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GInI Certified Innovation Professional (CInP) Sample Questions (Q90-Q95):

NEW QUESTION # 90

Innovation Kits are an activity where people from across the organization are provided with carefully- designed starter kits

containing certain paraphernalia intended to serve as thought-starters, which the individuals are then challenged to use to spark innovative new thinking around a particular business challenge, and to consider how the different pieces and parts can be recombined in novel ways to generate innovative new opportunities for the business, all of which end up being fodder for the Innovation Funnel.

Select one correct answer from the list:

- **A. Innovation Kits**
- B. Creativity Starter Packs
- C. Ideation Bundles
- D. Imagination Care Packages

Answer: A

Explanation:

The question describes a specific engagement mechanism where tangible kits are used to stimulate creative thinking and generate ideas for the Innovation Funnel. GInI's CInP Handbook explicitly refers to these as

"Innovation Kits," highlighting their role in providing physical or conceptual tools to inspire novel solutions to business challenges.

Options A ("Ideation Bundles") and D ("Creativity Starter Packs") sound plausible but are not the precise terms used by GInI.

"Imagination Care Packages" (B) is a creative distractor but lacks the formal recognition within GInI's framework. The description's emphasis on "carefully-designed starter kits" and their purpose aligns directly with "Innovation Kits."

NEW QUESTION # 91

In Stage 5 of the GInI InMS, the purpose of a Pilot is to provide a final grand opportunity for commercial validation of the concept, allowing the business to develop greater confidence that its hypothesis and solution were both valid, and thus the offering will be capable of scaling to its full expected potential.

Select one correct answer from the list:

- A. Its postulates and concepts were both valid, and thus the offering will realize substantial media buzz
- **B. Its hypothesis and solution were both valid, and thus the offering will be capable of scaling to its full expected potential**
- C. Its problem statement and solution statement were both valid, and thus the offering will be better than its competitors' offerings
- D. Its theories and ideas were both valid, and thus the offering will be liked by its customers

Answer: B

Explanation:

GInI's CInP Handbook defines InMS Stage 5's Pilot as a Back End test to validate commercial viability- confirming the " hypothesis " (problem/need) and " solution " (offering) hold in a real-world context. Success builds confidence for " scaling to full expected potential, " ensuring the innovation delivers as planned. " Problem/solution statement " (A) is close but less precise than GInI's " hypothesis/solution. " " Postulates

/concepts " (B) and " media buzz " are vague and off-focus. " Theories/ideas " (C) and " liked by customers " lack scaling emphasis. Option D matches GInI's exact phrasing, aligning with the original answer, reflecting a rigorous, scalability-focused validation-a GInI capstone for execution readiness.

Reference: GInI CInP Handbook , Section on InMS Stage 5 Pilot Purpose.

NEW QUESTION # 92

First-Level E&S Teams do two key things that are critical to driving the business' InMS. The second of these is to drive and facilitate _____ for choosing those ideas and opportunities that will ultimately be converted into new innovation projects.

Select one correct answer from the list

- A. the selection process
- B. the predictive analytics
- C. the coin toss process
- **D. the evaluation process**

Answer: D

NEW QUESTION # 93

The third step in the GInI Breakthrough Innovation Method-Oblique Examination-involves both divergent and convergent processes. Select one correct answer from the list:

- A. Problem/ solution
- **B. Divergent / convergent**
- C. Internal/ external
- D. Fast / slow

Answer: B

Explanation:

In the GInI Breakthrough Innovation Method, "Oblique Examination" is the third step, following Context and Exploration. The CInP Handbook describes it as a dual-process phase where teams first use "divergent" thinking to generate a wide array of ideas and perspectives (expanding possibilities), then apply "convergent" thinking to synthesize and narrow these into actionable insights. This mirrors classic creativity models (e.g., Guilford's divergent-convergent framework) adapted by GInI for innovation. "Oblique" suggests lateral, unconventional angles, but the process remains structured: diverge to explore, converge to refine. Option A, "fast/slow," refers to pace, not process type. Option C, "problem/solution," oversimplifies without capturing the thinking dynamics. Option D, "internal/external," might relate to sourcing but isn't the focus here. Option B directly reflects GInI's methodology, where divergent-convergent interplay drives breakthrough thinking.

The original answer (B) is correct, embodying GInI's balance of creativity and discipline, a hallmark of its systematic yet flexible approach to innovation.

NEW QUESTION # 94

"In constructing their story, an Innovation Team can draw directly from their Empathy Map, in which case the customer's unmet needs (pains and gains) defines what?" Select one correct answer from the list:

- A. What the transformation in the story is.
- **B. Where the story takes place.**
- C. Who the character is.
- D. What the conflict in the story is.

Answer: B

NEW QUESTION # 95

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