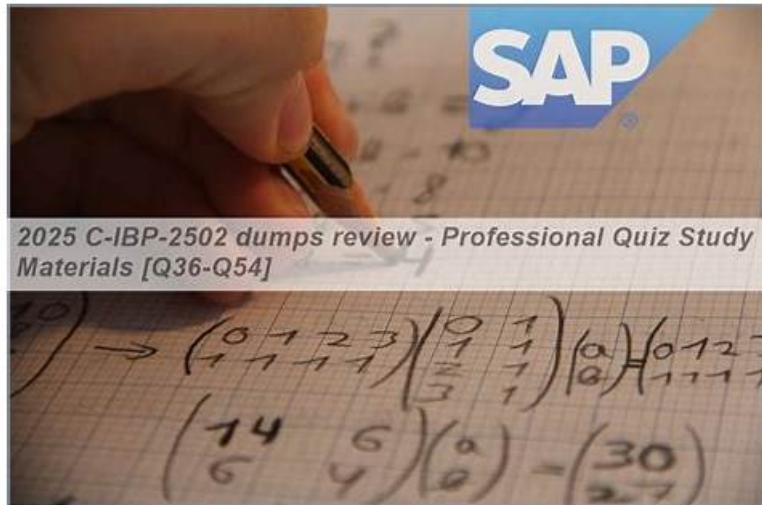


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SAP C-IBP-2502 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">Demand Planning: This section measures the skills of demand planners and focuses on the core concepts of demand planning. It includes understanding forecasting techniques, demand sensing, and demand propagation. Candidates are tested on their ability to manage demand signals and align planning with business objectives.
Topic 2	<ul style="list-style-type: none">User Interface: This section assesses the knowledge of business users in navigating and utilizing the SAP interface effectively. It covers how to interact with different features, customize views, and leverage UI functionalities for efficient planning and reporting. Candidates are expected to demonstrate proficiency in accessing and interpreting data within the system.
Topic 3	<ul style="list-style-type: none">Model Sales & Operations Processes: This section targets operations managers and evaluates knowledge of sales and operations planning. It covers the alignment of supply and demand, scenario planning, and decision-making processes to optimize operational efficiency. Candidates will be assessed on their ability to configure models that support strategic business goals.
Topic 4	<ul style="list-style-type: none">Key Figures & Attributes: This section of the exam measures the skills of supply chain analysts and focuses on the key figures and attributes used in planning. It covers how to define and configure key figures to ensure accurate data representation and decision-making. Candidates are also tested on their ability to manage attributes that support various planning scenarios.
Topic 5	<ul style="list-style-type: none">Planning Operators & Application: This section is designed for demand planners and focuses on the configuration and execution of planning operators and application jobs. It includes an understanding of how these tools automate planning processes and improve system performance. Candidates will be tested on their ability to configure and execute jobs that support various planning functions.

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SAP Certified Associate - SAP IBP for Supply Chain Sample Questions (Q58-Q63):

NEW QUESTION # 58

You need to use your resource cost-effectively with a certain minimum use, even if it means producing more than demand. Which solutions would apply to this scenario? Note: There are 2 correct answers to this question.

- A. Minimum capacity utilization will result in pull production
- B. Excess stock can be generated and will need to be staged in an overflow warehouse
- C. Capacity leveling will be possible for production and storage resources
- D. Balance can be achieved between excessive prebuild and minimum use by incorporating violation costs

Answer: B,D

Explanation:

This scenario involves optimizing resource use with a minimum threshold, potentially overproducing, in SAP IBP's supply planning, per its documentation.

* Option A: Excess stock can be generated and will need to be staged in an overflow warehouse. This is correct. Overproduction to meet minimum use generates excess stock, requiring storage (e.g., overflow warehouse), a practical outcome, per SAP IBP's planning behavior.

* Option B: Capacity leveling will be possible for production and storage resources. This is incorrect.

Capacity leveling (smoothing production) is a PP/DS feature, not standard in IBP's time-series planning.

* Option C: Balance can be achieved between excessive prebuild and minimum use by incorporating violation costs. This is correct. The Supply Optimizer can balance minimum utilization (via costs) and excess production (via inventory costs), a supported solution, per SAP IBP's optimization features.

* Option D: Minimum capacity utilization will result in pull production. This is incorrect. Pull production (demand-driven) contradicts producing beyond demand; this scenario aligns with push logic.

Thus, A and C apply, per SAP IBP's official supply planning capabilities.

NEW QUESTION # 59

What are the S&OP operator (optimizer) parameters associated with demand fair share?

- A. Number of fair share segments, Additional tiering costs (default), Maximum inventory
- B. Number of fair share segments, Additional tiering costs (default), Inventory days of supply
- C. Number of fair share segments, Additional tiering costs (default), Number of fair share segments late delivery
- D. Number of fair share segments, Maximum days of coverage, Number of fair share segments late delivery

Answer: C

Explanation:

In SAP IBP for Sales and Operations Planning (S&OP), the Time-Series-Based Supply Optimizer uses "fair share" logic to distribute limited supply across demand, with specific parameters configured in the S&OP Operator Profiles app.

* Option A: Number of fair share segments, Maximum days of coverage, Number of fair share segments late delivery. This is incorrect. "Maximum days of coverage" is not a fair share parameter; it's more relevant to inventory planning.

* Option B: Number of fair share segments, Additional tiering costs (default), Number of fair share segments late delivery. This is

correct. The optimizer uses:

- * Number of fair share segments: Defines priority tiers for demand allocation (e.g., high-priority customers).
- * Additional tiering costs (default): Cost penalties for deviating from fair share across tiers.
- * Number of fair share segments late delivery: Segments for late delivery prioritization. These align with SAP IBP's fair share optimization settings, per official documentation.
- * Option C: Number of fair share segments, Additional tiering costs (default), Maximum inventory This is incorrect. "Maximum inventory" is an inventory constraint, not a fair share parameter.
- * Option D: Number of fair share segments, Additional tiering costs (default), Inventory days of supply This is incorrect. "Inventory days of supply" is an inventory metric, not a direct fair share parameter.

Thus, B is the correct set of fair share parameters, per SAP IBP's optimizer configuration.

NEW QUESTION # 60

What option is available for the key figure that is enabled for fixing?

- A. Fixing is possible for key figures with negative values
- B. You can change a fixed key figure only with administrative rights
- **C. Fixing is possible for a certain period, including all child values in the hierarchy**
- D. Fixing is possible for a part of a key figure value on a certain planning level

Answer: C

Explanation:

Key figure fixing in SAP IBP allows planners to lock values (e.g., in Excel) to prevent changes during planning runs, a feature in time-series planning.

- * Option A: Fixing is possible for key figures with negative values This is incorrect. Fixing applies to any value (positive, negative, zero), but this isn't a specific option or limitation in SAP IBP's fixing functionality.
- * Option B: Fixing is possible for a part of a key figure value on a certain planning level This is incorrect. Fixing locks the entire value at a planning level, not a portion of it. Partial adjustments require separate key figures or manual edits before fixing.
- * Option C: You can change a fixed key figure only with administrative rights This is incorrect. Fixed key figures can be unfixed or edited by users with appropriate planning permissions, not just administrators, via the Excel UI.
- * Option D: Fixing is possible for a certain period, including all child values in the hierarchy This is correct. In SAP IBP, fixing a key figure (e.g., Demand Plan Qty) for a period locks that value and propagates the fix to all child levels in the hierarchy (e.g., disaggregated Product-Customer combinations), ensuring consistency, as per SAP IBP's fixing documentation.

Thus, D is the correct option for key figure fixing, reflecting SAP IBP's hierarchical locking mechanism.

NEW QUESTION # 61

Which planning operators can be executed in a time-series-based planning area? Note: There are 2 correct answers to this question.

- **A. Finite Heuristics**
- B. Shelf Life Heuristics
- C. Deployment Optimizer
- **D. Constrained Forecast Run**

Answer: A,D

Explanation:

Time-series-based planning areas in SAP IBP support operators for demand, supply, and inventory planning, distinct from order-based operators.

- * Option A: Constrained Forecast Run This is correct. The Constrained Forecast Run adjusts demand forecasts based on supply constraints, a time-series operator in SAP IBP for S&OP, per official documentation.
- * Option B: Shelf Life Heuristics This is incorrect. Shelf Life Heuristics is specific to SAP IBP for Response and Supply (order-based), not time-series planning.
- * Option C: Finite Heuristics This is correct. Finite Heuristics plans supply respecting capacity constraints in a time-series context, a standard operator, per SAP IBP's supply planning guides.
- * Option D: Deployment Optimizer This is incorrect. The Deployment Optimizer is an order-based operator in SAP IBP for Response and Supply, not time-series-based.

Thus, A and C are valid time-series operators, per SAP IBP's official capabilities.

NEW QUESTION # 62

A company only purchases a license for the SAP IBP S&OP module and wants to maximize the use of its standard functionality. What processes will they be able to cover? Note: There are 3 correct answers to this question.

- A. Get system-solving recommendations on how to react to production bottlenecks
- B. Review critical resources against demand
- C. Build what-if scenarios for breaching supply-demand gaps
- D. Conduct Sales and Operations Planning meetings with cross-functional representatives
- E. Prepare versions of S&OP plan based on different optimizer modeling costs

Answer: C,D,E

Explanation:

The SAP IBP S&OP module focuses on demand, supply, and inventory alignment using time-series planning, per its standard functionality documentation.

- * Option A: Review critical resources against demand This is incorrect. Resource capacity planning (e.g., finite scheduling) is part of Supply or Response modules, not standard S&OP, which uses infinite heuristics by default.
- * Option B: Conduct Sales and Operations Planning meetings with cross-functional representatives This is correct. Facilitating S&OP meetings to align demand and supply (e.g., via Consensus Demand Plan) is a core S&OP process, per SAP IBP's documentation.
- * Option C: Build what-if scenarios for breaching supply-demand gaps This is correct. What-if analysis using versions/scenarios (e.g., adjusting supply plans) is standard in S&OP, per SAP IBP's capabilities.
- * Option D: Prepare versions of S&OP plan based on different optimizer modeling costs This is correct. The S&OP optimizer can model cost-based scenarios (e.g., varying non-delivery costs), a standard feature, per SAP IBP's documentation.
- * Option E: Get system-solving recommendations on how to react to production bottlenecks This is incorrect. Detailed bottleneck resolution is part of Response or finite planning, not standard S&OP functionality.

Thus, B, C, and D are covered by S&OP, per SAP IBP's official module scope.

NEW QUESTION # 63

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