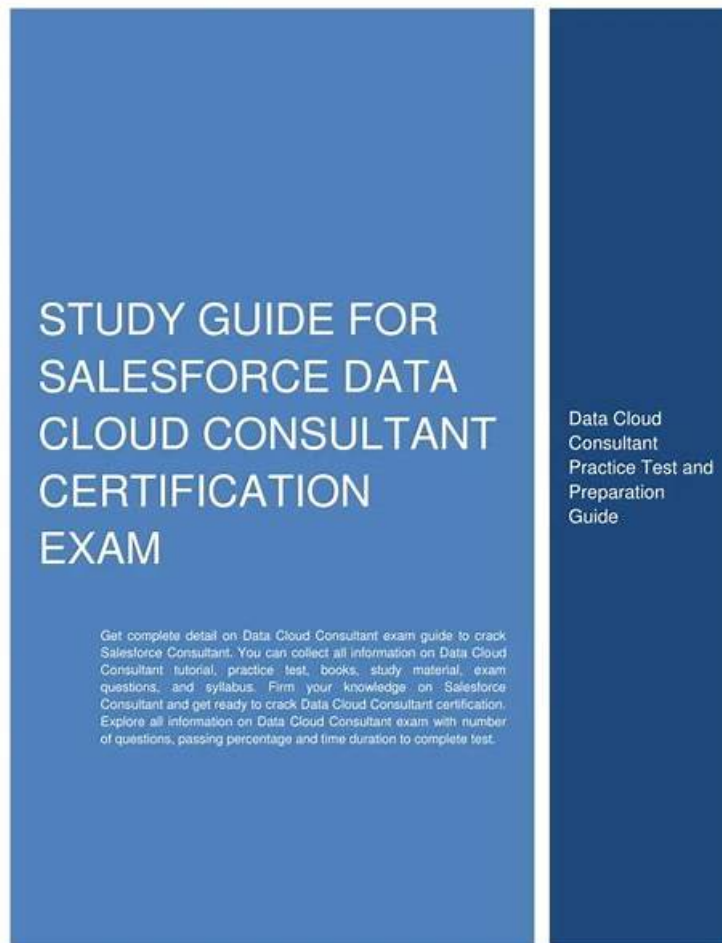


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Salesforce Data Cloud Accredited Professional Exam Sample Questions (Q65-Q70):

NEW QUESTION # 65

A customer has requested that their personal data be deleted. Which action should be performed to accommodate this request in Data Cloud?

- A. Use Ingestion API to request deletion of the customer's information
- B. Manually delete customer and related records using the Profile Explorer
- C. Use Consent API to request deletion of the customer's information
- D. Utilize the Data Rights Subject Request tool to request deletion of the customer's information

Answer: C

Explanation:

This action should be performed to accommodate the request to delete personal data in Data Cloud. The Consent API allows you to set a consent flag for an individual that prevents further processing of their data and deletes their records from source data streams. References:

https://help.salesforce.com/s/articleView?id=sf.c360_a_data_cloud_consent_api.htm&type=5

NEW QUESTION # 66

Which data stream category type should be assigned in order to use the dataset for date and time-based operations in segmentation and calculated insights?

- A. Sales Order
- B. Engagement
- C. Profile
- D. Individual

Answer: B

Explanation:

To use a dataset for date and time-based operations in segmentation and calculated insights, the data stream category type should be assigned as Engagement . Here's why:

Understanding the Requirement

The goal is to perform date and time-based operations (e.g., filtering customers based on specific dates or times) in segmentation and calculated insights.

This requires a data stream category that captures customer interactions or activities over time.

Why Engagement?

Engagement Data Streams :

Engagement data streams are designed to capture customer interactions, such as website visits, email opens, purchases, or other time-based activities.

These streams inherently include timestamps, making them ideal for date and time-based operations.

Use in Segmentation and Calculated Insights :

Segmentation often involves filtering customers based on their engagement behavior (e.g., "customers who visited the website in the last 7 days").

Calculated insights leverage engagement data to derive metrics like recency, frequency, and trends over time.

Other Categories Are Less Suitable :

Individual : Focuses on demographic or static attributes (e.g., name, age) rather than time-based interactions.

Sales Order : Captures transactional data but is not optimized for general engagement-based operations.

Profile : Represents unified customer profiles and does not directly support date and time-based operations.

Steps to Implement This Solution

Step 1: Assign the Correct Category

When setting up the data stream, assign the Engagement category to ensure it is optimized for time-based operations.

Step 2: Map Date-Time Fields

Ensure that relevant fields (e.g., interaction timestamps) are mapped correctly during ingestion.

Step 3: Use in Segmentation and Insights

Leverage the ingested engagement data for segmentation (e.g., "customers who engaged in the last 24 hours") and calculated insights (e.g., "average time between interactions").

Conclusion

The Engagement category is specifically designed for capturing time-based interactions, making it the best choice for datasets used in date and time-based operations in segmentation and calculated insights.

NEW QUESTION # 67

Which two characteristics describe the Customer 360 data model?

- A. A Canonical Model
- B. A Conceptual Model
- C. A Static Model
- D. A Product Sold By Salesforce

Answer: A,B

Explanation:

The Customer 360 data model is a conceptual model and a canonical model. A conceptual model is a high-level representation of the entities and relationships in a domain of interest, without specifying any implementation details. A canonical model is a common and consistent data model that can be used across different systems and applications. Reference: [Customer 360 Data Model Overview], [Conceptual Model], [Canonical Model]

NEW QUESTION # 68

What is the first thing a business stakeholder should focus on when considering a Data Cloud implementation?

- A. Identify activation targets
- B. Identify data sources
- C. Review consent and privacy management policies
- D. Obtain cross-organizational buy-in

Answer: D

Explanation:

This is the first thing a business stakeholder should focus on when considering a Data Cloud implementation.

Obtaining cross-organizational buy-in involves aligning the goals and expectations of different teams and stakeholders who will use or contribute to Data Cloud. References:

<https://trailhead.salesforce.com/content/learn/modules/customer-data-platform-basics/get-started-with-customer->

NEW QUESTION # 69

How does Identity Resolution select attributes for Unified Individuals when there is conflicting information in the Data Model?

- A. Create additional Rule Sets
- B. Leverage Match Rules
- C. Create additional Contact Points
- D. Leverage Reconciliation Rules

Answer: D

Explanation:

Reconciliation rules are used to select attributes for Unified Individuals when there is conflicting information in the Data Model. Reconciliation rules can use different methods to prioritize values, such as source sequence, most recent value, or most frequent value. For example, if two profiles have different first names, reconciliation rules can determine which one to use for the unified profile based on the source sequence or the most recent value. Reference: Identity Resolution Reconciliation Rules

NEW QUESTION # 70

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