

Revenue-Cloud-Consultant-Accredited-Professional Pass4sure Pass Guide | Revenue-Cloud-Consultant-Accredited-Professional Test Questions Answers



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Salesforce Revenue Cloud is a cloud-based platform that helps businesses manage their revenue streams, optimize pricing, and streamline their sales processes. It is a comprehensive solution that enables businesses to manage all aspects of their sales cycle, from lead generation to payment collection. The Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is designed to test the knowledge and skills of professionals who work with this platform.

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Salesforce Revenue-Cloud-Consultant-Accredited-Professional Certification Exam is a highly sought-after accreditation for professionals who are looking to take their career in revenue management and optimization to the next level. Salesforce Revenue Cloud Consultant Accredited Professional certification is designed to validate the skills and knowledge of individuals who are responsible for implementing Salesforce Revenue Cloud solutions to clients. Revenue-Cloud-Consultant-Accredited-Professional exam is intended for professionals with experience in revenue management, sales operations, and finance.

Salesforce Revenue-Cloud-Consultant-Accredited-Professional (Salesforce Revenue Cloud Consultant Accredited Professional) Certification Exam is a valuable certification for those who want to become experts in revenue management and optimization within the Salesforce platform. Revenue-Cloud-Consultant-Accredited-Professional Exam is designed for professionals who have experience in sales and revenue management, and have a deep understanding of the Salesforce Revenue Cloud. Salesforce Revenue Cloud Consultant Accredited Professional certification exam is a comprehensive test that covers all aspects of revenue management within the Salesforce platform.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q113-Q118):

NEW QUESTION # 113

A Revenue Cloud Consultant learns salesforce is deploying a new release during the course of the implementation. which two should be taken to make sure the implementation is tested against the new release before it deploys to production?

- A. Determine whether your sandbox is on a preview or non preview instance.
- B. The platform ensures that all sandboxes are upgraded at the same time so wait for the update.
- C. Submit a ticket to support when you want your sandbox Updated.
- D. Review status.salesforce.com to determine refresh cutoff for the new release

Answer: A,D

NEW QUESTION # 114

A Revenue Cloud Consultant is preparing to enable multicurrency in an organization that already has active pricing procedures linked to predefined Salesforce Pricing decision tables. The consultant notices that the Currency field is not available to select within the pricing procedure.

What should the consultant do to resolve this?

- A. Clone the pricing procedure and create a new decision table with the Currency field Link the new table to the cloned procedure and swap it into the setup to maintain continuity.
- B. Enable multi-currency in their org, then wait a few minutes for the Currency field to become available for use in the pricing procedure and related decision tables.
- C. Deactivate the pricing procedure and the associated decision table, then enable multi-currency and add the Currency field to the decision table before reactivating them.

Answer: C

NEW QUESTION # 115

During user acceptance testing (UAT) a tester submits an incident because the invoice total did not match the expected results. Which 3 types of information should be included in the description of the incident and a quick resolution?

- A. expected resolution date
- B. quote number order number or invoice number
- C. description of new requirements that will help fix the issue
- D. steps to replace issue
- E. Expected results

Answer: B,D,E

Explanation:

During User Acceptance Testing (UAT), when an incident is submitted due to a discrepancy in the invoice total, the following information should be included in the description of the incident for a quick resolution:

B) Quote number, order number, or invoice number: This information is crucial as it helps identify the specific transaction that has caused the issue.

D) Steps to reproduce the issue: Providing a clear and detailed step-by-step process to reproduce the issue is essential. This allows the team to understand the exact scenario under which the issue occurs, making it easier to diagnose and resolve.

E) Expected results: Clearly stating what the expected results should be provides a benchmark against which the actual results can be compared. This helps in understanding the deviation and the impact of the issue.

Reference

Learn About User Acceptance Testing Unit | Salesforce Trailhead

User Acceptance Testing Strategies for Large Data Volume Scenarios | Salesforce Education Resolve an Incident - Salesforce

Steps to Implement Incident Management in Your Salesforce Org

NEW QUESTION # 116

What 3 design examples will negatively impact the scale and performance of the revenue cloud implementation?

- A. within the pricing sequence
- B. routine generation of quote having 200 quote lines
- C. routine generation of invoices having 200 invoice lines
- D. multiple automation types (trigger/workflows,flows) on a single object
- E. extensive use of quote line custom fields
- F. External API calls

Answer: A,B,D

NEW QUESTION # 117

Universal Containers is Preparing to go live with salesforce CPQ however sales management has stated that they would recurring revenue captured on opportunity line item object to reference within existing pipeline reports. Annual revenue is currently captured in the field ARR_c on the SBQQ QuoteLine__c Object. Which is the most efficient solution?

- A. Create ARR_c on the opportunity Line item object, and create a price rule to copy the value from ARR_c on SBQQ QuoteLine__c on opportunity Product.
- B. Create ARR__c on the opportunity Line item object, Matching the field configuration of ARR_c on SBQQ QuoteLine C.
- C. Create ARR_c on the opportunity Line item object, and create a flow to copy the value from ARR_c on SBQQ QuoteLine C.
- D. Create a cross object formula field on the opportunity line item to reference ARR_c data SBQQ QuoteLine C.

Answer: B

NEW QUESTION # 118

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