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## **Salesforce Certified CRM Analytics and Einstein Discovery Consultant Sample Questions (Q35-Q40):**

### **NEW QUESTION # 35**

Universal Containers plans to upload target data from an external tool to CRM Analytics so it can calculate the sales team target attainments.

The target data changes every month, so the datasets need to be updated on a monthly basis. The target data is a CSV file that

contains the Salesforce ID of the sales rep, the target amount, and the month of the target. For each sales rep, the file contains a target for every month of the current year as well as all previous years.

Based on this information, which operation should a consultant use with the Analytics External Data API to upload the file?

- A. Update
- **B. Overwrite**
- C. Append

**Answer: B**

Explanation:

For uploading target data that changes on a monthly basis and includes historical data (previous years' targets), the appropriate operation is "Overwrite." This ensures that each time the CSV file is uploaded, the existing data in the dataset is replaced with the new data. This is critical because the target data includes both current and historical data, and using "Overwrite" will update the entire dataset while maintaining historical accuracy.

"Append" would add new data without replacing the old records, leading to duplication, and "Update" is not suitable for completely replacing data in this context.

#### NEW QUESTION # 36

The CRM Analytics consultant at AW Computing is designing dashboard. They want to add a rate between two metrics and display it in a new chart. They are finding that the new chart seems to prejudice the design of other charts.

What should the consultant do to resolve this?

- A. Adjust the dashboard widgets to accommodate the rate chart.
- **B. Create a component with the rate chart and insert it in one of the tooltips.**
- C. Clone the dashboard and replace one of the charts with the new rate chart.

**Answer: B**

#### NEW QUESTION # 37

Universal Containers builds a new sales dashboard and wants to make sure account managers can access the dashboard while traveling.

What should the consultant consider doing in this process?

- **A. A Set the optimal Dashboard width for the Phone layout to get a more accurate preview.**
- B. Enable mobile optimization in the analytics settings under Setup.
- C. Make sure the dashboard automatically is optimized for mobile viewing.

**Answer: A**

#### NEW QUESTION # 38

A system administrator and a CRM Analytics consultant are working together on deploying a recipe/dataflow and a dataset to another org. Prior to this deployment, a package was deployed with all the custom fields used in the dataflow and dataset.

While running the recipe/dataflow in the target environment, the consultant encounters multiple errors related to these custom fields. How should this be resolved?

- A. Check whether the consultant has been provided access to these custom fields on the target org.
- B. Check whether the system administrator has been provided access to these custom fields on the target org.
- **C. Check whether the Analytics Integration user has been provided access to these custom fields on the target org.**

**Answer: C**

#### NEW QUESTION # 39

Cloud Kicks needs a CRM Analytics consultant to install the Appointment Analytics App. After installation, they realize the wrong field was picked and the app did not have access to a newly created field that should be used instead of the old one.

What is the first step the consultant should take to prevent erroneous dataset/dashboard creation?

- A. Update the app with the new field after installation.
- **B. Stop the recipe from running in Data Manager.**
- C. Cancel running installations from Setup

**Answer: B**

Explanation:

If the wrong field is selected in the initial setup of an app or dataset, it is important to stop any data processing activities (like recipe executions) to prevent erroneous data from being loaded into datasets and dashboards. In this case, stopping the recipe from running in Data Manager is the correct first step. Once the recipe is stopped, the consultant can update the field selection or make other necessary corrections before restarting the process.

## NEW QUESTION # 40

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