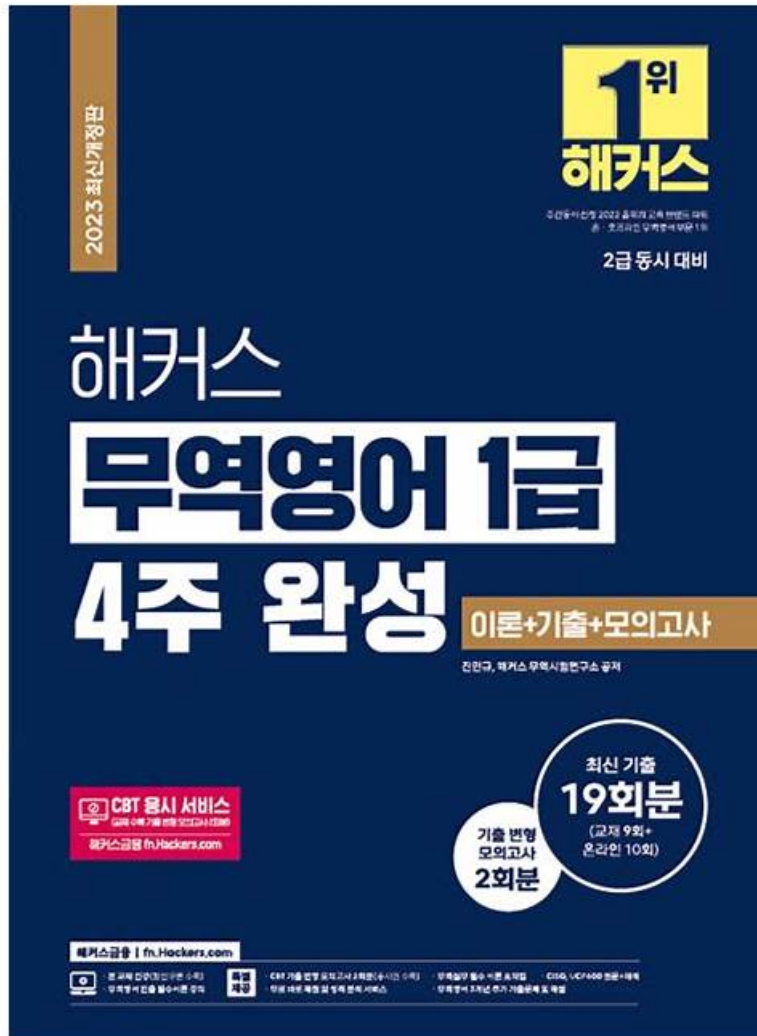


# Plat-101시험대비덤프데모다운 - Plat-101시험대비최신덤프모음집



Salesforce 인증Plat-101인증 시험공부자료는Fast2test에서 제공해드리는Salesforce 인증Plat-101덤프가 가장 좋은 선택입니다. Fast2test에서는 시험문제가 업데이트되면 덤프도 업데이트 진행하도록 최선을 다하여 업데이트서비스를 제공해드려 고객님의게서소유하신 덤프가 시장에서 가장 최신버전덤프로 되도록 보장하여 시험을 맞이할수 있게 도와드립니다.

## Salesforce Plat-101 시험요강:

| 주제   | 소개   |
|------|--|
| 주제 1 | <ul style="list-style-type: none"> <li>Navigation: This section of the exam measures the skills of Marketing Specialists and covers how users navigate Salesforce. It tests the ability to locate and access necessary information in given scenarios and to identify where different types of Salesforce customizations take place. The emphasis is on practical system navigation that supports marketing operations.</li> </ul>   |
| 주제 2 | <ul style="list-style-type: none"> <li>Data Model: This section of the exam measures skills of Marketing Cloud Administrators and covers Salesforce's data model. It involves understanding the relationship between core standard objects such as Accounts, Contacts, Leads, Opportunities, and Cases. The section also evaluates knowledge of ensuring data visibility through features and maintaining data integrity using the right tools in different business scenarios.</li> </ul> |

|      |  |
|------|--|
| 주제 3 | <ul style="list-style-type: none"> <li>• Salesforce Ecosystem: This section of the exam measures skills of Marketing Cloud Administrators and covers the overall Salesforce ecosystem. It focuses on understanding the different resources available for learning and skill development, recognizing how Salesforce Customer 360 products can be applied in real business use cases, and explaining how organizations make use of Salesforce in daily operations. It also highlights awareness of job roles and career opportunities within the Salesforce ecosystem.</li> </ul> |
| 주제 4 | <ul style="list-style-type: none"> <li>• Reports &amp; Dashboards: This section of the exam measures skills of Marketing Specialists and covers reporting and visualization in Salesforce. It includes describing how reports are built, how dashboards present insights, and how these tools help organizations monitor performance and make informed marketing decisions.</li> </ul>   |

>> Plat-101시험대비 덤프데모 다운 <<

## 높은 적중율을 자랑하는 Plat-101시험대비 덤프데모 다운 최신자료

경쟁이 치열한 IT업계에서 아무런 목표없이 아무런 희망없이 무미건조한 생활을 하고 계시나요? 다른 사람들이 모두 취득하고 있는 자격증에 관심도 없는 분은 치열한 경쟁속에서 살아남기 어렵습니다. Salesforce인증 Plat-101시험패스가 힘들다 한들 Fast2test 덤프만 있으면 어려운 시험도 쉬워질수 밖에 없습니다. Salesforce인증 Plat-101덤프에 있는 문제만 잘 이해하고 습득하신다면 Salesforce인증 Plat-101시험을 패스하여 자격증을 취득해 자신의 경쟁력을 업그레이드하여 경쟁시대에서 안전감을 보유할수 있습니다.

### 최신 Platform Foundations Plat-101 무료샘플문제 (Q15-Q20):

#### 질문 # 15

Get Cloudy Consulting (GCC) wants to ensure the Annual Revenue field is a positive amount and does not exceed \$100. What should GCC use to ensure to opportunities meet these standards?

- A. Validation Rules
- B. Default Values
- C. Assignment Rules

정답: A

#### 설명:

Validation rules are what GCC should use to ensure that opportunities meet the standards for the Annual Revenue field. Validation rules are a type of metadata that define a condition and an error message to display when the condition is not met. Validation rules can be used to enforce data quality and integrity by preventing users from saving records that do not meet the specified criteria. For example, a validation rule could be set up on the Opportunity object to check that the Annual Revenue field is a positive amount and does not exceed

\$100. Assignment rules are a type of metadata that define how records are assigned to users or queues based on certain criteria. Assignment rules can be used to automate business processes by distributing records to the appropriate owners or teams. For example, an assignment rule could be set up on the Lead object to assign leads to sales reps based on their territory. Default values are a type of metadata that define a value that is automatically populated in a field when a new record is created, unless the user enters a different value.

Default values can be used to save time and ensure data consistency by prefilling fields with common or expected values. For example, a default value could be set up on the Lead Source field to indicate the most frequent source of leads, such as Web or Phone.

#### 질문 # 16

What type of relationship do Account and Contact objects have?

- A. Self
- B. Master-detail
- C. Lookup

정답: C

**설명:**

The Account and Contact objects have a lookup relationship. A lookup relationship is a type of relationship that links two objects together, but does not affect security, ownership, or deletion. A lookup relationship allows the user to select a record from another object and link it to the current record. For example, the Account field on the Contact object allows the user to select an account that the contact is related to. A self relationship is a type of lookup relationship that links an object to itself, creating a hierarchy of records. For example, the Reports To field on the Contact object allows the user to select another contact that the contact reports to. A master-detail relationship is a type of lookup relationship that creates a parent-child relationship between two objects, where the child records inherit the security and ownership of the parent record, and are deleted when the parent record is deleted. For example, the Account field on the Opportunity object is a master-detail relationship that links the opportunity to the account.

**질문 # 17**

A Salesforce associate wants to learn more about an app to see if it would be a good fit for a business need, but they are not a system administrator.

Where can they learn more about the app?

- A. AppExchange
- B. Global Search
- C. Trailhead

**정답: C**

**설명:**

The place where the associate can learn more about an app to see if it would be a good fit for a business need is the AppExchange. The AppExchange is a marketplace where users can find, install, and review apps, components, and solutions that are built on the Salesforce platform and are available for various purposes and industries. The associate can browse the AppExchange by category, rating, price, or keyword, and see the details, features, screenshots, and reviews of each app. Trailhead is a learning platform where users can learn new skills and earn badges and certifications, but it does not provide information about specific apps. Global Search is a feature that allows users to find records and other items in their Salesforce org, but it does not search for apps outside their org.

**질문 # 18**

A Salesforce user at Get Cloudy Consulting informs the company's Salesforce associate they have moved to another department in the organization and no longer need access to Salesforce.

How should the associate change the user's access?

- A. Deactivate the user to free up the Salesforce license.
- B. Delete the user to free up the Salesforce license.
- C. Do nothing; the user may need to access Salesforce in the future.

**정답: A**

**설명:**

Deactivating the user is the best way to change the user's access and free up the Salesforce license.

Deactivating a user prevents the user from logging in to Salesforce and removes the user from any assigned permission sets, queues, and groups. However, the user's record and related data are still preserved and can be reactivated if needed. Deleting the user would also free up the license, but it would also delete the user's record and related data, which may not be desirable. Doing nothing would not change the user's access or free up the license, and it would pose a security risk if the user still has the login credentials.

**질문 # 19**

Refer to the screenshot that shows the Home page.

A Salesforce associate wants to reorder items in their instance so the Reports tab appears immediately after Home.

What should the associate do to customize the items on the navigation bar?

- A. Use the downward arrow next to each item name, then select Move to move the item left or right.
- B. Select the personalization button (pencil icon), then click and drag the item name up or down to adjust its location.
- C. Click the Setup gear icon at the top right of the page, then select User Interface and then Tabs.

**정답: B**

설명:

Selecting the personalization button (pencil icon), then clicking and dragging the item name up or down to adjust its location is the correct way to customize the items on the navigation bar, as shown in the screenshot.

질문 # 20

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Fast2test덤프공부가이드는 업계에서 높은 인지도를 자랑하고 있습니다. Fast2test제품은 업데이트가 가장 빠르고 적중율이 가장 높아 업계의 다른 IT공부자료 사이트보다 출중합니다. Fast2test의Salesforce인증 Plat-101덤프는 이해하기 쉽고 모든Salesforce인증 Plat-101시험유형이 모두 포함되어 있어 덤프만 잘 이해하고 공부하시면 시험패스는 문제없습니다.

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