

Valid Revenue-Cloud-Consultant-Accredited-Professional Test Labs, Free Revenue-Cloud-Consultant-Accredited-Professional Brain Dumps



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Salesforce Revenue Cloud Consultant Accredited Professional certification is beneficial for professionals who work in revenue management, finance, accounting, and consulting. It demonstrates to employers and clients that the individual has the knowledge and skills to implement Revenue Cloud solutions that can help their organization streamline their revenue management processes and improve their overall financial performance.

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Salesforce Revenue-Cloud-Consultant-Accredited-Professional Exam is a specialized certification that is designed to test the skills and knowledge of professionals who work with Salesforce Revenue Cloud. Earning this certification can help individuals demonstrate their expertise in managing revenue processes using this platform, and it can help businesses identify individuals with the skills and knowledge needed to manage their revenue streams effectively. If you are a Salesforce professional who works with

Revenue Cloud, this certification can be a valuable addition to your resume.

Salesforce Revenue Cloud Consultant Accredited Professional Sample Questions (Q132-Q137):

NEW QUESTION # 132

A Revenue Cloud Customer has posted a cash payment that was created on Account A by mistake. What are the steps to apply this to the correct invoice on Account B?

- A. Allocate the Payment to an invoice on Account B.
- B. Set the payment status to cancelled and create a new payment on Account B.
- C. Unallocate the Payment if allocated, create a refund and then create a new payment for Account B
- D. Unallocate the payment if allocated and reparent the payment to Account B

Answer: C

Explanation:

In Salesforce Revenue Cloud, if a cash payment has been posted to the wrong account by mistake, the appropriate steps to correct this would be to first unallocate the payment if it has been allocated. This means that the payment is no longer linked to any particular invoice or order¹. Once the payment has been unallocated, a refund should be created for the incorrect payment¹. After the refund has been processed, a new payment can then be created for the correct account (Account B in this case)¹. This ensures that the payment is correctly associated with the right account and invoice¹. References

* Salesforce Revenue-Cloud-Consultant-Accredited-Professional Quiz 1

NEW QUESTION # 133

A user quotes a product and ramps it with three custom ramp segments. The first segment starts on January 1st 2025, and lasts for 6 months. The second segment's term is 12 months, and the last segment's term is 6 months. After the quote is ordered, which Asset and Asset State Period records are generated, and with what dates for this quote line?

- A. One Asset record, with three Asset State Periods of the following dates: 1. 1st Jan 2025 to 30th Jun 2025
2. 1st Jul 2025 to 30th Jun 2026 3. 1st Jul 2026 to 31st Dec 2026
- B. One Asset record, with three Asset State Periods of the following dates: 1. 1st Jan 2025 to 30th Jun 2025
2. 1st Jan 2025 to 30th Jun 2026 3. 1st Jan 2025 to 31st Dec 2026
- C. Three Asset records, with three Asset State Periods on each Asset record with the following dates 1. 1st Jan 2025 to 30th Jun 2025 2. 1st Jul 2025 to 30th Jun 2026 3. 1st Jul 2026 to 31st Dec 2026

Answer: A

NEW QUESTION # 134

Which three data migration strategies are appropriate for migrating a customer's in-flight quote from another quoting tool into Salesforce CPQ?

- A. Migrate Contract and Subscription data via Data Loader
- B. Utilize the Import Lines feature to migrate Quote and Quote Line data
- C. Migrate Opportunity and Opportunity Line Item data via Data Loader, ensure "Disable Initial Quote Sync" is disabled
- D. Adopt a change management strategy that requires sales users recreate in-flight quotes within Salesforce CPQ
- E. Migrate Opportunity, Quote, and Quote Line data via Data Loader

Answer: B,C,D

NEW QUESTION # 135

Universal Containers is implementing Revenue Cloud for a business unit that already uses a legacy CPQ system, what consideration should be taken as the implementation partner?

- A. Keep the legacy CPQ system and build to the gaps in Revenue Cloud so the customer can use both systems to satisfy requirements
- B. Customize Revenue Cloud's user interface so the customer experiences no major interruption to the new system

- C. Transform the customer's business processes, capture new requirements for the new Revenue cloud, technology
- D. Map legacy CPQ system capabilities to ensure there is no loss of logic from the older system

Answer: A

NEW QUESTION # 136

A Revenue Cloud Consultant wants to inherit all the standard components of the standard context SalesTransactionContext, such as nodes, attributes, and mappings from a standard context definition, and customize the definition by adding new components. The consultant also wants to ensure that they can easily obtain the upgraded standard components as needed, based on the latest version, without losing any of the customization* that were made. What should the consultant do to achieve this?

- A. Upgrade SalesTransactionContext.
- B. Clone SalesTransactionContext.
- C. Extend SalesTransactionContext.

Answer: C

NEW QUESTION # 137

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