

# 2026 C-S4CS-2508: Reliable SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Certified



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## SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> <li>• Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• Solution Processes Implementation for Analytics: This section of the exam measures skills of SAP Analytics Consultants and covers how to use main analytical processes within SAP S</li> <li>• 4HANA Cloud Public Edition. The focus is on understanding reporting capabilities and supporting decision-making through analytics.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• Implementing with a Cloud Mindset, Building the Team, and Conducting Fit-to-Standard Workshops: This section of the exam measures skills of SAP Project Managers and introduces methods to implement with a cloud-first approach. It also covers building effective implementation teams and leading Fit-to-Standard workshops to align processes with business needs.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>• System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 5	<ul style="list-style-type: none"> <li>• Artificial Intelligence in Sales: This section of the exam measures skills of SAP AI Specialists and focuses on system functions that leverage artificial intelligence within sales. The aim is to enhance sales processes with intelligent automation and insights.</li> </ul>

Topic 6	<ul style="list-style-type: none"> <li>• <b>Data Migration and Business Process Testing:</b> This section of the exam measures skills of SAP Data Migration Consultants and addresses how to migrate data from legacy systems. It also covers the testing of business processes using both manual and automated methods to ensure accuracy and functionality.</li> </ul>
Topic 7	<ul style="list-style-type: none"> <li>• <b>Organizational Units and System Data for Sales:</b> This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S</li> <li>• 4HANA Cloud Public Edition.</li> </ul>
Topic 8	<ul style="list-style-type: none"> <li>• <b>Extensibility and Integration:</b> This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.</li> </ul>

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### SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q66-Q71):

#### NEW QUESTION # 66

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Billing document
- B. Sales order
- C. Delivery document
- D. Quantity contract

Answer: A,B

#### NEW QUESTION # 67

Which of the following describes the use of return orders in SAP S/4HANA Returns Management? Note: There are 2 correct answers to this question.

- A. An inspection code may be entered in the return order header
- B. A follow-up activity may be entered in the return order item
- C. A return order must be created with reference to a sales order
- D. The settlement agreed with the customer is recorded in the return order item

Answer: B,D

#### NEW QUESTION # 68

Which of the following documents can be used as a reference to create debit memo requests? Note: There are 2 correct answers to this question.

- A. Billing document

- B. Sales order
- C. Delivery document
- D. Quantity contract

Answer: A,B

#### NEW QUESTION # 69

Which file formats can be uploaded for purchase orders when using the Create Sales Orders - Automatic Extraction app?

- A. HTML or XML format
- B. Word or Excel format
- C. PDF or Image format
- D. Text or CSV format

Answer: C

#### NEW QUESTION # 70

You work on a Sell from Stock (B D9) process in SAP S/4HANA Cloud Public Edition. What must be created to confirm a customer's intention to buy the products?

- A. Sales order
- B. Outbound delivery
- C. Sales quotation
- D. Sales inquiry

Answer: A

#### NEW QUESTION # 71

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The web-based practice test is similar to the desktop-based software, with all the same elements of the desktop practice exam. The mock exam can be accessed from any browser and does not require installation. The C-S4CS-2508 questions in the mock test are the same as those in the real exam. Candidates can take the web-based SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales (C-S4CS-2508) practice test immediately, regardless of the operating system and browser they are using.

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