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## Salesforce B2B Commerce for Administrators Accredited Professional Sample Questions (Q52-Q57):

### NEW QUESTION # 52

Which two preferences are required to successfully run B2B on Lightning Experience checkout? 27m 30s

- A. Enable Account Relationships
- B. Enable Optional Price Books for Orders
- C. Enable Negative Quantity
- D. Enable Orders

**Answer: A,D**

Explanation:

For successful operation of B2B on Lightning Experience checkout, the following preferences need to be enabled:

A) Enable Account Relationships: This allows for the management of complex account hierarchies and relationships, which is crucial for B2B transactions that often involve multiple entities within the same organization.

D) Enable Orders: This is fundamental for the checkout process, as it allows for the creation and management of customer orders within the Lightning Experience, providing a seamless checkout process.

#### **NEW QUESTION # 53**

An Administrator has a working checkout flow and needs to meet a requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order.

How should the Administrator start?

- **A. Add decision logic to hide the option for purchase orders on orders that meet the criteria.**
- B. Search AppExchange for a Payment Gateway that handles both credit cards and purchase orders.
- C. Delete the pricing subflow called Subflow - Confirm Price and replace it with a new subflow for credit cards.
- D. Create a Payment Gateway mapped to two providers.

**Answer: A**

Explanation:

To meet the requirement that all orders over a certain amount be paid for using a credit card instead of a purchase order, the Administrator should start with B. Add decision logic to hide the option for purchase orders on orders that meet the criteria. This approach involves configuring the checkout flow to dynamically adjust the available payment options based on the order amount, ensuring compliance with the specified payment policy.

#### **NEW QUESTION # 54**

An Administrator has given another administrator access to the store to validate the B2B Commerce installation, but the welcome email was never received. In which two ways can the second Administrator access the store without changing the setup?

- **A. Reset this user's password from Setup and have the user login again.**
- B. Check the Debug Logs for the welcome email.
- C. Enable Guest Access in Experience Builder.
- D. Log in using the link in the More Information section of the Store page.
- **E. Log in from the Contact page in the Commerce app.**

**Answer: A,E**

Explanation:

If a second administrator did not receive the welcome email for B2B Commerce, they can still access the store without changing the setup by logging in from the Contact page in the Commerce app (C). This method allows administrators with existing Salesforce credentials to access the B2B Commerce environment directly through the Commerce app, bypassing the need for a welcome email. Additionally, Resetting the user's password from Setup and having the user login again (E) is a common workaround for access issues. This approach ensures that the user can reset their password and gain access to the store without relying on the initial welcome email. Checking Debug Logs (A), Enabling Guest Access in Experience Builder (B), and Logging in using the link in the More Information section of the Store page (D) are not standard practices for this particular scenario.

#### **NEW QUESTION # 55**

An Administrator does not want to use the default domain associated with a B2B Commerce store.

In which two ways should the Administrator configure Salesforce to allow for a custom domain?

- **A. Create a Custom URL in Setup.**
- B. Enable Custom URL Redirect in the Administration panel of the store.
- C. Add the custom domain to the B2B store in Experience Builder.
- **D. Configure a custom domain and CDN in Setup.**

**Answer: A,D**

Explanation:

To configure Salesforce for a custom domain for a B2B Commerce store, the Administrator should A. Create a Custom URL in Setup, defining the custom domain to be used, and C. Configure a custom domain and CDN in Setup, ensuring that the domain is properly linked to the Salesforce environment and content is delivered efficiently via a Content Delivery Network (CDN).

#### NEW QUESTION # 56

A boutique sells sporting goods in its B2B Commerce store. An administrator recently added the promotions subflow to the checkout flow template. The administrator has tested the checkout process with a cart in debug mode. The changes pass the test scenarios. However, when the Administrator repeats the same test scenarios in the B2B store, it fails.

Which two reasons could be the cause of the error?

- A. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template.
- B. The Apply Promotions Status field needs to be set to Active to enable promotions on the B2B store on the General Settings store page.
- C. A new version of the checkout flow template has not been activated.
- D. The store site needs to be deactivated and reactivated to use the new version of the checkout flow.

Answer: A,C

Explanation:

If the checkout process fails in the B2B store after adding the promotions subflow to the checkout flow template, the two possible reasons could be A. A new version of the checkout flow template has not been activated, meaning the changes have not been applied; and B. The Checkout page on the Experience Builder site is currently configured to run a different Checkout flow template, which does not include the promotions subflow.

#### NEW QUESTION # 57

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