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SAP C-S4CS-2508 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> Organizational Units and System Data for Sales: This section of the exam measures skills of SAP Sales Administrators and explains how to set up organizational units and manage system data best practices. The focus is specifically on how sales-related configurations are handled in SAP S 4HANA Cloud Public Edition.
Topic 2	<ul style="list-style-type: none"> Extensibility and Integration: This section of the exam measures skills of SAP Integration Specialists and deals with customizing applications and processes using extensibility tools. It also explains how to establish integrations across systems to enhance functionality in SAP environments.
Topic 3	<ul style="list-style-type: none"> Solution Processes Implementation for Core Sales: This section of the exam measures skills of SAP Sales Consultants and focuses on the execution of core sales processes. It emphasizes how to use and configure related business functions to ensure smooth and efficient sales operations in SAP S 4HANA Cloud Public Edition.
Topic 4	<ul style="list-style-type: none"> Configuration and the SAP Fiori Launchpad: This section of the exam measures skills of SAP Functional Consultants and highlights how to configure business processes using SAP Central Business Configuration. It also looks into the capabilities of SAP Fiori Launchpad for enabling personalized and efficient user experiences.
Topic 5	<ul style="list-style-type: none"> System Landscapes and Identity Access Management: This section of the exam measures skills of SAP System Administrators and covers how to manage system landscapes and configure identity and access management. The focus is on the foundational tasks needed to maintain secure and functional environments within SAP S 4HANA Cloud Public Edition.

SAP Certified Associate - Implementation Consultant - SAP S/4HANA Cloud Public Edition, Sales Sample Questions (Q59-Q64):

NEW QUESTION # 59

When you create a sales order item, in which sequence is the master data read to determine the delivery plant?

- A. Material master record
*Business partner (ship-to party)
*Customer-material info record
- B. Customer-material info record
*Business partner (ship-to party)
*Material master record
- C. Customer-material info record
*Material master record
*Business partner (ship-to party)
- D. Business partner (ship-to party)
*Material master record
*Customer-material info record

Answer: B

NEW QUESTION # 60

Which factors are taken into account in determination of the pricing procedure in SAP S/4HANA Sales? Note: There are 2 correct answers to this question.

- A. Sales Area
- B. Document Pricing Procedure
- C. Customer Pricing Group
- D. Customer Account Group

Answer: A,B

NEW QUESTION # 61

Which business roles are relevant for the Predictive Analytics Model Training-Sales (2YJ) scope item? Note: There are 2 correct answers to this question.

- A. Sales Manager
- B. Order Fulfillment Specialist
- C. Analytics Specialist
- D. Order-to-Cash Process Manager

Answer: A,C

NEW QUESTION # 62

Which information must you enter manually in the invoice correction process?

- A. Billing block
- B. Billing plan
- C. Return reason
- D. Order reason

Answer: D

NEW QUESTION # 63

What tools enable non-developers to create low/no-code extensions? Note: There are 2 correct answers to this question.

- A. SAP Fiori extensibility apps
- B. SAP Build
- C. SAP Business Application Studio
- D. SAP Cloud SDK

Answer: B,C

Explanation:

Extensibility and integration

NEW QUESTION # 64

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