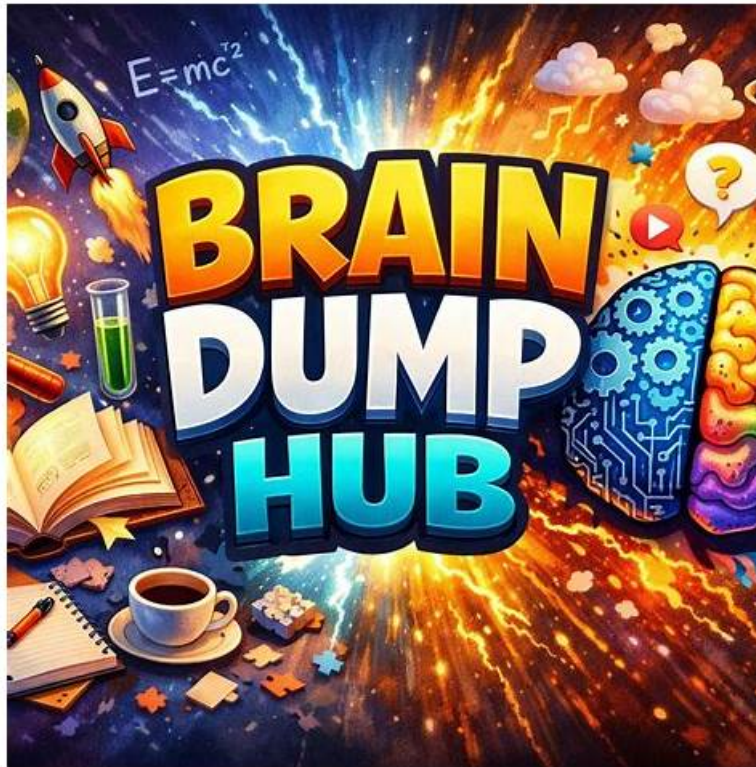


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Oracle Eloqua Marketing 2025 Implementation Professional Sample Questions (Q35-Q40):

NEW QUESTION # 35

Where can you configure the default time zone for an Eloqua instance?

- A. Company Settings > Time Zone
- B. Email Setup > Time Zone

- C. Users & Security > Time Zone
- D. Database Integration > Default Time Zone

Answer: A

Explanation:

The default time zone for an Eloqua instance can be configured under "Company Settings > Time Zone". This setting ensures that all time-related actions, such as scheduling campaigns or tracking engagement, are accurately recorded and presented in the defined time zone.

NEW QUESTION # 36

Which of the following actions can you take based on lead scoring in Oracle Eloqua?

- A. Automatically route high-scoring leads to the sales team.
- B. Trigger automated marketing campaigns based on lead score thresholds.
- C. All of the above.
- D. Send personalized content based on lead score segments.

Answer: C

Explanation:

Oracle Eloqua allows you to take various actions based on lead scoring. You can automatically route high-scoring leads to the sales team for immediate follow-up, send personalized content tailored to specific lead score segments, and trigger automated marketing campaigns based on lead score thresholds. These actions help optimize lead management and ensure timely and relevant engagement with leads based on their scores.

NEW QUESTION # 37

Which tool in Oracle Eloqua is used to build and manage landing pages?

- A. Email Editor
- B. Forms and Progressive Profiling
- C. Content Editor
- D. Campaign Canvas

Answer: C

Explanation:

The Content Editor tool in Oracle Eloqua is used to build and manage landing pages. It offers a user-friendly interface and allows marketers to create visually appealing and responsive landing pages without requiring extensive coding knowledge.

NEW QUESTION # 38

Which option is used to manage static segments in Oracle Eloqua?

- A. Program Builder
- B. Custom Objects
- C. Import/Export Tools
- D. Data Tools

Answer: D

Explanation:

In Oracle Eloqua, static segments are managed using the Data Tools. This feature allows you to create and maintain segments based on specific criteria such as contact data, form submissions, or email interactions.

NEW QUESTION # 39

Which of the following statements is true regarding custom objects in Oracle Eloqua?

- A. Custom objects are not accessible in the Eloqua Insight reporting module.
- B. Custom objects cannot be used in Eloqua Campaign Canvas.
- **C. A custom object can have relationships with other custom or standard objects.**
- D. A custom object can only have one record type.

Answer: C

Explanation:

In Oracle Eloqua, custom objects can establish relationships with other custom or standard objects. These relationships support data integration and facilitate advanced reporting and analysis. This capability allows users to build comprehensive and interconnected data models within Eloqua. Remember to check the official Oracle documentation and study materials for a more comprehensive understanding of the topics covered in the exam. Best of luck with your preparation!

NEW QUESTION # 40

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