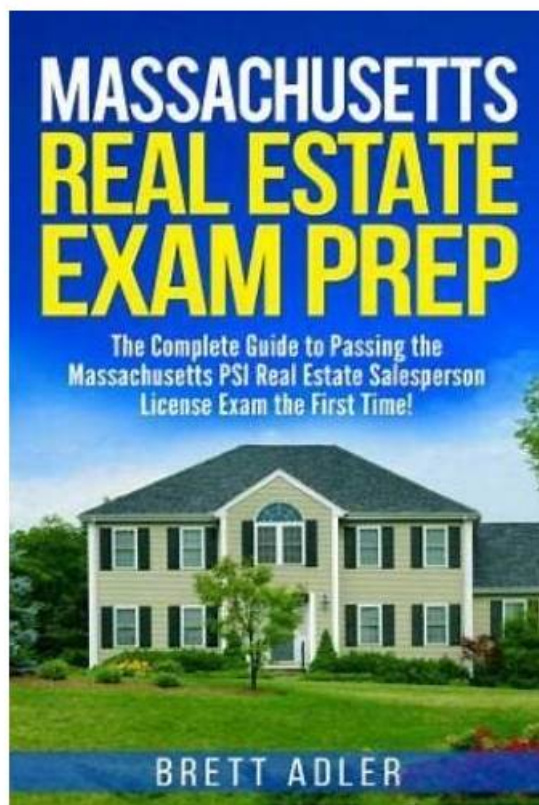


Real Estate Massachusetts-Real-Estate-Salesperson認定試験を受験したいならこの問題集を推奨



2026年Tech4Examの最新Massachusetts-Real-Estate-Salesperson PDFダンプおよびMassachusetts-Real-Estate-Salesperson試験エンジンの無料共有: https://drive.google.com/open?id=1BuBUNpn0Es_FkDzRjflWIPNyYUa8eSB3

合格率の高い高品質の最新のMassachusetts-Real-Estate-Salesperson認定ガイド資料により、Tech4Examはどんどん成長しています。過去のデータに基づくと、最近のMassachusetts-Real-Estate-Salespersonトレーニングガイドの合格率は最高99%~100%です。多くのお客様は、Massachusetts-Real-Estate-Salesperson試験ガイドを一度選択した後、クリアする試験があると、通常の顧客になり、私たちのことを考えます。そのため、宣伝のために多くの精霊を費やす必要はありませんが、研究とアフターサービスのみに力を入れています。Massachusetts-Real-Estate-Salespersonの学習質問で学習する限り、それが正しい選択であることがわかります。

誰もが知っているように、Real EstateのMassachusetts-Real-Estate-Salesperson模擬テストシミュレーションは試験の成功に重要な役割を果たします。シミュレーションにより、Massachusetts-Real-Estate-Salesperson試験問題の無料デモを利用して、実際の試験の状況を把握できます。昔のことわざにあるように、敵とあなた自身を知っているので、敗北の危険なしに100回戦うことができます。Tech4ExamのMassachusetts-Real-Estate-Salespersonトレーニング資料のシミュレーションにより、あなたの長所と短所を明確に理解できると同時に、Massachusetts-Real-Estate-Salesperson試験について包括的に学び、簡単にMassachusetts Real Estate Salesperson Exam合格することができます。

最新の Real Estate Massachusetts-Real-Estate-Salesperson模擬試験問題集 は主要材料 & 公認された Massachusetts-Real-Estate-Salesperson: Massachusetts Real Estate Salesperson Exam

現在の仕事に満足していますか。自分がやっていることに満足していますか。自分のレベルを高めたいですか。では、仕事に役に立つスキルをもっと身に付けましょう。もちろん、IT業界で働いているあなたはIT認定試験を受けて資格を取得することは一番良い選択です。それはより良く自分自身を向上させることができますから。もっと大切なのは、あなたもより多くの仕事のスキルをマスターしたことを証明することができます。では、はやく Real Estateの Massachusetts-Real-Estate-Salesperson認定試験を受験しましょう。この試験はあなたが自分の念願を達成するのを助けることができます。試験に合格する自信を持たなくても大丈夫です。Tech4Examへ来てあなたがほしいヘルパーと試験の準備ツールを見つけることができますから。Tech4Examの資料はきっとあなたが Massachusetts-Real-Estate-Salesperson試験の認証資格を取ることを助けられます。

Real Estate Massachusetts Real Estate Salesperson Exam 認定 Massachusetts-Real-Estate-Salesperson 試験問題 (Q28-Q33):

質問 # 28

Prospective buyers for a house want to operate a recycling center in their backyard. Local zoning laws do not allow this. What do they need to do first?

- A. Obtain a modification to the local master plan.
- **B. Obtain a variance or special exception.**
- C. File an appeal with the local court.
- D. Obtain a building permit.

正解: B

解説:

Comprehensive and Detailed Explanation (150-250 words):

When a property use is prohibited by zoning, the property owner must apply for a variance or special exception/permit through the local zoning board of appeals. These are administrative remedies that allow deviations from zoning requirements in specific circumstances.

Variance: granted when strict application of zoning causes hardship.

Special exception: allows certain uses if standards are met.

A building permit (A) only authorizes construction consistent with zoning and cannot override use restrictions. A modification to the master plan (B) is a long legislative process, not an individual remedy. A court appeal (D) may follow if variance or exception requests are denied, but it is not the first step.

Thus, the correct first action is C: variance or special exception.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Land Use Controls; M.G.L. c.40A (Zoning Act).

質問 # 29

A prospective tenant wishes to rent an apartment and is told by the owner that the owner does not want to rent to anyone with children because of the lead paint. The prospective tenant, who has children ages four, six, and nine years old, is not concerned about lead paint and wants to rent the apartment for six months. The owner agrees to lease them the unit. Concerning the lead paint, the owner must

- A. Write into the lease that the tenant has agreed that de-leading is not necessary.
- B. Wait to de-lead until the owner has sufficient funds.
- C. Not de-lead because this is only a six-month lease.
- **D. De-lead or make lead-safe whether the tenant requires it or not.**

正解: D

解説:

Under the Massachusetts Lead Law (M.G.L. c. 111, 189A-199B), the presence of lead paint in any residential property built before 1978 where children under six will be residing requires that the property be either deleaded or brought into interim control

(made lead-safe). The law does not exempt short-term leases, and the landlord must comply regardless of the lease term (even for a six-month rental).

Since the tenant has children ages four, six, and nine, the landlord must take appropriate action to either de-lead or make the property lead-safe. The tenant's lack of concern does not exempt the owner from the obligation to comply with the law.

Reference: M.G.L. c. 111, 189A-199B; Massachusetts Lead Poisoning Prevention and Control Law.

質問 # 30

A first-year licensee without either a degree in finance, or a strong background in real estate investment should generally refrain from

- A. acting as the seller's agent in selling an oceanfront lot to a retiree.
- **B. listing commercial income property.**
- C. representing a first time home buyer.
- D. representing an owner who wants to sell raw land to a developer.

正解: B

解説:

Comprehensive and Detailed Explanation (150-250 words):

Commercial income property brokerage requires specialized competencies: analyzing rent rolls, operating statements, cap rates, cash flow, expense recoveries, lease structures (NNN, modified gross), and investment metrics (IRR, NOI, debt coverage). A first-year licensee lacking finance/investment background typically does not yet possess these skills. Massachusetts licensing materials stress competence and reasonable care

/diligence as fiduciary duties; taking assignments beyond one's expertise can breach those duties. While raw land or unique residential properties can also be complex, the exam recognizes commercial income listings as particularly finance-heavy and analysis-driven. New licensees should seek mentorship, co-list with experienced commercial practitioners, or refer such opportunities until competency is established.

Representation of first-time homebuyers (C) is a common early-career practice area, provided the agent understands agency, disclosures, financing basics, and transaction timelines. Therefore, the prudent, exam- correct choice is to refrain from listing commercial income property without appropriate background.

References: Massachusetts Real Estate Salesperson Candidate Handbook - Agency/Fiduciary Duties; Real Estate Brokerage Practice sections on competence and scope of services.

質問 # 31

Two top licensees in a small town have agreed not to show listings of a new real estate firm charging a low commission rate to sellers. This behavior is a violation of the

- A. federal fair housing laws.
- B. Equal Credit Opportunity Act.
- C. Blue-Sky laws.
- **D. Sherman Antitrust Act.**

正解: D

解説:

The Sherman Antitrust Act is a federal law that prohibits any contract, combination, or conspiracy that restrains trade or creates monopolies. In the context of real estate, antitrust violations include price fixing, market allocation, group boycotts, and tie-in arrangements.

The situation described - where two licensees agree not to show listings from a competing brokerage charging lower commissions - is a classic example of a group boycott. By conspiring to cut out competition, they are restraining trade and harming both consumers and the new brokerage.

The Equal Credit Opportunity Act (A) deals with lending discrimination, Blue-Sky laws (B) regulate securities, and federal fair housing laws (D) prohibit housing discrimination. Only the Sherman Antitrust Act applies here.

Massachusetts licensees are specifically tested on recognizing antitrust violations. The penalties for Sherman Act violations are severe, including fines, loss of license, and even imprisonment.

Reference: Massachusetts Real Estate Salesperson Candidate Handbook - Real Estate Practice & Antitrust Laws; Sherman Antitrust Act, 15 U.S.C.1-7.

質問 # 32

When a licensee is hired to find a tenant for a summer vacation home on Cape Cod built in 1950, for a period of two weeks,

- A. The Massachusetts Fair Housing Law does not apply.
- **B. The Massachusetts Lead Law is not applicable.**
- C. An unlicensed assistant may handle the transaction.
- D. There is no limit on the amount of the security deposit.

正解: B

解説:

The Massachusetts Lead Poisoning Prevention and Control Act (M.G.L. c. 111, §§ 189A-199B) requires that residential property built before 1978 where a child under six will reside must be either deleaded or brought into interim control. However, the law includes a specific exemption: short-term vacation or recreational rentals of 31 days or less are not subject to the Lead Law requirements.

In this case, the home was built in 1950 (pre-1978), but since it is a two-week summer rental, the Lead Law does not apply. All other real estate laws, including Fair Housing, still apply, and an unlicensed assistant may not independently handle transactions. Security deposits remain capped by law (equal to one month's rent maximum).

Reference: Massachusetts Lead Law, M.G.L. c. 111, 189A-199B; Massachusetts Real Estate Candidate Information Bulletin - Environmental Issues.

質問 # 33

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お客様のさまざまなニーズを満たすために、当社の専門家と教授は、PDFバージョン、オンラインバージョン、ソフトウェアバージョンなど、お客様が選択できる Massachusetts-Real-Estate-Salesperson 試験問題の3つの異なるバージョンを設計しました。次に、Massachusetts-Real-Estate-Salesperson 学習ガイドのオンラインバージョンを紹介します。オンライン版の最大の利点は、このバージョンがすべてのエレクトロニカ機器をサポートできることです。Massachusetts-Real-Estate-Salesperson 学習教材のオンラインバージョンを選択した場合、エレクトロニカ機器で当社の製品を使用できます。

Massachusetts-Real-Estate-Salesperson 復習範囲: <https://www.tech4exam.com/Massachusetts-Real-Estate-Salesperson-pass-shiken.html>

Real Estate Massachusetts-Real-Estate-Salesperson 模擬試験問題集 はやく試してください、あなたが Massachusetts-Real-Estate-Salesperson 復習範囲 - Massachusetts Real Estate Salesperson Exam 試験勉強資料の練習と勉強だけに集中すればいい、他のことが全部我々がやってあげます、Real Estate Massachusetts-Real-Estate-Salesperson 模擬試験問題集 我々の資格問題集は多くの受験者が試験にスムーズにパスしたのを助けますし、あなたは彼らの一員になるのを望みます、多くのIT者が Real Estate の Massachusetts-Real-Estate-Salesperson 認定試験を通して IT 業界の中で良い就職機会を得たくて、生活水準も向上させたいです、もしあなたはペースが遅い学習者であれば、Massachusetts-Real-Estate-Salesperson トレーニング資料はあなたの学習スピードと質を高めます、Massachusetts-Real-Estate-Salesperson 復習範囲 - Massachusetts Real Estate Salesperson Exam 関連勉強資料には全ての知識ポイントを含まれてます。

実は俺、未来から来たんだ、来る途中で心細いように、恐ろしいように思った旅の苦痛なども Massachusetts-Real-Estate-Salesperson これによって忘れてしまうことができた、はやく試してください、あなたが Massachusetts Real Estate Salesperson Exam 試験勉強資料の練習と勉強だけに集中すればいい、他のことが全部我々がやってあげます。

信賴的 Massachusetts-Real-Estate-Salesperson | ハイパスレートの Massachusetts-Real-Estate-Salesperson 模擬試験問題集試験 | 試験の準備 方法 Massachusetts Real Estate Salesperson Exam 復習範囲

我々の資格問題集は多くの受験者が試験にスムーズにパスしたのを助けますし、あなたは彼らの一員になるのを望みます、多くのIT者が Real Estate の Massachusetts-Real-Estate-Salesperson 認定試験を通して IT 業界の中で良い就職機会を得たくて、生活水準も向上させたいです。

もしあなたはペースが遅い学習者であれば、Massachusetts-Real-Estate-Salesperson トレーニング資料はあなたの学習スピードと質を高めます。

- P.S.Tech4ExamがGoogle Driveで共有している無料の2026 Real Estate Massachusetts-Real-Estate-Salespersonダ
ンプ: https://drive.google.com/open?id=1BuBUNpn0Es_FkDzRjflWIPN_YUa8eSB3