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Salesforce Certified Platform Administrator Sample Questions (Q73-Q78):

NEW QUESTION # 73

Cloud Kicks wants a report to categorize accounts into small, medium, and large based on the dollar value found in the Contract Value field. Which feature should a Platform Administrator use to meet this request?

- A. Bucket Column
- B. Group Rows
- C. Detail Column
- D. Filter Logic

Answer: A

Explanation:

In Salesforce reporting, a Bucket Column is the most efficient tool for categorizing records without the need for creating custom fields or complex formula logic. Bucketing allows an administrator to define ranges of values for a field-such as the "Contract Value" currency field-and assign a label to each range, such as "Small," "Medium," or "Large." This is particularly useful for grouping data

into segments that do not exist natively in the data model. For example, if a "Small" account is defined as anything under \$50,000 and "Large" is over \$200,000, the bucket tool allows the admin to visually organize these in the report builder interface. Unlike Grouping Rows, which merely clusters identical values together, a Bucket Column transforms raw data into meaningful categories for visualization. This feature significantly enhances data storytelling by providing a summarized view of account distribution based on specific financial thresholds without impacting the actual Account record or requiring administrative overhead for new fields.

NEW QUESTION # 74

Which two data loss considerations should a Platform Administrator keep in mind when changing a custom field type from Text to Picklist?

- A. Any list view based on the custom field is deleted.
- B. There will be no data loss with use of a global value set.
- C. Auto updates will be made to Visualforce references to prevent data loss.
- D. Assignment and escalation rules may be affected.

Answer: A,D

Explanation:

Changing a field type is a significant configuration change that can have downstream impacts. When converting from Text to Picklist, a Platform Administrator must be aware of two critical consequences:

List View Deletion: Any list views that use that specific custom field as a filter will be automatically deleted or the filter will be removed. This happens because the filter logic for a text field (which uses operators like "contains") is fundamentally different from a picklist (which uses "equals").

Automation Impact: Assignment rules, escalation rules, and validation rules that reference the field may be disabled or function incorrectly. Because these automations rely on specific text strings, changing the field to a picklist requires the administrator to manually review and update the logic to ensure it aligns with the new picklist values.

Option A is incorrect because Salesforce does not automatically update code references. Option C is incorrect because data loss can still occur if existing text values do not exactly match the new picklist entries.

NEW QUESTION # 75

Universal Containers' Platform Administrator has been asked to create a many-to-many relationship between two existing custom objects. Which two steps should the administrator take when enabling the many-to-many relationship?

- A. Create two master-detail relationships on the new object.
- B. Create URL fields on a custom object.
- C. Create two lookup relationships on the new object.
- D. Create a junction with a custom object.

Answer: A,D

Explanation:

In Salesforce, a many-to-many relationship allows each record of one object to be linked to multiple records of another object and vice versa. This is achieved by using a Junction Object. A junction object is a custom object that sits between the two objects you want to relate. To implement this correctly, the administrator must follow two specific steps: first, create the custom object to serve as the "junction"; second, create two Master-Detail relationship fields on that new junction object. One master-detail field points to the first custom object, and the second points to the other. Because these are master-detail relationships, the junction record's visibility and deletion behavior are controlled by its parents. This structure allows for powerful reporting and roll-up summaries on both parent objects. Using simple lookup relationships (Option D) would not enforce the strict data integrity or the specific roll-up capabilities that define a true many-to-many relationship in the Salesforce architecture.

NEW QUESTION # 76

A sales rep has a list of 300 accounts with contacts that they want to load at one time. Which tool should a Platform Administrator utilize to import the records to Salesforce?

- A. Data Import Wizard
- B. Dataloader.io
- C. Data Loader

- D. Manual Import

Answer: A

Explanation:

The Data Import Wizard is the ideal tool for importing a relatively small number of records (up to 50,000) when those records involve standard objects like Accounts and Contacts simultaneously. One of the unique strengths of the Data Import Wizard is its ability to handle "Account and Contact" imports in a single pass, automatically linking the contacts to the correct accounts based on name or site. Because the volume in this request is only 300 records, the Data Import Wizard provides a simple, browser-based interface that includes built-in duplicate checking, which is highly beneficial for maintaining data quality. While the Data Loader (Option D) and Data Loader.io (Option A) can also handle 300 records, they are typically reserved for much larger datasets (up to 5 million records) or more complex objects. The "Wizard" is the most user-friendly and efficient choice for this specific sales rep request.

NEW QUESTION # 77

Service reps in a call center do not have assigned desks. They sit at any available desk and use the computer on that desk to access Salesforce. A Platform Administrator has been asked to streamline the login process so the reps do not have to authenticate each time they log in at a different computer. Which function should the administrator use to implement this request?

- A. Multi-factor Authentication
- B. Permission Set
- C. Trusted IP Ranges
- D. Custom Profile

Answer: C

Explanation:

In Salesforce, Trusted IP Ranges (configured under Network Access in Setup) define a set of IP addresses from which users can log in without being prompted for a verification code (identity confirmation). In a call center environment where reps use different machines but are all within the same corporate network (sharing a common external IP or range), adding those corporate IPs to the Trusted IP Ranges list "streamlines" the login process. This prevents the system from seeing each new machine as an "unrecognized device". Multi-factor Authentication (Option C) actually adds an extra step to the login process, which is the opposite of streamlining. Profiles (Option A) and Permission Sets (Option D) can manage "Login IP Ranges" (which restrict access to specific IPs), but Trusted IP Ranges are the primary tool for bypassing identity verification within a known network.

NEW QUESTION # 78

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