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SAP C_TS470_2412 Exam Guide

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SAP Certified Associate - SAP S/4HANA Cloud Private Edition Service Sample Questions (Q69-Q74):

NEW QUESTION # 69

Which type of objects can you maintain in the object list assigned to a contract item? Note: There are 3 correct answers to this question.

- A. Equipment
- B. Product
- C. Functional location
- D. Document
- E. Equipment bill of material

Answer: A,B,C

Explanation:

In SAP S/4HANA Service contracts (scope item 3MO), the object list for a contract item specifies covered objects:

- * Equipment: Individual equipment (e.g., serialized assets) can be assigned to track service coverage.
- * Product: Materials or service products covered under the contract are listed.
- * Functional location: Locations where services are performed can be included in the object list.
- * Equipment bill of material: BOMs are referenced separately, not directly in the object list.
- * Document: Documents are managed via Document Management System (DMS), not as contract objects. This is configured in the service contract item details."Assign equipment, products, and functional locations to the object list of a service contract item" (SAP Help Portal, Service Contract Management).

NEW QUESTION # 70

Which feature is unique for solution quotations in SAP standard delivery?

- A. Determining service contracts
- B. Using product bundles
- C. Using product proposals
- D. Using configurable products

Answer: B

Explanation:

Comprehensive and Detailed In-Depth Explanation:

In SAP S/4HANA Cloud Private Edition, Service, the solution quotation is a specialized transaction type (e.g., SRVP in standard delivery) designed to offer customers a combination of products and services as a bundled solution. This capability is distinct from other quotation types, such as standard service quotations (e.g., scope item 4GA), and is part of the solution order management process introduced in SAP S/4HANA to support complex sales scenarios. Let's analyze each option to identify the unique feature in the standard delivery:

- * Using product proposals (A): Product proposals are a feature in SAP S/4HANA Service that suggest items (e.g., spare parts or services) during order or quotation creation, based on predefined rules or bills of material (BOMs) with usage S (Service). While available in service quotations and orders, this feature is not unique to solution quotations; it's a broader functionality across service transactions and not specific to the solution quotation's purpose.
- * Using configurable products (B): Configurable products, supported via Advanced Variant Configuration (scope item 6GS), allow customization of products with variants in service quotations and orders. This feature enhances flexibility in pricing and product specification but is not exclusive to solution quotations. It's available in standard service quotations and sales orders as well, making it a shared capability rather than a unique feature.
- * Using product bundles (C): This is the defining feature of solution quotations in SAP S/4HANA standard delivery. Solution quotations enable the creation of quotations for product bundles, which are predefined combinations of different product types (e.g., tangible goods, services, and contract-relevant items) modeled in the master data. When a bundle is entered in a solution quotation, it automatically explodes into individual items, triggering follow-up transactions like sales orders, service orders, or service contracts upon acceptance. This bundling capability, introduced in release 1809 and enhanced in subsequent releases (e.g., 1909), is unique to solution quotations and distinguishes them from other quotation types, which do not natively support this integrated bundle explosion and multi-transaction generation.
- * Determining service contracts (D): Determining applicable service contracts (e.g., checking contract coverage for a technical

object) is a feature in service processes, such as in-house repair (scope item 3XK) or service order management (scope item 3D2). While solution quotations can include contract- relevant items and create service contracts as follow-ups, this determination is not unique to them; it's a common functionality across service quotations and orders when linked to contract management (scope item 3MO).

The uniqueness of product bundles in solution quotations lies in their ability to streamline the sale of complex solutions by integrating diverse product types into a single quotation, with automated follow-up document creation (e.g., sales orders for goods, service orders for services, and contracts for subscriptions). This is explicitly supported in the standard delivery via Customizing (e.g., transaction type SRVP) and master data setup for bundles, as detailed in SAP's solution order management documentation.

Extract from SAP Documentation: "Solution quotations enable you to offer solutions to your customers by creating quotations for combinations of different types of products modeled as product bundles in your master data, a feature unique to this process in SAP S/4HANA." (SAP Community Blog, Solution Quotation in SAP S/4HANA Service 1909OP, 2019).

NEW QUESTION # 71

What are some customizing settings you need to maintain so that a repair confirmation (transaction type REPC) can be billed to a customer? Note: There are 3 correct answers to this question.

- A. You maintain what billing type needs to be used for a repair confirmation.
- B. You map the service item categories used in the repair confirmation to sales item categories for the billing document request.
- C. You assign a sales document type to transaction type REPC for the billing document request.
- D. You make sure each item category used in the repair confirmation corresponds to an item category from Sales that is assigned to the billing type.
- E. You assign a billing plan type to the sales document type used for the billing document request.

Answer: B,C,D

Explanation:

To bill a repair confirmation (REPC) in SAP S/4HANA Service:

- * You make sure each item category used in the repair confirmation corresponds to an item category from Sales that is assigned to the billing type: Item categories (e.g., REPI) must map to sales item categories (e.g., TAN) with billing relevance.
- * You assign a sales document type to transaction type REPC for the billing document request: A sales document type (e.g., F2 for invoice) is linked to REPC in Customizing to generate billing requests.
- * You map the service item categories used in the repair confirmation to sales item categories for the billing document request: This ensures seamless transition from service to sales processes.
- * Billing plan type: Optional and not mandatory for basic billing.
- * Maintain billing type: Defined globally, not specific to REPC. This is part of in-house repair billing setup. "Map service item categories to sales item categories and assign a sales document type to REPC for billing." (SAP Help Portal, Repair Confirmation Billing).

NEW QUESTION # 72

Which of the following can you assign to a service item category? Note: There are 2 correct answers to this question.

- A. Rejection profile
- B. Text determination procedure
- C. Status object profile
- D. Date profile

Answer: B,D

Explanation:

Service item categories in SAP S/4HANA Service (e.g., SRVI for service items) control the behavior of items in service documents. Assignable objects include:

- * Text determination procedure: Defines how texts (e.g., descriptions, notes) are automatically populated or managed for the item, configured in Customizing.
- * Date profile: Specifies date rules and milestones (e.g., start/end dates) for the service item, critical for scheduling and execution.
- * Rejection profile: Not a standard assignment; rejection is managed via status or reason codes, not profiles at the item category level.
- * Status object profile: Status profiles are typically assigned to transaction types or item categories for lifecycle management, but not

as "status object profiles" in this context. These settings are part of service transaction Customizing. "Assign text determination procedures and date profiles to service item categories to control item behavior." (SAP Help Portal, Service Item Category Configuration).

NEW QUESTION # 73

Which types of service contract items are supported? Note: There are 3 correct answers to this question.

- A. Value / quantity
- B. Ad hoc billing
- C. Price agreement
- D. Price adaptation
- E. Target / quantity

Answer: A,C,E

Explanation:

SAP S/4HANA Cloud Private Edition, Service supports various service contract item types in scope item 3MO (Service Contract Management):

- * Target / quantity: Items based on a target quantity (e.g., number of service events), commonly used in recurring services.
- * Value / quantity: Items defined by a monetary value or quantity, allowing flexible billing based on usage or fixed amounts.
- * Price agreement: Items with predefined pricing conditions, ensuring consistent billing terms over the contract duration.
- * Price adaptation: Not a standard contract item type; price changes are managed via conditions, not as a distinct item type.
- * Ad hoc billing: Refers to a billing method, not a contract item type. These types support flexible contract management in SAP S/4HANA Service. "Service contracts support target/quantity, value /quantity, and price agreement items for flexible service offerings." (SAP Help Portal, Service Contract Management).

NEW QUESTION # 74

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