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Salesforce Financial Services Cloud (FSC) Accredited Professional Sample Questions (Q54-Q59):

NEW QUESTION # 54

Cumulus Cloud Bank must provide its customer service staff with real-time access to customer accounts, including the ability to view current transactions and balances. As a result, the bank expects a high volume of concurrent users at peak times.

Which option is most suitable?

- A. Use Salesforce Connect with External Objects to expose tables from the bank's core systems, and use the standard user interface (UI) components to surface the records in Salesforce Lightning UI.
- B. Use Salesforce Connect with External Objects to expose tables from the bank's core systems, and use custom Lightning web components to surface them in the Salesforce Lightning UI.
- **C. Embed custom Lightning web components on the Account and Financial Account pages, and use custom Apex to make callouts to the core system services.**
- D. Use the Data Consumption Framework to connect to the bank's middleware.

Answer: C

Explanation:

The most suitable option for Cumulus Cloud Bank to provide its customer service staff with real-time access to customer accounts, including the ability to view current transactions and balances, is to embed custom Lightning web components on the Account and Financial Account pages, and use custom Apex to make callouts to the core system services. This option allows the bank to leverage the Lightning Platform features and capabilities, such as Lightning web components, Apex, and callouts, to create a seamless and performant integration with their core systems. By using custom Lightning web components, the bank can create custom user interfaces that display the data from the core systems on the Account and Financial Account pages. By using custom Apex, the bank can write code that makes callouts to the core system services using HTTP requests and responses, and handle any authentication, error handling, or data transformation logic.

NEW QUESTION # 55

Lake Tahoe Bank is migrating customer records from the Individual Model to Person Accounts. Which three steps should a Data Architect take to ensure a successful migration?

- **A. Ensure Person Accounts is enabled on the org**
- B. Log a case with Salesforce to perform the conversion from the Individual Model to Person Accounts.
- **C. Configure your Person Account record types in the Individual Record Type Mapper.**
- D. Enable 'Individual to Person Account Migration' in Custom Settings.
- **E. Use a CSV field to map PersonRecordTypeId to the Person Account RecordTypeId and use Data Loader to update Client Records**

Answer: A,C,E

Explanation:

Explanation

The following steps are required to migrate customer records from the Individual Model to Person Accounts in Financial Services Cloud:

Ensure Person Accounts is enabled on the org. You need to have Person Accounts enabled before you can convert Individual Model records to Person Accounts. You can enable Person Accounts by contacting Salesforce Support or by using the Enable Person Accounts option in Setup > Account Settings.

Configure your Person Account record types in the Individual Record Type Mapper. You need to map your existing Individual Model record types to the corresponding Person Account record types. You can do this by using the Individual Record Type Mapper option in Setup > Financial Services Settings. Use a CSV file to map PersonRecordTypeId to the Person Account RecordTypeId and use Data Loader to update Client Records. You need to update the Client records with the correct PersonRecordTypeId value that matches the Person Account RecordTypeId value. You can do this by using a CSV file and Data Loader to perform a bulk update operation. Verified References: : Salesforce Help Article 1 : Salesforce Help Article 2 : Salesforce Help Article 3

NEW QUESTION # 56

A Salesforce Admin is configuring a new Action Plan Template. One task in that template needs to be picked up by the next available Advisor. What assignment logic should the Admin use when configuring this template task?

- A. Queues
- B. Role
- C. Specific User
- D. Account Team
- E. Action Plan Creator

Answer: A

Explanation:

Explanation

To assign a task to the next available Advisor, the Admin should use Queues as the assignment logic when configuring the template task. Queues are collections of records that can be assigned to multiple users who share workloads and responsibilities. By using Queues, the Admin can ensure that any Advisor who is part of the Queue can pick up the task when they are available.

NEW QUESTION # 57

An investment bank client wants all its users to track client engagements with Interaction Summaries. In addition, those call logs need to be shared with specialists in other lines of business so they can assist in specific types of deals.

Which three Financial Services Cloud standard objects should be used to help accommodate these business requirements?

- A. Interaction Summary Participant
- B. Financial DealParticipant
- C. Participant Role
- D. Opportunity Participant
- E. Interaction Participant

Answer: A,B,C

Explanation:

Reference: Track Client Interactions - Salesforce

Explanation: Interaction Summaries are records that capture the details of a client interaction, such as a meeting, a call, or an email. Interaction Summaries can be linked to Financial Deals, which are records that represent a business opportunity or transaction with a client. Interaction Summaries and Financial Deals can have participants, which are records that represent the people or groups involved in the interaction or deal.

Participants can have different roles, such as advisor, client, specialist, or decision maker. Participant Role is a custom object that defines the possible roles for participants.

NEW QUESTION # 58

Which 3 out of the box capabilities come with FSC Lead & Referral management?

- A. Assigning a Referral
- B. Accepting a Referral
- C. Referral Automated Approvals
- D. Referral Conversion
- E. Round Robin Referral Routing

Answer: A,B,D

NEW QUESTION # 59

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Preparing for Salesforce Financial Services Cloud (FSC) Accredited Professional (Financial-Services-Cloud) exam can be a challenging task, especially when you're already juggling multiple responsibilities. People who don't study with updated Salesforce Financial-Services-Cloud practice questions fail the test and lose their resources. If you don't want to end up in this unfortunate situation, you must prepare with actual and Updated Financial-Services-Cloud Dumps of BraindumpsPass. At BraindumpsPass, we believe that one size does not fit all when it comes to Salesforce Financial-Services-Cloud exam preparation.

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