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Salesforce Certified Sharing and Visibility Architect Sample Questions (Q45-Q50):

NEW QUESTION # 45
Universal Containers is planning to pilot a new application to a small set of sales reps.
What is the optimal way to grant only those sales reps access to the new functionality, while hiding the legacy functionality?

- A. Create a permission set to grant access to the new functionality and hide the old functionality.
- B. Clone the Sales Rep profile, adjust settings, and assign the pilot users the new profile.
- C. Revoke access to legacy functions in the Sales Rep profile and create a permission set for the new functionality.

Answer: B

NEW QUESTION # 46
Universal Containers uses Person Accounts to represent retail customers and Business Accounts to represent commercial customers. The retail sales team should not have access to commercial customers but should have access to ALL retail customers. With the organization-wide default on Account set to Private, how should the architect meet these requirements?

- A. Update the Retail Sales profile to grant access to Person Account record type.
- B. Create o criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount.
- C. Create an owner-based sharing rule on AccountContactRelation to grant a@coess to all account contact roles records owned by retail sales reps.

Answer: B

Explanation:
Explanation
Creating a criteria-based sharing rule giving the Retail Sales role access to Accounts of type PersonAccount is the best option to meet these requirements, as it will grant access to all retail customers based on a field value, regardless of ownership2. Creating an owner-based sharing rule on AccountContactRelation will not work, as it will only grant access to account contact roles records owned by retail sales reps, not all retail customers.
Updating the Retail Sales profile to grant access to Person Account record type will not work, as it will only control the record type visibility, not the record visibility.

NEW QUESTION # 47
Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to a misconfigured Role Hierarchy (Shipment organization-wide default is Private). After investigation, they determined the Role Hierarchy for these users is correct.
What is the reason why UC sales managers are unable to see shipment records?

- A. The Ownership-based sharing rule for Shipment was incorrectly disabled by the admin.
- B. The Grant Access Using Hierarchies option on Shipment Sharing Settings was incorrectly disabled by the admin.
- C. The Role Hierarchy implicit sharing was incorrectly disabled by the admin.

Answer: B

Explanation:
* Grant Access Using Hierarchies:
* By default, Salesforce allows access to records up the Role Hierarchy for objects where "Grant Access Using Hierarchies" is enabled. If this setting is disabled, users in higher roles cannot see records owned by users in lower roles.
* Why Option C is Correct:
* For the custom Shipment object, the "Grant Access Using Hierarchies" setting needs to be enabled to allow sales managers to

access shipment records owned by their team members.
* Why Others Are Incorrect:
* Option A: Implicit sharing cannot be disabled by an admin; it is always active for certain relationships.
* Option B: Ownership-based sharing rules are unnecessary if the Role Hierarchy is functioning correctly.
For more details, see Salesforce documentation on Object Sharing Settings: https://help.salesforce.com/

NEW QUESTION # 48

Universal Containers has created a custom Sales Operations profile with read and edit access to the Category field on a custom object. There is a new requirement that 3 of the 100 users assigned to the Sales Operations Profile should have read-only access to the Category field.

How can the Architect support this request?

Choose one answer:

- A. Create a custom permission to grant read-only access to Category and assign it to the users.
- B. Create a new profile without edit access to Category and assign it to the users.
- C. Create a new page layout with the Category Field set to read-only for these users.
- D. Create a permission set in the Category field to read-only and assign it to the users.

Answer: D

Explanation:
Explanation
The Architect can support this request by creating a Permission Set with read-only access to the Category field and assigning it to the 3 users who need it. This will override the profile permissions and restrict their access to the field.

NEW QUESTION # 49

What should a Salesforce architect recommend to make sure that users that gained access to a custom of sharing do not lose access to it when its owner is changed?

- A. Use "runAS" system method in Apex classes to enforce record visibility.
- B. Create a new record in_Share object with RowCause "Manual"
- C. Create a specific Sharing Reason for the custom object.
- D. Use "With Sharing" keyword to make sure record visibility will be considered

Answer: C

NEW QUESTION # 50

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