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Oracle Order Management Cloud Order to Cash 2025 Implementation Professional Sample Questions (Q89-Q94):

NEW QUESTION # 89

Your customer would like automatic e-mail notifications to be sent for specific business events. On the Manage Business Event Trigger Points page, which business event trigger points can be used to enable e-mail notifications?

- A. Order header status update and order attribute update
- B. Hold and split
- C. Order attribute update and hold
- D. Change order compensation complete and hold
- E. Order header status update and hold

Answer: A

Explanation:

Verified answer: A. Order header status update and order attribute update Short but Comprehensive Explanation: In Oracle Order Management Cloud Order to Cash, business event trigger points can be used to enable e-mail notifications for specific events. The "Order header status update" and "Order attribute update" are among the business events that can trigger notifications¹. When these events occur, such as when details in a sales order change, a notification can be sent².

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Overview of Using Business Events with Order Management

Overview of Sending Notifications from Order Management to Other Systems

NEW QUESTION # 90

Your organization uses Supplier Channel Management (CRM) to manage rebates based on cumulative purchasing volumes spanning the effectivity of a program. These programs include Supplier Rebates, as well as Supplier Annual Rebates. Which option explains how Supplier Annual Rebates differ from Supplier Rebates?

- A. Supplier Annual Rebates can be accumulated in a single transaction or across orders.
- B. Supplier Annual Rebates are in the context of a single order.
- C. Supplier Annual Rebates are accumulated across orders.
- D. Supplier Annual Rebates support product eligibility by time, category, or all items.

Answer: C

Explanation:

Supplier Rebates and Supplier Annual Rebates are both part of Oracle's Supplier Channel Management.

While both types of rebates are incentives offered by suppliers to encourage purchases, they differ in how they are accumulated. Supplier Rebates are typically tied to specific purchases or transactions¹. On the other hand, Supplier Annual Rebates are accumulated across multiple orders over a specified time period, often a year². This allows organizations to track and manage cumulative purchasing volumes over the effectivity of a program².

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Oracle Documentation: Supplier Rebates

Oracle Documentation: How Supplier Rebate Works

NEW QUESTION # 91

Your client's implementation of Order Management Cloud requires multiple external systems to be integrated, including order capture systems and fulfillment systems. You can achieve much of this by utilizing web services. Which attribute is NOT required when registering a web service on the Manage Web Service Details page?

- A. Connector name
- B. Connector description
- C. Username and password
- D. Connector URL
- E. Order Information Service

Answer: E

Explanation:

Order Information Service is not an attribute that is required when registering a web service on the Manage Web Service Details page. Order Information Service is a predefined web service that provides order information to external systems, such as order status, order details, and order changes¹. To register a web service on the Manage Web Service Details page, you must provide the following attributes²:

- * Connector name: A unique name that identifies the web service.
- * Connector description: A brief description of the web service and its purpose.
- * Connector URL: The endpoint URL of the web service that Order Management will invoke.
- * Username and password: The credentials that Order Management will use to authenticate with the web service.

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Order Information Service

Register a Web Service

NEW QUESTION # 92

Your client sells to many customers across multiple industries. There is a new requirement to create a new pricing discount structure for a specific customer.

Which pricing configuration allows you to set conditional logic around the specific customer without changing the pricing strategy for all other customers?

- A. Pricing Algorithm
- **B. Pricing segments**
- C. Pricing Matrices
- D. Tiered Pricing

Answer: B

Explanation:

A pricing segment is a pricing entity that defines a set of conditions that must be met for a pricing strategy to apply. A pricing segment can include attributes such as customer, customer category, item, item category, order type, and so on. By creating a pricing segment for the specific customer, the client can set conditional logic around the customer without changing the pricing strategy for all other customers¹.

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How Profiles, Segments, and Strategies Work Together

NEW QUESTION # 93

Identify two tasks that are used to set up statuses in the orchestration process configuration in the Functional Setup Manager. (Choose two.)

- A. Manage Task Status Condition
- B. Manage Status Values
- **C. Manage Orchestration Process**
- **D. Manage Orchestration Status**

Answer: C,D

NEW QUESTION # 94

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