

# Quiz Professional C-BCBTM-2509 - SAP Certified Associate - Positioning SAP Business Transformation Management Solutions New Study Guide



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## SAP C-BCBTM-2509 Exam Questions - Failure Will Result In A Refund

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## SAP C-BCBTM-2509 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"><li>Understanding Business Transformation: This section of the exam evaluates the abilities of Business Transformation Advisors and covers the fundamental principles of business transformation in the digital age. It emphasizes recognizing transformation drivers, defining strategic objectives, and integrating technological innovations into organizational change processes. Candidates are expected to understand how SAP tools and methodologies enable efficient transformation planning, execution, and sustainability across various industries.</li></ul>
Topic 2	<ul style="list-style-type: none"><li>Understanding WalkMe: This section of the exam evaluates the competencies of Digital Adoption Specialists and covers the role of WalkMe within the SAP ecosystem. It focuses on how WalkMe enhances user experience, drives digital adoption, and simplifies workflows across SAP solutions. Candidates learn how WalkMe guidance and automation tools support end-users in navigating complex SAP applications, ultimately improving productivity, engagement, and system utilization.</li></ul>

Topic 3	<ul style="list-style-type: none"> <li>Positioning SAP Business Transformation Management Solutions: This section of the exam measures the skills of SAP Solution Consultants and focuses on understanding how to position SAP Business Transformation Management solutions within diverse enterprise environments. It covers identifying the value proposition of these solutions, aligning them with customer transformation strategies, and demonstrating how they support business agility and operational excellence through data-driven insights and process optimization.</li> </ul>
Topic 4	<ul style="list-style-type: none"> <li>Understanding SAP Signavio and SAP LeanIX Solutions: This section of the exam measures the expertise of Enterprise Architects and focuses on the core concepts of SAP Signavio and SAP LeanIX. It includes understanding how these solutions enhance enterprise architecture management, process intelligence, and business process transformation. Learners explore how SAP Signavio provides visibility into business processes and how SAP LeanIX supports IT landscape transparency, allowing organizations to improve alignment between business goals and IT systems.</li> </ul>

## SAP Certified Associate - Positioning SAP Business Transformation Management Solutions Sample Questions (Q25-Q30):

### NEW QUESTION # 25

What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A. To reduce digital friction and guide users through complex software
- B. To automate recruitment processes
- C. To implement advanced hardware solutions
- D. To manage payroll systems efficiently

**Answer: A**

Explanation:

The WalkMe Digital Adoption Platform (DAP) is designed to improve the user experience by reducing friction when interacting with digital systems. It provides on-screen guidance, automation, and analytics that help users complete tasks accurately and efficiently. "The primary purpose of WalkMe's Digital Adoption Platform is to reduce digital friction and guide users through complex software environments using AI-powered, context-aware assistance." Reference:

The platform enhances employee productivity, adoption success, and process efficiency across SAP and third-party applications by simplifying navigation and ensuring process compliance.

"WalkMe DAP provides contextual guidance directly within applications, enabling users to execute digital workflows with minimal errors or training." Incorrect Options:

A: WalkMe is software-based, not a hardware solution.

B: Recruitment automation is part of SAP SuccessFactors, not WalkMe.

D: Payroll management is unrelated to WalkMe's purpose.

Verified Correct answer: C: To reduce digital friction and guide users through complex software.

### NEW QUESTION # 26

Of the following options, which technologies does SAP provide to help organizations transform?

- A. SAP ERP and SAP CRM
- B. SAP Sales and SAP HR
- C. SAP Finance and SAP Marketing
- D. SAP Signavio and SAP LeanIX solutions

**Answer: D**

Explanation:

SAP enables digital transformation primarily through its Business Transformation Management (BTM) portfolio, led by SAP Signavio and SAP LeanIX. These technologies give organizations the tools to visualize, plan, and manage transformation initiatives effectively.

"SAP helps organizations accelerate transformation with SAP Signavio for business process transformation and SAP LeanIX for enterprise architecture and technology management." Reference:

SAP Signavio enables business process analysis, mining, and optimization, while SAP LeanIX supports enterprise architecture,

application portfolio management, and technology risk compliance - together offering full visibility from business to IT. "The combination of SAP Signavio and SAP LeanIX forms the backbone of SAP's transformation offerings, aligning business process improvements with IT landscape modernization." Incorrect Options: A, B, and C refer to standard ERP or LOB modules, not transformation-focused solutions. Verified Correct answer: D: SAP Signavio and SAP LeanIX solutions.

#### NEW QUESTION # 27

How does SAP differentiate itself from competitors in the area of business transformation?

- A. By avoiding collaboration with ecosystem partners and other stakeholders.
- B. By limiting transparency and accessibility of insights and recommendations.
- C. By focusing on traditional methodologies without leveraging data-driven insights.
- D. **By providing a comprehensive suite of capabilities across all project phases with high integration.**

#### Answer: D

Explanation:

SAP distinguishes itself in the transformation landscape through its comprehensive and fully integrated suite of Business Transformation Management (BTM) solutions. This suite connects business process intelligence (SAP Signavio), enterprise architecture management (SAP LeanIX), and digital adoption (WalkMe) into one end-to-end transformation framework.

"SAP differentiates itself by offering a comprehensive suite of integrated capabilities that cover every phase of business transformation - from discovery and design to implementation and adoption." Reference:

Unlike competitors that provide isolated tools, SAP enables continuous, data-driven transformation through unified visibility across business, IT, and adoption layers.

"SAP's integrated transformation platform supports data-driven insights, ecosystem collaboration, and transparency throughout the transformation journey." Incorrect Options:

A: SAP promotes transparency, not limits it.  
B: SAP actively collaborates with partners (e.g., WalkMe, LeanIX, Signavio).  
D: SAP uses modern, insight-driven approaches - not traditional static ones.

Verified Correct answer: C: By providing a comprehensive suite of capabilities across all project

#### NEW QUESTION # 28

How does the SAP Signavio Process Collaboration Hub help organizations?

- A. By replacing existing process modeling tools with AI-driven automation.
- B. By automatically generating legal compliance reports and enabling collaboration.
- C. **By providing transparency into processes and enabling collaboration.**
- D. By creating marketing strategies based on customer feedback.

#### Answer: C

Explanation:

The SAP Signavio Process Collaboration Hub is designed to make business processes transparent and accessible across the organization while fostering collaboration among stakeholders.

"The SAP Signavio Process Collaboration Hub provides a central entry point for all users to access, share, and collaborate on process-related information, offering transparency across business processes." Reference:

It allows employees, analysts, and management to view, discuss, and contribute to process improvement initiatives, supporting collaborative transformation and process governance.

"It enables everyone in the organization to access process information, provide feedback, and collaborate for continuous improvement." Options A, C, and D are incorrect:

A: Compliance reporting is not a function of Collaboration Hub.  
C: Marketing strategy and customer feedback analysis are outside its purpose.  
D: It does not replace modeling tools; it integrates with Process Manager and Process Intelligence.  
Thus, the correct and SAP-verified answer is B: By providing transparency into processes and enabling collaboration.

#### NEW QUESTION # 29

What is the primary purpose of WalkMe's Digital Adoption Platform (DAP)?

- A. To reduce digital friction and guide users through complex software
- B. To automate recruitment processes
- C. To implement advanced hardware solutions
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**Answer: A**

Explanation:

The WalkMe Digital Adoption Platform (DAP) is designed to improve the user experience by reducing friction when interacting with digital systems. It provides on-screen guidance, automation, and analytics that help users complete tasks accurately and efficiently.

"The primary purpose of WalkMe's Digital Adoption Platform is to reduce digital friction and guide users through complex software environments using AI-powered, context-aware assistance." Reference:

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Verified Correct answer: C: To reduce digital friction and guide users through complex software.

## NEW QUESTION # 30

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