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Salesforce Certified Agentforce Specialist Sample Questions (Q197-Q202):

NEW QUESTION # 197

Universal Containers (UC) is preparing and defining success criteria for Agentforce Testing Center test cases. Which details should UC specify as the expected output to ensure the tests accurately reflect the agent's functionality?

- A. Expected Prompt Template Name
- B. Expected Flow API Name
- C. Expected Topic API Name

Answer: C

Explanation:

According to the AgentForce Testing Center Reference Guide, each test case in the Testing Center should define a clear expected output to validate that the agent selects and executes the correct topic in response to a given user utterance.

The Expected Topic API Name acts as the validation reference -- it ensures that the reasoning engine correctly classifies the user's intent and routes the conversation to the appropriate topic.

This allows the test to confirm end-to-end functionality, from intent detection to action execution.

NEW QUESTION # 198

A data science team has trained an XGBoost classification model for product recommendations on Databricks. The Agentforce Specialist is tasked with bringing inferences for product recommendations from this model into Data Cloud as a stand-alone data model object (DMO).

How should the Agentforce Specialist set this up?

- A. Create the serving endpoint in Databricks, then configure the model using a Python SDK connector.
- B. Create the serving endpoint in Einstein Studio, then configure the model using Model Builder.
- C. Create the serving endpoint in Databricks, then configure the model using Model Builder.

Answer: C

Explanation:

To integrate inferences from an XGBoost model into Salesforce's Data Cloud as a stand-alone Data Model Object (DMO):

Create the Serving Endpoint in Databricks:

The serving endpoint is necessary to make the trained model available for real-time inference.

Databricks provides tools to host and expose the model via an endpoint.

Configure the Model Using Model Builder:

After creating the endpoint, the Agentforce Specialist should configure it within Einstein Studio's Model Builder, which integrates external endpoints with Salesforce Data Cloud for processing and storing inferences as DMOs.

NEW QUESTION # 199

Which business requirement presents a good use case for leveraging Einstein Prompt Builder?

- A. Send reply to a request for proposal via a personalized email.
- B. Forecast future sales trends based on historical data.
- C. Identify potential high-value leads for targeted marketing campaigns.

Answer: A

Explanation:

Einstein Prompt Builder is a Salesforce feature that helps generate text (summaries, email content, responses) using AI models.

The question presents three potential use cases, asking which one best fits the capabilities of Einstein Prompt Builder.

Einstein Prompt Builder Typical Use Cases

Text Generation & Summaries: Great for writing or summarizing content, like responding to an email or generating text for a record field.

NEW QUESTION # 200

What is the purpose of applying filters in a custom retriever configuration?

- A. Filters narrow the search results by applying up to 10 conditions based on fields defined in the search index, thereby enhancing the relevancy of the content returned.
- B. Filters automatically encrypt and mask sensitive fields in the search index to ensure that only non-confidential information is retrieved for public queries.
- C. Filters reformat and aggregate multiple documents into a single summary output to streamline and unify retriever output for more efficient and accurate AI grounding.

Answer: A

Explanation:

The AgentForce Retriever Configuration Guide specifies that filters are used to refine and constrain search results within a retriever setup. Filters operate by applying conditions (up to 10) on indexed fields such as document type, category, region, or update date. This targeted filtering ensures that the retrieved data is highly relevant to the current user query or context.

For instance, an AgentForce retriever could be configured to include only documents tagged as

"Active" or within a specific product line, reducing noise and improving grounding accuracy for the LLM. This mechanism supports precision retrieval, which directly improves both the accuracy and reliability of generated responses.

NEW QUESTION # 201

Universal Containers is using Agentforce for Sales to find similar opportunities to help close deals faster. The team wants to understand the criteria used by the Agent to match opportunities.

- A. Matched opportunities were created in the last 12 months.
- **B. Matched opportunities have a status of Closed Won from the last 12 months.**
- C. Matched opportunities are limited to the same account.

Answer: B

NEW QUESTION # 202

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These trends emerged well before the global financial and economic crisis, AI-201 and that crisis has only strengthened them, The Agile Manifesto says that we value individuals and interactions" over processes and tools.

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