

B2B-Solution-Architect Lernressourcen, B2B-Solution-Architect Vorbereitungsfragen



B2B Solution Architect Practice Test

Salesforce B2B Solution Architect- Certification offered by the Salesforce. Since you want to comprehend the B2B Solution Architect Question Bank, I am assuming you are already in the manner of preparation for your B2B Solution Architect Certification Exam. To prepare for the actual exam, all you need is to study the content of this exam questions. You can recognize the weak area with our premium B2B Solution Architect practice exams and help you to provide more focus on each syllabus topic covered. This method will help you to increase your confidence to pass the Salesforce B2B Solution Architect certification with a better score.



Salesforce Certified B2B Solution Architect

1

Außerdem sind jetzt einige Teile dieser ITZert B2B-Solution-Architect Prüfungsfragen kostenlos erhältlich:
<https://drive.google.com/open?id=1M9RouNjAznKM8v8nc7OiYFuXQOReBkZ>

Im Leben gibt es viele Änderungen und ungewisse Verführung. So sollen wir in jünster Zeit uns bemühen. Sind Sie bereit? Die Dumps zur Salesforce B2B-Solution-Architect Zertifizierungsprüfung von ITZert sind die besten B2B-Solution-ArchitectDumps. Sie werden Ihr lebenslanger Partner sein. Wählen Sie ITZert, Sie werden die Tür zum Erfolg öffnen. Dort wartet glänzendes Licht auf Sie.

Die Salesforce B2B-Solution-Architect-Zertifizierungsprüfung ist eine anspruchsvolle und umfassende Prüfung, die die Fähigkeiten und Kenntnisse bestätigt, die erforderlich sind, um komplexe B2B-Lösungen mithilfe der Salesforce-Plattform zu entwerfen und zu implementieren. Es ist eine hervorragende Möglichkeit für Fachleute, ihre Expertise zu demonstrieren und sich in der Branche zu differenzieren. Die Zertifizierung ist international anerkannt und kann dazu beitragen, dass Fachleute ihre Karriere vorantreiben und ihr Einkommenspotenzial steigern.

>> B2B-Solution-Architect Lernressourcen <<

Salesforce B2B-Solution-Architect Vorbereitungsfragen & B2B-Solution-Architect Online Prüfungen

Die Welt verändert sich. Daher müssen mit den Veränderungen Schritt halten. Wir ITZert beachten immer die vielfältige Veränderungen der Salesforce B2B-Solution-Architect Prüfung. Wir haben schon zahlreiche Prüfungsaufgaben der Salesforce B2B-Solution-Architect Prüfung von mehreren Jahren geforscht. Jetzt können wir Ihnen die wertvolle Prüfungsunterlagen der Salesforce

B2B-Solution-Architect bieten. Nach Ihrem Kauf geben Ihnen rechtzeitigen Bescheid über die Aktualisierungsinformationen der Salesforce B2B-Solution-Architect. Dieser Dienst ist kostenlos, weil die Gebühren für die Unterlagen bezahlen, haben Sie schon alle auf Salesforce B2B-Solution-Architect bezügliche Hilfen gekauft.

Salesforce Certified B2B Solution Architect Exam B2B-Solution-Architect Prüfungsfragen mit Lösungen (Q38-Q43):

38. Frage

Universal Containers (UC) uses Sales Cloud, Service Cloud, and Experience Cloud. The implementation was completed 5+ years ago, and Service Cloud users are now expressing dissatisfaction with system performance. A custom Visualforce page was developed to show relevant data to Experience Cloud users. The same page is used by the Support team but displays more information based on their profile. UC has a small internal Support team for Salesforce that periodically enables new features in production.

Which best practice should the Solution Architect recommend to avoid these types of issues in the future?

- A. Assess the level of technical debt and test new features with the Product team in a Developer sandbox.
- B. Assess the level of data quality and test new features with a subset of users in production before enabling all users.
- C. Assess the level of data quality and test new features with a pilot before enabling for all users.
- **D. Assess the level of technical debt and test new features in a sandbox before enabling in production.**

Antwort: D

Begründung:

Assess the level of technical debt and test new features in a sandbox before enabling in production. This best practice would help UC to identify and reduce any technical debt that may be affecting their system performance, such as inefficient code, redundant configurations, or outdated features². Testing new features in a sandbox would also help UC to ensure that they work as expected and do not introduce any new issues or conflicts with existing functionality³. A sandbox is an isolated copy of a production environment that allows developers and testers to work safely without affecting live data or users⁴.

<https://admin.salesforce.com/blog/2021/tech-debt-what-it-is-and-why-you-should-care>

39. Frage

Universal Containers (UC) has its product and primary pricing in an ERP. For data consumption to other systems, the ERP is integrated to a separate third-party data warehouse. The cart-to-quote process is supported by Salesforce's multi-cloud solution spanning Sales Cloud, CPQ, and B2B Commerce.

The sales process is structured so that the customers add products to the cart through the Storefront and request a quote from UC's sales representatives. The representatives can work on the quote in CPQ and push back the updated pricing to the Storefront. The overall pipeline is tied back to opportunities and opportunity products for forecasting.

Where does UC house the system of record for its sales process?

- A. Salesforce B2B Commerce
- B. Salesforce CPQ
- **C. Salesforce Sales Cloud**
- D. Third-party data warehouse

Antwort: C

Begründung:

Salesforce Sales Cloud is the system of record for the sales process because it contains information about opportunities and opportunity products, which are used for forecasting and reporting. It also integrates with other clouds such as B2B Commerce and CPQ to support the cart-to-quote process.

https://help.salesforce.com/s/articleView?id=icx_b2c_crosscloudengagement_systems_of_record.htm&language=en_US&type=5

In the described sales process, Salesforce Sales Cloud serves as the system of record. This is because the overall pipeline, including opportunities and opportunity products, which are central to forecasting and sales management, is managed within Sales Cloud. While CPQ and B2B Commerce play crucial roles in quoting and online purchasing respectively, and the ERP system houses product and primary pricing information, it is Sales Cloud that integrates these elements to provide a comprehensive view of the sales pipeline and performance. This alignment with sales processes makes Sales Cloud the authoritative source for sales-related data and activities, aligning with Salesforce's best practices for sales management and forecasting.

40. Frage

Universal Containers (UC) delivers packaging solutions to its customers based on volume schedule, which is part of a contract that UC is closing. Customers place orders against these contracts, and the orders are maintained in an ERP system outside of Salesforce.

Employees of UC want to track invoicing payment status on a monthly basis so that they can identify early when customer orders fall short of the contractual target.

Which two solution components should a Solution Architect recommend to meet this requirement?

Choose 2 answers

- A. Invoicing payment status sync between Salesforce Billing and ERP
- B. Orders and Order Products from Sales Cloud and a MuleSoft integration with the ERP
- C. Opportunities and Opportunity Products from Sales Cloud
- D. Product and Revenue Schedules from Sales Cloud

Antwort: A,B

Begründung:

To track invoicing payment status and identify discrepancies in customer orders against contractual targets, integrating Salesforce Billing with the ERP system is essential. This integration allows for real-time synchronization of invoicing and payment statuses, providing UC employees with up-to-date information.

Using MuleSoft for integration facilitates seamless data exchange between Salesforce and the ERP, ensuring that order information is accurately reflected in Salesforce. This setup supports efficient monitoring and management of contractual obligations and financial transactions. Salesforce Billing offers capabilities for managing invoicing and payments within the Salesforce ecosystem, while MuleSoft's Anypoint Platform enables robust API-led connectivity between systems, aligning with Salesforce's recommended practices for system integration and data management.

41. Frage

Universal Containers (UC) wants to ensure its field technicians are interacting with customers in a professional manner. The sales department already uses a third-party survey tool.

Which action should a Solution Architect recommend for UC to enable service managers to track customer satisfaction based on the technician and the job?

- A. Select an AppExchange app that sends a survey to each customer after a work order is completed.
- B. Use the existing survey tool by integrating the responses to Case number and User record.
- C. Use the existing survey tool by integrating the responses to the Service Appointment and Service Resource record.
- D. Build a Salesforce Survey to send out after each service appointment and integrate that data with the third-party survey tool.

Antwort: C

Begründung:

Integrating the existing third-party survey tool with Salesforce, specifically linking survey responses to Service Appointment and Service Resource records, enables UC to track customer satisfaction effectively.

This approach leverages the existing survey infrastructure, minimizes disruption, and provides a direct correlation between technician performance and customer feedback. It aligns with Salesforce's capabilities for integrating external data and utilizing it within the CRM to enhance service management and improve customer satisfaction insights.

42. Frage

A Solution Architect is working with Northern Trail Outfitters' Sales and Services team. They are currently evaluating how many environments they need to procure. As part of a preliminary review, it was identified that although the different business units were happy working in separate environments, there is a requirement to know each other's transactions.

Which two requirements would make the Solution Architect recommend a Single org over a multi-org strategy?

Choose 2 answers

- A. Global case management across lines of business
- B. Simple security architecture across lines of business
- C. Access to shared lines of business data
- D. Collaboration between lines of business

Antwort: C,D

Begründung:

A) Collaboration between lines of business. According to 1 and 2, having a single-org architecture can facilitate collaboration between different lines of business by allowing them to share data, processes, workflows, reports, dashboards, etc. This can improve communication, efficiency, and productivity across the organization.

D) Access to shared lines of business data. According to 1 and 3, having a single-org architecture can enable access to shared data across different lines of business by using common objects, fields, records, etc. This can improve data quality, consistency, and visibility across the organization.

43. Frage

.....

Die IT-Eliten aus unserem ITZert haben große Mühe gegeben, um den breiten Kandidaten die neuesten Fragenkataloge zur Salesforce B2B-Solution-Architect Zertifizierungsprüfung zu bieten und um die Genauigkeit der Testaufgaben zu erhöhen. Wenn Sie ITZert wählen, können Sie die Salesforce B2B-Solution-Architect Zertifizierungsprüfung leichter bestehen. Außerdem werden Sie einjährige Aktualisierung genießen, nachdem Sie die Fragenkataloge zur Salesforce B2B-Solution-Architect Zertifizierungsprüfung gekauft haben.

B2B-Solution-Architect Vorbereitungsfragen: https://www.itcert.com/B2B-Solution-Architect_valid-braindumps.html

- SalesForce B2B-Solution-Architect: Salesforce Certified B2B Solution Architect Exam braindumps PDF - Testking echter Test ☐ Suchen Sie jetzt auf ☐ www.zertpruefung.ch ☐ nach 「 B2B-Solution-Architect 」 und laden Sie es kostenlos herunter ☐B2B-Solution-Architect Zertifizierungsprüfung
- B2B-Solution-Architect Prüfungsfrage ☐ B2B-Solution-Architect Fragen Antworten ☐ B2B-Solution-Architect Prüfungen ☐ Suchen Sie auf ☐ www.itzert.com ☐☐☐ nach ☐ B2B-Solution-Architect ☐ und erhalten Sie den kostenlosen Download mühelos ☐B2B-Solution-Architect Quizfragen Und Antworten
- B2B-Solution-Architect Trainingsmaterialien: Salesforce Certified B2B Solution Architect Exam - B2B-Solution-Architect Lernmittel - Salesforce B2B-Solution-Architect Quiz ☐ Öffnen Sie die Webseite ☐ www.zertsoft.com ☐☐☐ und suchen Sie nach kostenloser Download von ➡ B2B-Solution-Architect ☐ ☐B2B-Solution-Architect Fragen Antworten
- B2B-Solution-Architect Quizfragen Und Antworten ☐ B2B-Solution-Architect Prüfungsfrage ☐ B2B-Solution-Architect Prüfungen ☐ { www.itzert.com } ist die beste Webseite um den kostenlosen Download von ➡ B2B-Solution-Architect ☐ ☐ zu erhalten ☐B2B-Solution-Architect Fragen Antworten
- Die neuesten B2B-Solution-Architect echte Prüfungsfragen, Salesforce B2B-Solution-Architect originale fragen ☐ Suchen Sie jetzt auf ☐ de.fast2test.com ☐ nach { B2B-Solution-Architect } und laden Sie es kostenlos herunter ☐B2B-Solution-Architect Prüfungsfrage
- B2B-Solution-Architect Trainingsmaterialien: Salesforce Certified B2B Solution Architect Exam - B2B-Solution-Architect Lernmittel - Salesforce B2B-Solution-Architect Quiz ☐ 【 www.itzert.com 】 ist die beste Webseite um den kostenlosen Download von ☐ B2B-Solution-Architect ☐ zu erhalten ☐B2B-Solution-Architect Prüfungsfrage
- B2B-Solution-Architect Trainingsmaterialien: Salesforce Certified B2B Solution Architect Exam - B2B-Solution-Architect Lernmittel - Salesforce B2B-Solution-Architect Quiz ☐ Sie müssen nur zu { www.pass4test.de } gehen um nach kostenloser Download von 「 B2B-Solution-Architect 」 zu suchen ☐B2B-Solution-Architect Prüfungsunterlagen
- Die seit kurzem aktuellsten Salesforce B2B-Solution-Architect Prüfungsinformationen, 100% Garantie für Ihren Erfolg in der Prüfungen! ☐ Öffnen Sie die Website ▷ www.itzert.com ◁ Suchen Sie ☐ B2B-Solution-Architect ☐☐☐ Kostenloser Download ☐B2B-Solution-Architect Testking
- B2B-Solution-Architect Zertifizierungsfragen, Salesforce B2B-Solution-Architect PrüfungFragen ☐ Erhalten Sie den kostenlosen Download von ➡ B2B-Solution-Architect ☐ mühelos über ➡ www.itzert.com ☐ ☐B2B-Solution-Architect Prüfungen
- Das neueste B2B-Solution-Architect, nützliche und praktische B2B-Solution-Architect pass4sure Trainingsmaterial ☐ Geben Sie ➡ www.itzert.com ☐☐☐ ein und suchen Sie nach kostenloser Download von ➡ B2B-Solution-Architect ☐☐☐ ☐B2B-Solution-Architect Fragen&Antworten
- B2B-Solution-Architect Simulationsfragen ☐ B2B-Solution-Architect Praxisprüfung ☐ B2B-Solution-Architect Vorbereitungsfragen ☐ Öffnen Sie die Webseite { www.it-pruefung.com } und suchen Sie nach kostenloser Download von ⇒ B2B-Solution-Architect ⇐ ☐B2B-Solution-Architect Quizfragen Und Antworten
- justpaste.me, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, bbs.t-firefly.com, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, myportal.utt.edu.tt, www.stes.tyc.edu.tw, www.stes.tyc.edu.tw, Disposable vapes

Laden Sie die neuesten ITZert B2B-Solution-Architect PDF- Versionen von Prüfungsfragen kostenlos von Google Drive herunter:
<https://drive.google.com/open?id=1Ml9RouNjAznKM8v8nc7OiYFuXQOReBkZ>