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上帝是很公平的，每個人都是不完美的。就好比，平時不努力，老大徒傷悲。現在的IT行業競爭壓力不言而喻大家都知道，每個人都想通過IT認證來提升自身的價值，我也是，可是這種對我們來說是太難太難了，所學的專業知識早就忘了，惡補那是不現實的，還好我在互聯網上看到了Testpdf Salesforce的AP-208考試培訓資料，有了它我就不用擔心我得考試了，Testpdf Salesforce的AP-208考試培訓資料真的很好，它的內容覆蓋面廣，而且針對性強，絕對比我自己復習去準備考試好，如果你也是IT行業中的一員，那就趕緊將Testpdf Salesforce的AP-208考試培訓資料加入購物車吧，不要猶豫，不要徘徊，Testpdf Salesforce的AP-208考試培訓資料絕對是成功最好的伴侶。

最新的 Accredited Professional AP-208 免費考試真題 (Q101-Q106):

問題 #101

Lake Tahoe Bank needs to conduct periodic reviews with their customers to review credit & debit card usage, review account payables and discuss credit needs. The bank wants to ensure such activities are tracked and exceptions are reported & followed up on in a timely manner. How can Financial Services Cloud support these requirements?

- A. Train account owners to create required tasks periodically and set due dates for tracking.
- B. Run a nightly process to create tasks and assign them to account owners for follow-ups
- **C. Create an Action Plan Template with associated pre-determined Tasks and automate the periodical creation of Action Plans for customer accounts.**
- D. Use Lightning Scheduler to periodically schedule tasks for account owners.

答案： C

解題說明：

As explained in the previous question, Action Plans are a feature that can help users track and manage common client processes. By creating an Action Plan Template with associated pre-determined Tasks, such as reviewing credit & debit card usage, reviewing account payables, and discussing credit needs, users can ensure that these activities are tracked and followed up on in a timely manner. Users can also automate the periodical creation of Action Plans for customer accounts using Process Builder or Apex triggers.

問題 #102

Lake Tahoe Bank allows more than two owners on Financial Accounts. The Salesforce Admin wants to make sure that balances are rolled up to all joint owner's primary Households. Which 2 options does the Salesforce Admin have to accomplish this?

- A. Disable RBL (Rollup By Lookup) rules that rollup balances using joint owner on Financial Account.
- **B. Create custom RBL (Rollup By Lookup) rules to rollup the joint owner balances.**
- C. Enable all RBL (Rollup By Lookup) rules to ensure the balances are rolled up to the household level.
- D. Enable the 'Enable Rollup Summary' in custom settings
- **E. Enable RBL (Rollup By Lookup) rules that rollup balances using Financial Account Role for joint owners.**

答案： B,E

解題說明：

Rollup By Lookup (RBL) is a feature in Financial Services Cloud that allows you to display summary calculations of financial account information, such as balances, market values, and cost bases. You can use RBL to roll up financial data to all joint owners' primary households by doing the following:

Create custom RBL rules to rollup the joint owner balances using the Joint Owner field on the Financial Account object.

Enable RBL rules that rollup balances using Financial Account Role for joint owners using the Account Role field on the Account Contact Relationship object. Verified References: : Salesforce Financial Services Cloud Implementation Guide, page 75.

問題 #103

Rachel Addams belongs to two households:

1. The Addams household where Rachel lives with her spouse, Nigel Addams. Rachel is the client and, as such, is listed as the primary member of that household. This household is also Rachel's primary group.

2. The Symonds household. This household belongs to Rachel's parents, but Rachel manages their finances.

Rachel is considered the beneficiary of this household.

In addition, Rachel's household has a related account, the Addams Charitable Trust, and a related contact, Ivan M. Kohl, attorney at law.

What should be the relationships between the parties when the Financial Services Cloud consultant sets up Rachel's person account?

1.Primary Group Household - Addams Household

Primary Member - Rachel Addams

Spouse - Nigel Adams

Trustee - Addams Charitable Trust

Household - Symonds Household

Primary Member - Neil Symonds

Beneficiary - Rachel Addams

Related Accounts - Addams Charitable Trust

Related Contacts - Ivan M. Kohl

A financial services company needs to transform the individual data model to person accounts in Financial Services Cloud (FSC), and its consulting partner is helping decide the sequence of the user stories in the design phase.

What should the implementation team do as the top priority during planning?

- A. Enable a person account in a sandbox.
- **B. Perform a data backup.**
- C. Enable person accounts in FS
- D. Configure Person Account record types.

答案： B

解題說明：

The relationships between the parties when the FinancialServices Cloud consultant sets up Rachel's person account should be as follows:

Primary Group Household - Addams Household

Primary Member - Rachel Addams

Spouse - Nigel Adams

Trustee - Addams Charitable Trust

Household - Symonds Household

Primary Member -Neil Symonds

Beneficiary - Rachel Addams

Related Accounts - Addams Charitable Trust

Related Contacts - Ivan M. Kohl

Reference: Work with Records Unit | Salesforce Trailhead

Explanation: A person account can belong to multiple households, but only one household can be the primary group. The primary group is the household that represents the person account's primary financial relationship.

The primarymember of a household is the person account who is the main contact for that household. A person account can also have other relationships with households, such as beneficiary, trustee, or power of attorney. A household can have related accounts and contacts that are not part of the household, but are associated with it for some reason.

問題 #104

Rachel is the primary member of the Adams household hired a new attorney. What type of relationship should the Wealth Advisor create in Financial Services Cloud for Rachel and her attorney before assigning the reciprocal role of "Attorney"?

- A. Create an Account-Account Relationship between the Addams Family Trust and the attorney.
- **B. Create a Contact-Contact Relationships between the primary member of the Adams Household and the attorney.**
- C. Create an Account-Contact relationship between the Adams Household and the attorney.
- D. Create an Account-Account relationship between the Adams Household and the attorney

答案： B

解題說明：

To create a relationship between Rachel and her attorney before assigning the reciprocal role of "Attorney", the Wealth Advisor should create a Contact-Contact Relationship between the primary member of the Adams Household and the attorney. A Contact-Contact Relationship is a junction object that links twocontacts or individuals and defines their relationship with each other2. By using Contact-Contact Relationship, the Wealth Advisor can capture Rachel's extended network of relationships with people outside of her household.

Verified References: 2

問題 #105

How should developers configure customized nodes for display in Actionable Relationship Center (ARC)?

- A. Reference the Lightning web component in the Display properties of the custom ARC relationship graph.
- **B. Reference the FlexCard in the Display properties of the custom ARC relationship graph.**
- C. Select OmniScript from the node Actions tab U

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