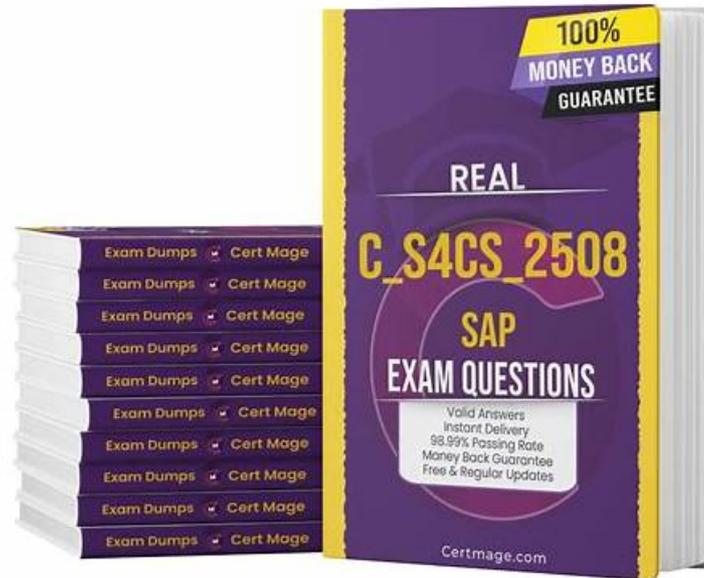


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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S • 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.
Topic 2	<ul style="list-style-type: none"> • Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 3	<ul style="list-style-type: none"> • Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S • 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> • Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.

Topic 5	<ul style="list-style-type: none">• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.
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SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q82-Q87):

NEW QUESTION # 82

When do you specify the data retention period in the SAP S/4HANA Migration Cockpit?

- A. When the project status is "Completed"
- B. When the project status in "In Progress"
- C. When the project status is "Not Started"
- **D. When the project status is "Finished"**

Answer: D

NEW QUESTION # 83

In a predictive model, what does prediction confidence measure?

- **A. How well the model can maintain its accuracy and performance when used on new data**
- B. How good the model is at explaining what we're trying to predict when it's used on the data we trained it on
- C. The percentage of correct responses in the output dataset
- D. The ability to produce results with a constant level of correctness

Answer: A

NEW QUESTION # 84

You need to request and manage a customer down payment.

What action do you perform during sales order entry?

- **A. Enter an appropriate item in the billing plan of the sales order.**
- B. Mark the down payment checkbox at item level.
- C. Enter a specific condition in the pricing procedure of the sales order.
- D. Create a sales order with a dedicated order type.

Answer: A

NEW QUESTION # 85

Which organizational element determines that the sales area can belong to only one company code?

- A. Plant
- B. Distribution channel
- C. Sales organization
- D. Division

Answer: C

NEW QUESTION # 86

Which of the following are main steps in the free of charge delivery process? Note: There are 2 correct answers to this question.

- A. Confirm proof of delivery
- B. Create outbound delivery
- C. Create sales order
- D. Perform delivery split

Answer: B,C

Explanation:

System Landscapes and identity Access Management

NEW QUESTION # 87

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