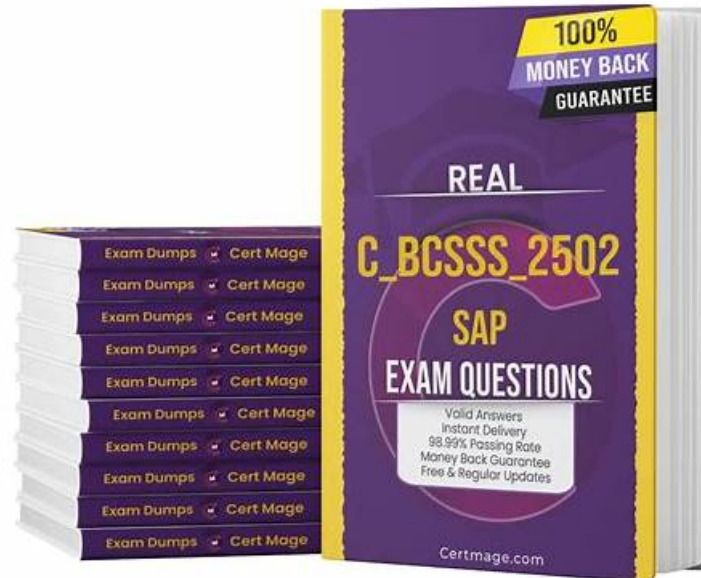


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## SAP C-BCSSS-2502 Exam Syllabus Topics:

Topic	Details
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Topic 1	<ul style="list-style-type: none"> <li>• <b>Business Value, Opportunity and Differentiators:</b> This section of the exam measures the skills of sustainability sales consultants and covers how SAP Sustainability Solutions create business value. It evaluates the ability to identify opportunities in sustainability transformation and clearly communicate SAP's differentiators in the market. The focus is on helping professionals position SAP solutions as impactful, value-driven tools within sustainability conversations.</li> </ul>
Topic 2	<ul style="list-style-type: none"> <li>• <b>SAP Sustainability Solutions, Processes and Strategy:</b> This section of the exam measures the skills of SAP solution positioning specialists and covers an in-depth understanding of SAP's sustainability portfolio. It emphasizes the role of SAP processes in environmental, social, and governance (ESG) goals and how SAP's strategy aligns with broader sustainable business practices. The knowledge evaluated here helps in confidently mapping customer needs to relevant SAP sustainability tools.</li> </ul>
Topic 3	<ul style="list-style-type: none"> <li>• <b>Sustainable Business Concepts, Compliance and Use Cases:</b> This section of the exam measures the skills of sustainability advisors and focuses on fundamental concepts of sustainable operations. It covers key compliance frameworks, real-world use cases, and the practical applications of sustainability initiatives across industries. Professionals are expected to show awareness of how regulations and best practices shape business sustainability.</li> </ul>

## SAP Positioning SAP Sustainability Solutions as part of SAP Business Suite Sample Questions (Q22-Q27):

### NEW QUESTION # 22

What is SAP's sustainability value proposition?

- **A. A business process-centric, AI-enabled, and cloud-based approach to sustainability management.**
- B. A message that after 50 years of partnership customers should be able to trust SAP to support their transition to sustainable intelligent enterprises.
- C. A portfolio of best-of-breed sustainability solutions disconnected from ERP.
- D. A data model in SAP Business Technology Platform to build custom solutions as regulations change.

**Answer: A**

### NEW QUESTION # 23

Which of the following is a key differentiator for SAP's sustainability solutions compared to pure-play solution providers?

- **A. Comprehensive Integration of Sustainability Capabilities into SAP Business Suite applications**
- B. Exclusively manual implementation process
- C. A focus on quality over quantity of product offerings
- D. Focus solely on cost reduction and efficiency strategies

**Answer: A**

### NEW QUESTION # 24

Which of the following solutions are specifically designed to support compliance with sustainability regulations and reporting requirements?

- **A. SAP Sustainability Control Tower**
- B. SAP Product Lifecycle Management
- C. SAP Business Technology Platform
- D. SAP's generative AI hub

**Answer: A**

### NEW QUESTION # 25

Which of the following economic sectors are focus areas for SAP Sustainability?

Note: There are 3 correct answers to this question.

- A. Arts & culture
- **B. Discrete manufacturing**
- C. Hospitality
- **D. Energy-intensive industries**
- **E. Consumer & retail**

**Answer: B,D,E**

#### NEW QUESTION # 26

What are the two parallel paths available to help businesses incorporate AI into their sustainability journey with SAP?

- A. Third-party AI software and manual processes.
- B. Pre-built AI solutions and legacy AI systems.
- **C. Embedded AI capabilities and custom AI extensions via SAP Business Technology Platform**
- D. AI plugins and open-source AI tools.

**Answer: C**

#### NEW QUESTION # 27

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