles and responsibilities

Answer: B,D

NEW QUESTION # 26

Which are the two essential deployment steps for migrating Utilities Self Serve Portal from one org to another?
Choose 2 answers

- A. Select Self-Serve Portal components from the Energy and Utilities Cloud industry Process Library.
- **B. Create an Experience cloud site to set up a sample digital experience site on your target org.**
- C. Create customer community user profiles for the Utilities self-serve portal.
- **D. Set up Utilities self-serve templates on your target org.**

Answer: B,D

NEW QUESTION # 27

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