

C-BCSCX-2502 Reliable Exam Bootcamp | C-BCSCX-2502 Test Questions Vce



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SAP C-BCSCX-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Articulating Value and Business Outcomes: This subtopic evaluates the Consultant's skill in communicating the overall value of the SAP Customer Experience portfolio. It includes the ability to demonstrate how the integrated solutions lead to stronger customer engagement and ultimately support the achievement of key business outcomes.
Topic 2	<ul style="list-style-type: none">Understanding the SAP Customer Experience Portfolio: This subtopic assesses the Presales Consultant's ability to grasp the structure and components of the SAP Customer Experience (CX) portfolio. It involves recognizing the key solution areas—commerce, customer data, marketing, sales, and service and understanding how they form a unified offering aimed at enhancing customer relationships.
Topic 3	<ul style="list-style-type: none">Integration Across CX Solutions: This part focuses on how the various SAP CX solutions work together as an integrated system. It examines the Presales Consultant's understanding of how integration among commerce, customer data, marketing, sales, and service solutions enhances consistency, efficiency, and personalization across customer interactions.

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SAP Certified - Positioning SAP Business Suite via SAP Customer Experience Solutions Sample Questions (Q15-Q20):

NEW QUESTION # 15

What are some of the actions you can perform using SAP Emarsys?

Note: There are 2 correct answers to this question.

- A. Create quotation versions
- B. Generate product recommendations
- C. Deliver personalized content
- D. Route sales orders

Answer: B,C

NEW QUESTION # 16

Which application would you recommend to manage the customer consent and preference lifecycle?

- A. SAP Commerce Cloud
- B. SAP Emarsys
- C. SAP Sales Cloud Version 2
- D. SAP Customer Data

Answer: D

NEW QUESTION # 17

Which SAP CX solution would you position to process customer issues?

- A. SAP Emarsys
- B. SAP Sales Cloud Version 2
- C. SAP Service Cloud Version 2
- D. SAP Customer Data Cloud

Answer: C

NEW QUESTION # 18

How does SAP Service Cloud version 2 help organizations achieve their customer experience targets?

- A. By executing marketing campaigns for product service
- B. By focusing on back-end service operations
- C. By connecting and delivering data from the value chain and process flow
- D. By providing a dedicated self-service experience as a forecast

Answer: C

NEW QUESTION # 19

Which of the following are capabilities of SAP Sales Cloud Version 2?

Note: There are 3 correct answers to this question.

- A. Forecasting and Pipeline Management
- B. Case Management
- C. Agent Desktop
- D. Intelligent Lead Score
- E. Guided Selling

Answer: A,D,E

NEW QUESTION # 20

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