# Consumer-Goods-Cloud-Accredited-Professional Exam Preparation - Reliable Consumer-Goods-Cloud-Accredited-Professional Test Dumps



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Salesforce Consumer Goods Cloud Accredited Professional (CGCAP) Certification Exam is designed to validate the knowledge and skills of professionals in the consumer goods industry who work with Salesforce's Consumer Goods Cloud platform. Consumer-Goods-Cloud-Accredited-Professional Exam covers a range of topics such as account and opportunity management, retail execution, and trade promotions management. Salesforce Consumer Goods Cloud Accredited Professional certification demonstrates that the individual has a deep understanding of the platform and can effectively use it to drive business growth.

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Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is a comprehensive exam that requires a thorough understanding of the platform. Salesforce Consumer Goods Cloud Accredited Professional certification exam comprises of 60 multiple-choice questions and is timed for 105 minutes. Candidates must score 69% or higher to pass the exam. Salesforce Consumer Goods Cloud Accredited Professional certification is valid for two years and can be renewed by passing the latest version of the exam or completing related Trailhead modules. Salesforce Consumer Goods Cloud Accredited Professional certification exam can be taken online or in-person at a test center.

Salesforce Consumer Goods Cloud Accredited Professional Certification Exam is a multiple-choice exam that lasts for 90 minutes. Consumer-Goods-Cloud-Accredited-Professional Exam consists of 60 questions, and to pass the exam, the candidate must score

65% or higher. Consumer-Goods-Cloud-Accredited-Professional exam can be taken online, and the candidate must have a Salesforce account to register for the exam.

# Salesforce Consumer Goods Cloud Accredited Professional Sample Questions (Q95-Q100):

NEW QUESTION # 95
ABC Telecom is using Communications Cloud for their enterprise customers. ABC Telecom has a requirement wherein assets must be synchronized to the assurance platform as soon as the sale or MACD order completes fulfillment for wholesale products. There are about 5,000 orders placed by each reseller throughout the day. There are hundreds of active reseller users present in the system. How should a Consultant recommend that ABC Telecom integrate Communications Cloud with their assurance platform?

- A. Use a Bulk API connector via middleware
- B. Use an on-demand data pull from Communications Cloud using the REST API from Service assurance
- C. Use Industries Order Management to inform the assurance platform as part of the orchestration plan
- D. Use Platform Events and GetAsset API

Answer: D

Explanation:
ABC Telecom requires that assets be synchronized to their assurance platform immediately after fulfillment, and they operate in a high-volume wholesale environment (5,000+ orders per reseller/day and hundreds of concurrent users). Salesforce recommends event-driven, near-real-time integration for high-scale fulfillment notifications.
Platform Events are Salesforce's native, scalable publish/subscribe mechanism designed for high throughput and low latency. When an order completes fulfillment, Communications Cloud can publish an event that external systems subscribe to. The assurance platform can then call the GetAsset API to retrieve the exact asset structure needed for assurance workflows.
This pattern is explicitly recommended in Salesforce high-throughput integration architectures because it:
Eliminates polling
Handles large transaction volume
Provides near-real-time sync
Decouples fulfillment from assurance systems
Scales horizontally across resellers
Option A (using OM orchestration) is synchronous and not optimal for high throughput.
Option B (on-demand REST pull) causes latency and excessive polling.
Option C (Bulk API) is batch-oriented, not real-time, and unsuitable for near-immediate updates.

NEW QUESTION # 96
Alpine, a Consumer Goods company, is sending new product introduction samples to outlets via their distributors who are using Alpine's field execution app. How can Alpine keep track of the inventory of the samples in the field?

- A. By creating a report for store locations to monitor the on hand inventory
- B. By assigning the asset to a custom task type and make the distributors enter the delivered quality
- C. By creating delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU).
- D. By creating delivery tasks for the distributors and track the shipping document status

Answer: C

Explanation:
To keep track of the inventory of the samples in the field, Alpine can create delivery tasks for the distributors and monitor their on hand inventory for the sample Product's Stock Keeping Unit (SKU). A delivery task is a type of action plan task that allows a field rep to deliver products to a retail store. A product SKU is a unique identifier for a product that can be scanned and tracked in inventory systems. By creating delivery tasks and monitoring product SKUs, Alpine can ensure that the distributors have enough samples to distribute and also track how many samples have been delivered to each store. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 28-29.

NEW QUESTION # 97
Which statement is true about action plan templates?

- A. Action plan templates can have multiple planogram, inventory and promotion checks
- B. Action plan templates are not extensible through Apex
- C. Action plan templates are ready to use after saving
- D. Action plan templates can have multiple orders and delivery tasks

**Answer: A**

Explanation:
Action plan templates can have multiple planogram, inventory and promotion checks, which are predefined tasks that can be assigned to field reps to perform during their store visits. These tasks help to ensure compliance and optimize product placement and availability. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 26-27.

**NEW QUESTION # 98**
Which step is required to link an Action Plan to a Visit record?

- A. Activate the Visit to generate Action Plan Tasks.
- B. Create an Action Plan Template by specifying Visit' as the target object and publish it.
- C. Create an Action Plan based on the template where the template owners are the Sales Reps.
- D. Activate the Action Plan.

**Answer: B**

Explanation:
To link an Action Plan to a Visit record, the first step is to create an Action Plan Template by specifying Visit' as the target object and publish it. An Action Plan Template is a template that defines the tasks and steps for an action plan. An action plan is a set of tasks that need to be completed for a specific purpose or goal. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. By specifying Visit as the target object, the Action Plan Template can be linked to any visit record that matches the criteria defined in the template. By publishing the template, the Action Plan Template becomes available for use. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 25.

**NEW QUESTION # 99**
How can an Account Manager visualize store visits in their territory for the day by their current status?

- A. By creating a map layer using accounts as a base object and color code the markers by status
- B. By creating a map layer using retail store as the base object and represent the markers by shape
- C. By creating a Map Layer using retail store search filters by status and color code the markers by status
- D. By creating a map layer using visits as the base object and color code the markers by status

**Answer: D**

Explanation:
To visualize store visits in their territory for the day by their current status, an Account Manager can create a map layer using visits as the base object and color code the markers by status. A map layer is a visual representation of data on a map that can be filtered and customized. A visit is an object that represents a scheduled or unscheduled interaction between a field rep and a retail store. The status of a visit indicates whether it is planned, in progress, completed, or canceled. Verified Reference: [Salesforce Consumer Goods Cloud Implementation Guide], page 34.

**NEW QUESTION # 100**
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