

L4M3難易度、L4M3受験トレーニング



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>> L4M3難易度 <<

L4M3難易度の選択は、CIPS Commercial Contractingに合格したことを意味します

我々社はCIPS L4M3問題集をリリースされる以来、たくさんの好評を博しました。試験に合格したお客様は「L4M3問題集のオンライン版を利用して、模擬試験を繰り返して受けました。無事試験に合格しました。Jpexamから大変助かりました。」と感謝します。あなたの支持こそ我々は最も高品質のCIPS L4M3問題集を開発して努力します。

CIPS Commercial Contracting 認定 L4M3 試験問題 (Q119-Q124):

質問 # 119

Which of the following is an invitation to treat?

- A. Invoice
- **B. Price list**
- C. Purchase order
- D. Tender bid

正解: B

解説:

An invitation to treat is an action inviting other parties to make an offer to form a contract. These actions may sometimes appear to be offers themselves, and the difference can sometimes be difficult to determine. The distinction is important because accepting an offer creates a binding contract while "accepting" an invitation to treat is actually making an offer.

One simple test to distinguish an offer and an invitation to treat is to ask what this statement will become when it is accepted. Now we apply this test to four options:

- Tender bid: Tender bid is submitted by a supplier to an invitation to tender from the buyer. It states the specific quantity, price and other elements. If buyer accepts the bid, there will be a contract between them.

Therefore, a tender bid is an offer.

- Purchase order: Purchase order which is sent by a buyer will state the items, the quantity, the price and terms and conditions. If supplier accepts the purchase order, there will also be a contract between two parties. It is also an offer.

- Price list: Price list is prepared by a supplier. The price list often states the items and unit price. If a buyer accepts it, the contract has not yet been formed since the contract scope has not yet been decided. It is an invitation to treat.

- Invoice: Invoice is often sent after a contract is formed. It is in fact a request for payment, neither offer nor invitation to treat.

Reference:

- CIPS study guide page 29-32

- What Is an Invitation to Treat?

LO 1, AC 1.1

質問 # 120

Which of the following is the best definition of consideration in contract law?

- A. One thing given in exchange
- B. The act of thinking carefully about one thing
- C. Formal discussion between people who are trying to reach an agreement
- D. Full statement about something to provide

正解: A

解説:

A simple definition of consideration is as follows - an exchange between the parties which results in a benefit to one party, and a detriment to the other. The case of *Currie v Misa* (1874) LR 10 Ex 153 provides an apt description of this:

"A valuable consideration, in the sense of the law, may consist either in some right, interest, profit, or benefit accruing to the one party, or some forbearance, detriment, loss, or responsibility, given, suffered, or undertaken by the other." A practical example of this can be found by examining a simple contract. Party A offers £500 to Party B, who in exchange will fit his car with a new engine. Party A receives the benefit of his car being fixed, whilst Party B incurs the detriment of having to take time, effort, and perhaps expenses to fix the car.

Reference:

- Consideration & Promissory Estoppel

- CIPS study guide page 36-40

LO 1, AC 1.2

質問 # 121

Which of the following should be done by procurement professionals right after obtaining a pre-written specification for a critical item so that the added value will be the greatest?

- A. Issue invitation to tender or request for quotation
- B. Evaluate tender or quotation
- C. Select the best supplier
- D. Challenge the used specification

正解: D

解説:

A previously used specification must always be robustly challenged to see how well it fits the proposed circumstances. Aspects which appear not to fit should be analysed to understand why they were included in the sample specification and whether this changes the view on whether or not they should be omitted or changed.

Reference:

LO 2, AC 2.1

質問 # 122

Which of the following is the term that describes an item bought for a single and non-recurring use or purpose?

- A. Ad-hoc purchase
- B. Operational purchase
- C. Call-off purchase
- D. Stock purchase

正解: A

解説:

Ad-hoc purchase is the item bought for a single and non-recurring use or purpose.

A call-off contract, also known as a blanket order, is a purchase order which enables bulk orders over a period of time.

Operational procurement refers to the procurement of goods and services that are required to sustain an organization's day-to-day business operations.

Reference:

LO 1, AC 1.3

質問 # 123

Why would you use a non-disclosure agreement?

- A. To give parties permission to share all information in the public domain
- B. To protect parties, where information has been shared that is not in the public domain
- C. To agree between parties what information is and is not confidential and what can be in the public domain
- D. To allow parties the freedom to disclose confidential information to the public domain

正解: B

解説:

A non-disclosure agreement is used to protect confidential information shared during discussions or collaborations. It ensures that sensitive data is not disclosed to unauthorized parties and maintains trust between contractual parties during tendering or negotiation.

Reference: CIPS L4M3 Commercial Contracting Study Guide, Chapter 3, Section 3.2.1 - Use of NDAs in procurement.

質問 # 124

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L4M3受験トレーニング: https://www.jpexam.com/L4M3_exam.html

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有難いL4M3難易度と更新するL4M3受験トレーニング

これは非常に価値がある試験なので、きっとあなたが念願を達成するのを助けられます、それは受験者の中で、L4M3試験参考書が人気がある原因です、L4M3試験参考書はお客様の試験のために最も役に立つ商品だとも言えます。

購入日から一年以内に更新サービスを無料で提供します、私たちはL4M3テスト問題集の質と名誉の向上に重点を置いています。

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