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Are you preparing for taking the Salesforce Certified Platform Administrator II (Plat-Admn-301) certification exam? We understand that passing the Plat-Admn-301 exam with ease is your goal. However, many people struggle because they rely on the wrong study materials. That's why it's crucial to prepare for the Plat-Admn-301 Exam using the right Plat-Admn-301 Exam Questions learning material. Look no further than TestKingFree, where we take responsibility for providing accurate and reliable Salesforce Plat-Admn-301 questions prepared by our team of experts.

## Salesforce Plat-Admn-301 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>• <b>Environment Management and Deployment:</b> This section of the exam measures skills of Salesforce Administrator and covers moving metadata between environments using tools such as sandboxes, change sets, and managed or unmanaged AppExchange packages. It explains the capabilities and best practices related to deploying changes through change sets to ensure smooth and controlled migrations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>• <b>Data and Analytics Management:</b> This section of the exam measures skills of Salesforce Data Analyst and covers data quality assessment, data enrichment, and duplicate management. It explains how to choose appropriate reporting and analytics tools for advanced requirements, including custom report types, snapshots, formulas, joined reports, and dashboard configurations. It also covers methods for connecting external data sources using big objects, external objects, data warehouses, data lakes, and Salesforce Connect. Finally, it describes the suitable tools and methods for importing data, including Data Loader, Data Import Wizard, and external IDs.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• <b>Process Automation:</b> This section of the exam measures skills of Salesforce Consultant and covers choosing the right automation tools to solve complex business problems. It focuses on understanding the capabilities and limitations of declarative tools, identifying the right troubleshooting methods, and applying automation correctly within Salesforce's order of execution. This section emphasizes designing efficient, scalable automation using workflow tools, flows, and other declarative features.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• <b>Security and Access:</b> This section of the exam measures the skills of Salesforce Administrator and covers how record-level access, field access, and sharing models impact data visibility across the system. It focuses on understanding controlled-by-parent relationships, territory management, role hierarchies, and access to reports, dashboards, and email folders. It also includes comparing custom profiles, permission sets, and delegated administration, along with evaluating different authentication methods. The section also addresses the structure of business models such as person accounts, standard accounts, contacts, and contact-to-multiple-account relationships.</li> </ul>

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## Salesforce Certified Platform Administrator II Sample Questions (Q57-Q62):

### NEW QUESTION # 57

Ursa Major Solar's administrator has configured multiple record-triggered flows to run before or after the record is saved on the Account object.

What should the administrator consider when a record-triggered flow executes first?

- A. Assign the highest priority to the record-triggered flow which should execute first.
- B. The flow with the longest execution time will execute first.
- **C. The order in which those flows are executed is not guaranteed.**
- D. The flow with the shortest execution time will execute first.

**Answer: C**

Explanation:

The order in which record-triggered flows are executed is not guaranteed. If there are multiple record-triggered flows on the same object and trigger type, Salesforce does not guarantee which one runs first.

Therefore, the administrator should consider this when designing record-triggered flows that depend on each other's outcomes.

References: [https://help.salesforce.com/s/articleView?id=sf.flow\\_concepts\\_trigger\\_order.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger_order.htm&type=5)

### NEW QUESTION # 58

What would prevent a user from syncing a quote with an opportunity?

- A. The quote has a validation rule preventing it from being updated.
- **B. Another quote is already synced with the opportunity and is awaiting approval.**
- C. Another quote is already synced with the opportunity.
- D. The quote has already passed its expiration date.

**Answer: B**

Explanation:

Another quote is already synced with the opportunity will prevent a user from syncing a quote with an opportunity. Only one quote can be synced with an opportunity at a time. If a user tries to sync another quote, they will get an error message saying that the

opportunity already has a synced quote. References: [https://help.salesforce.com/s/articleView?id=sf.quotes\\_syncing.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.quotes_syncing.htm&type=5)

#### NEW QUESTION # 59

What should an administrator use as an alternative to a Process Builder to expedite the time required to update the records?

- A. Workflow Rule Field Change
- B. Batch Update
- C. Before save Flow Trigger
- D. Screen Row

**Answer: C**

Explanation:

A before save flow trigger is a type of flow that runs before a record is saved and can update the record without any additional actions or database operations. This can expedite the time required to update the records and improve performance. A before save flow trigger can be used as an alternative to a process builder that updates the same record that triggered it. References:

[https://help.salesforce.com/s/articleView?id=sf.flow\\_concepts\\_trigger.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_concepts_trigger.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.flow\\_ref\\_elements\\_triggers.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_triggers.htm&type=5)

#### NEW QUESTION # 60

Cloud Kicks (CK) does business directly with individual consumers (B2C) and large businesses (B2B). Some of CK's B2C customers are employed at its larger customer accounts and should be tracked under both.

Which two options will CK need to use to manage its customers' accounts?

Choose 2 answers

- A. Leads
- B. Campaign Members
- C. Person Accounts
- D. Contacts to Multiple Accounts

**Answer: C,D**

Explanation:

To manage both B2C and B2B customers, CK should use Person Accounts and Contacts to Multiple Accounts features. Person Accounts allow CK to store information about individual consumers without requiring a separate account record. Contacts to Multiple Accounts allow CK to associate a contact with multiple accounts, such as their employer and their personal account.

References: [https://help.salesforce.com/s/articleView?id=sf.account\\_person\\_behavior.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5)

[https://help.salesforce.com/s/articleView?id=sf.account\\_contact\\_rel\\_overview.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.account_contact_rel_overview.htm&type=5)

#### NEW QUESTION # 61

The administrator at Universal Containers does a soft launch of the Salesforce Authenticator app and allows users to optionally use it to log in. The administrator would now like to look at how many users have successfully used it since it was rolled out.

What are two ways the administrator can get this information?

Choose 2 answers

- A. Export Login History and filter based off of Authentication Method Reference.
- B. Open the Login Access Policies In Setup which shows how many users are using MFA.
- C. Run a session setting report, specifying login methods by user.
- D. Create a new view in Identity Verification History, specifying Method.

**Answer: A,D**

Explanation:

Salesforce Authenticator is an app that adds an extra layer of security for logging into Salesforce by requiring users to verify their identity using their mobile device after entering their username and password on Salesforce login page. To see how many users have

\* A) Create a new view In Identity Verification History, specifying Method.

\* D) Export Login History and filter based off of Authentication Method Reference.

References: [https://help.salesforce.com/s/articleView?id=sf.monitoring\\_login\\_history.htm&type=5](https://help.salesforce.com/s/articleView?id=sf.monitoring_login_history.htm&type=5)

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