

# Detail C\_S4CS\_2502 Explanation & C\_S4CS\_2502 Valid Test Review

## Sail your role as SAP Certified Application Associate - SAP S/4HANA Cloud Public Edition – Sales with C\_S4CS\_2502 SAP Certificate.

In the fast-paced world of ERP, **SAP S/4HANA Cloud Public Edition** is becoming a go-to solution for businesses looking for agility, real-time data, and seamless integration across business functions. If you're aiming to validate your expertise in this cutting-edge system, the **SAP Certified Application Associate - SAP S/4HANA Cloud Public Edition – Sales (C\_S4CS\_2502)** certification is your perfect milestone.

In this blog, we'll break down what this certification entails, who it's for, and how you can prepare effectively.



### What is the C\_S4CS\_2502 Certification?

The **C\_S4CS\_2502** certification confirms that the candidate has the **core knowledge** required to support and implement **SAP S/4HANA Cloud Public Edition – Sales**. It tests your ability to:

- Understand the core business processes in sales and distribution
- Configure and manage sales processes in SAP S/4HANA Cloud
- Navigate Fiori applications
- Understand integration with other SAP modules like Finance, Procurement, and Logistics
- Apply implementation and extensibility best practices

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## SAP C\_S4CS\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Organizational Units and System Data for Sales: This section of the exam measures the skills of the sales consultant and covers organizational units and best practices for managing system data related to sales in SAP S</li><li>4HANA Cloud Public Edition.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Solution Processes Implementation for Analytics: This section of the exam measures the skills of the analytics consultant and covers the main analytical solution processes available in SAP S</li><li>4HANA Cloud Public Edition.</li></ul>
Topic 3	<ul style="list-style-type: none"><li>This section of the exam measures the skills of the project manager and covers best practices for implementing with a cloud mindset, assembling the implementation team, and conducting Fit-to-Standard Workshops.</li></ul>
Topic 4	<ul style="list-style-type: none"><li>Data Migration and Business Process Testing: This section of the exam measures the skills of the implementation consultant and covers migrating data from legacy systems and testing configured business processes using both manual and automated methods.</li></ul>
Topic 5	<ul style="list-style-type: none"><li>System Landscapes and Identity Access Management: This section of the exam measures the skills of the implementation consultant and covers the setup and configuration of system landscapes as well as identity and access management tasks for sourcing and procurement solution processes.</li></ul>
Topic 6	<ul style="list-style-type: none"><li>Artificial Intelligence in Sales: This section of the exam measures the skills of the sales consultant and covers system functions that leverage artificial intelligence to enhance sales processes.</li></ul>
Topic 7	<ul style="list-style-type: none"><li>Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops</li></ul>
Topic 8	<ul style="list-style-type: none"><li>This section of the exam measures the skills of the integration consultant and covers customizing applications and processes using extensibility tools and setting up integrations in the SAP environment.</li></ul>

## SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q37-Q42):

### NEW QUESTION # 37

You work on a Sell from Stock (BD9) process in SAP S/4HANA Cloud Public Edition.  
What must be created to confirm a customer's intention to buy the products?

- A. Sales Inquiry
- B. Sales order
- C. Outbound delivery
- D. Sales quotation

**Answer: B**

### NEW QUESTION # 38

Which layer of SAP S/4HANA provides a universal language to read and process data across different applications?

- A. SAP Fiori
- B. SAP HANA
- C. Core Data Services
- D. SAP Business Suite

**Answer: C**

**NEW QUESTION # 39**

What is different in the account posting of a down payment request, compared to the account posting of an invoice? Note: There are 2 correct answers to this question.

- A. Cost center
- B. Chart of accounts
- C. Reconciliation account
- D. General ledger (G/L) indicator

**Answer: C,D**

**NEW QUESTION # 40**

Which of the following describes the use of return orders in SAP S/4HANA Returns Management? Note: There are 2 correct answers to this question.

- A. A follow-up activity may be entered in the return order item.
- B. An inspection code may be entered in the return order header.
- C. The settlement agreed with the customer is recorded in the return order item.
- D. A return order must be created with reference to a sales order.

**Answer: A,C**

**NEW QUESTION # 41**

You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud Public Edition.

What information do these analytical apps provide in the Order-to-Cash process?

Note: There are 2 correct answers to this question.

- A. The current status of sales orders, quotations, and back orders
- B. The current status of sales volumes and profit margins
- C. The current status of warehouse stock levels
- D. The current status of the customer's credit limit

**Answer: B,D**

**NEW QUESTION # 42**

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