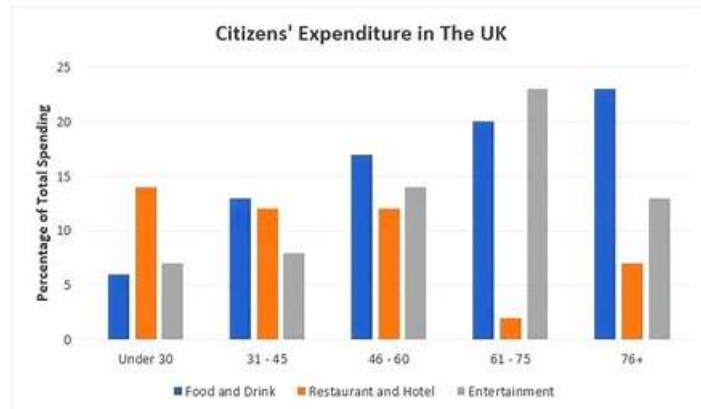


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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q61-Q66):

NEW QUESTION # 61

How are identification documents, other assets, liabilities, goals, and revenue modeled, in an existing Financial Services Cloud org using the individual account model?

- A. Assuming there are no other issues, what should happen when the administrator uploads the import file?
The Attachment object is used to represent other assets, liabilities, and goals. In the individual model, these attachments are related to the Account object.

- B. Custom objects are used to represent other assets, liabilities, and goals. In the individual model, these objects are related to the Account object.
- C. An administrator is logged in to Data Loader with their own credentials to insert new Business Account records into their Salesforce environment. They forget to specify the Account Owner field in the import file.
- D. Document, Note, and Attachment objects are used to represent other assets, liabilities, and goals. In the individual model, these objects are related to the person account.

Answer: A

Explanation:

In an existing Financial Services Cloud org using the individual account model, custom objects are used to represent other assets, liabilities, and goals. These objects are related to the Account object via lookup relationships. For example:

The Other Asset object is used to represent non-financial assets owned by an account holder, such as real estate properties, vehicles, or jewelry.

The Other Liability object is used to represent non-financial liabilities owed by an account holder, such as mortgages, loans, or taxes.

The Financial Goal object is used to represent financial objectives pursued by an account holder, such as retirement planning, education funding, or debt reduction. Verified References:

1: Salesforce Help Article [10]

2: Salesforce Help Article [11]

3: Salesforce Help Article [12]

NEW QUESTION # 62

Relationship Management enables you to (Check the 3 that apply)

- A. Define Primary Group for a Member
- B. Display Financial Holding Data
- C. Define the Role of the Member of the group
- D. Define who are the members of a Relationship Group.

Answer: A,C,D

NEW QUESTION # 63

The Salesforce Admin wants to change the fields that are showing on the Actionable Relationship Center Household Card. How can the Admin achieve this?

- A. Use the Schema Builder to update the field on the Household Card.
- B. Edit Household Page Compact Layout on the Contact Object.
- C. Change the fields directly from the card.
- D. Edit Household Page Compact Layout on the Account Object.

Answer: D

NEW QUESTION # 64

What functionality is included in the Financial Services Cloud Extension license? (2 correct answers)

- A. It enables user to configure Compliant Data Sharing
- B. It enables user access to the Actionable Relationship Center Lightning component
- C. It enables user access to Download Analytics Data and Install Analytics Templated Apps
- D. It enables user access to the Action Plans feature

Answer: A,B

NEW QUESTION # 65

Which two statements are true about Group Membership in Financial Services Cloud?

- A. Group Membership defines the role of the member within the Group.

- Answer: A,C**

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