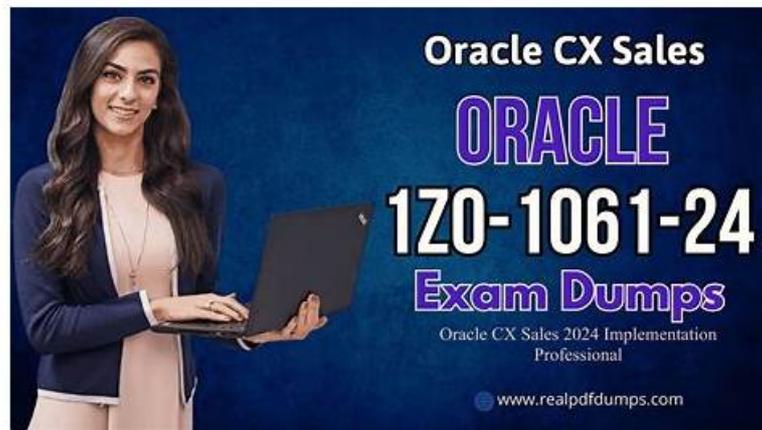


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Oracle CX Sales 2024 Implementation Professional Sample Questions (Q133-Q138):

NEW QUESTION # 133

Which of the following options correctly defines the concept of Access Grants in Oracle Profitability and Cost Management Cloud Service 2023?

- A. Access Grants are a group of predefined users who have special privileges in the application.
- **B. Access Grants are used to assign permissions to users or groups based on predefined roles.**
- C. Access Grants are a set of policies that define the way data is accessed and displayed in the application.
- D. Access Grants are temporary permissions given to users to perform specific tasks in the application.

Answer: B

Explanation:

Option 1: This option is correct because Access grants in Oracle Profitability and Cost Management Cloud Service are used to assign permissions to users or groups based on predefined roles. This helps to ensure that users have access only to the

NEW QUESTION # 134

A date has been scheduled for your Sales Cloud environment upgrade. Which step must be performed in order to confirm the upgrade?

Response:

- A. Choose from an available upgrade date.
- **B. Sign in to My Services for the environment to be upgraded by specifying the data center on the Oracle Cloud Portal, and then clicking My Services.**
- C. Enter your name and contact information. Click Submit Request.
- D. Select Schedule Maintenance from the Actions menu in the service listing on the Dashboard page.
- E. Select the scheduled maintenance that you want to confirm from the list. Click Edit, and then read and accept the Terms and Conditions.
- F. Select Schedule Maintenance from the Actions menu in the service listing on the Dashboard page, and then choose Release 12 Upgrade.

Answer: B

NEW QUESTION # 135

Which of the following is a best practice for managing profitability in Oracle Profitability and Cost Management Cloud Service?

- A. Ignoring cost drivers and focusing only on revenue drivers
- **B. Performing ongoing analysis of costs and revenues**
- C. Focusing only on high-level profitability metrics
- D. Using historical data only to make profitability decisions

Answer: B

Explanation:

Option 1: Correct. Performing ongoing analysis of costs and revenues is a best practice for managing profitability. By continuously analyzing costs and revenues, organizations can identify areas of inefficiency or opportunity for improvement. Option 2: Incorrect. Using historical data only to make profitability decisions is not a best practice. While historical data can provide insights, it should be supplemented with ongoing analysis of current costs and revenues. Option 3: Incorrect. Focusing only on high-level profitability metrics is not a best practice. It is important to analyze profitability at a detailed level to understand the drivers of profitability. Option 4: Incorrect. Ignoring cost drivers and focusing only on revenue drivers is not a best practice. Both cost drivers and revenue drivers are important factors to consider when managing profitability.

NEW QUESTION # 136

When setting up models and rules in Oracle Profitability and Cost Management Cloud Service 2023, what is the recommended approach for defining allocation rules?

- A. Using the simplified user interface to create allocation rules and assign them directly to the model
- **B. Using pre-built templates provided by Oracle to define allocation rules**
- C. Writing custom scripts in SQL to define allocation rules and deploying them to the model
- D. Utilizing the smart allocation feature to automatically generate allocation rules based on predefined parameters

Answer: B

Explanation:

Option 1: Incorrect. Using the simplified user interface may not provide the flexibility and customization needed to define complex allocation rules. Option 2: Incorrect. While writing custom scripts in SQL can be powerful and flexible, it may require specialized skills and additional maintenance. Option 3: Correct. Using pre-built templates provided by Oracle can streamline the allocation rule definition process and ensure adherence to best practices. Option 4: Incorrect. The smart allocation feature does not exist in Oracle Profitability and Cost Management Cloud Service 202.

NEW QUESTION # 137

What is the primary function of the Data Management API in Oracle Profitability and Cost Management (PCM) Cloud Service?

- A. To import metadata and dimension mappings into PCM
- B. To perform calculations and allocations on data within PCM
- C. To extract data from PCM for analysis and reporting in external systems
- **D. To create and manage data loads from source systems into PCM**

Answer: D

Explanation:

Option 1: Incorrect. The data management API is primarily used for data loading and management, not extraction for analysis and reporting in external systems. Option 2: Correct. The Data Management API is used to create and manage data loads from source systems into Oracle PCM. Option 3: Incorrect. Calculations and allocations are not the primary function of the Data Management API. The API is primarily used for data loading and management. Option 4: Incorrect. The Data Management API is not used to import metadata and dimension mappings into PCM. It is primarily used for data loading and management.

NEW QUESTION # 138

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