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## Positioning SAP Sustainability Solutions as part of SAP Business Suite Questions



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Achieving the Positioning SAP Sustainability Solutions as part of SAP Business Suite (C\_BCSSS\_2502) certification can significantly impact your career progression and earning potential. This certification showcases your expertise and knowledge to employers, making you a valuable asset in the SAP C\_BCSSS\_2502 industry. With the rapidly evolving nature of the SAP world, staying up-to-date with the latest technologies and trends is crucial. The C\_BCSSS\_2502 Certification Exam enables you to learn these changes and ensures you remain current in your field.

### SAP C\_BCSSS\_2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Business Value, Opportunity and Differentiators: This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>SAP Sustainability Solutions, Processes and Strategy: This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>• Sustainable Business Concepts, Compliance and Use Cases: This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.</li> </ul>
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## SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q21-Q26):

### NEW QUESTION # 21

What is SAP's sustainability value proposition?

- A. A portfolio of best-of-breed sustainability solutions disconnected from ERP.
- B. A message that after 50 years of partnership customers should be able to trust SAP to support their transition to sustainable intelligent enterprises.
- C. A business process-centric, AI-enabled, and cloud-based approach to sustainability management.
- D. A data model in SAP Business Technology Platform to build custom solutions as regulations change.

**Answer: C**

### NEW QUESTION # 22

Which of the following represents the current market state for sustainability solutions according to SAP?

- A. The sustainability solutions market is still developing, with significant potential for growth and evolution. This stage of maturity provides SAP with substantial opportunities to shape and dominate the market.
- B. The sustainability solutions market has minimal competition, as SAP's competitors are still evaluating their response to growing regulation.
- C. Pure-play vendors are just starting to enter the market, and SAP has an opportunity through integrated business processes and data, and also its extensive AI portfolio.
- D. Most major innovation has been done and solutions are becoming commoditized. Therefore, SAP competes mainly on price and not capabilities.

**Answer: C**

### NEW QUESTION # 23

What are examples of disadvantages of using a data-lake approach to ESG reporting?

Note: There are 3 correct answers.

- A. Complex auditing: Limited data lineage increases audit costs.
- B. Disconnected processes: Separation of the data lake from business processes supports the independence of the sustainability officer.
- C. Lower motivation: It has been shown that dedicated solutions are associated with increased employee engagement in contrast to spreadsheets.
- D. Higher costs: Increased total cost of ownership (TCO) due to the need to maintain separate systems for ESG and financial

reporting & steering.

- E. Data quality issues: Poor data alignment with financial processes and master data.

Answer: A,D,E

#### NEW QUESTION # 24

Which of these business processes are most relevant for the SAP sustainability solutions? Note: There are 3 correct answers to this question.

- A. Procurement (Source to pay) to procure ethically with transparency.
- B. Integrated Finance (Record to Report) with ESG data aligned to financial KPIs.
- C. Hire to Retire to implement new Diversity, Equity, and Inclusion (DEI) strategies.
- D. Sustainable Design (Idea to Market) to support ethical and circular product design.
- E. Corporate Energy (Carbon to Clean) identifies operational contexts for energy transition.

Answer: A,B,D

#### NEW QUESTION # 25

What is one of the key areas addressed by SAP's sustainability solutions?

- A. Regulatory compliance and reporting
- B. Development of e-commerce campaigns
- C. Implementation of AI-powered marketing campaigns
- D. Data transparency specifically for environmental NGOs

Answer: A

#### NEW QUESTION # 26

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