真実的Nonprofit-Cloud-Consultant｜最新のNonprofit-Cloud-Consultant専門知識内容試験｜試験の準備方法Salesforce Certified Nonprofit Cloud Consultant Exam認証資格

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>> Nonprofit-Cloud-Consultant専門知識内容 <<

試験の準備方法-最新のNonprofit-Cloud-Consultant専門知識内容試験-100％合格率のNonprofit-Cloud-Consultant認証資格

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Salesforce Certified Nonprofit Cloud Consultant Exam 認定 Nonprofit-Cloud-Consultant 試験問題 (Q23-Q28):

質問 # 23

A nonprofit admin notices that case managers are failing to gather required information when qualifying new beneficiaries for its programs.
Which Salesforce automation tool should the nonprofit use to collect the correct data?

- A. Salesforce Flow
- B. Approval Process
- C. Process Builder
- D. Workflow

正解：**A**

解説：
To ensure that case managers gather all required information when qualifying new beneficiaries, Salesforce Flow is the most effective automation tool:
Create a Flow:
In Salesforce Setup, navigate to "Flow Builder" and create a new Flow.
Choose a "Screen Flow" to guide users through the data entry process.
Design the Flow:
Add screens to the Flow that contain fields for all the required information. Use validation rules to ensure required fields are completed before proceeding to the next screen.
Use logic elements like decisions and assignments to handle conditional data collection based on previous inputs.
Deploy the Flow:
Embed the Flow on the Lightning Record Page for case managers to use when qualifying new beneficiaries.
Ensure the Flow is easily accessible and part of the standard workflow for case managers.
Training and Support:
Provide training for case managers on how to use the Flow.
Monitor usage and collect feedback to make any necessary adjustments.
Salesforce Flow provides a guided, interactive way to ensure all required information is collected consistently.
Reference:
Salesforce Documentation: Flow Builder Guide
Trailhead Module: Automate Your Business Processes with Lightning Flow

質問 # 24

A nonprofit wants to manage a new program In Salesforce.
What should the consultant recommend as the first step before embarking on a new implementation project?

- A. Set up an implementation timeline and delivery plan.
- B. Audit existing standard and custom objects and fields.
- C. Identify the challenges the nonprofit is currently experiencing.
- D. Review data in a .csv file and begin mapping to existing fields.

正解：**C**

質問 # 25

A nonprofit needs to frequently import membership renewal and donation dat
a. Each Import needs a different configuration that will update existing Contacts in addition to creating Opportunities.
Which tool should the consultant recommend?

- A. Salesforce Data Loader
- B. NPSP Batch Data Import
- C. Salesforce Import Wizard
- D. NPSP Data Importer

正解：**D**

質問 # 26

A Household Account has Contacts with Recurring Donations, Relationships, and closed/won donations associated with it.
What happens when a system administrator attempts to delete this Household Account record?

- A. There is an error message because there are recurring donations associated with the Contacts in this Account.
- B. The Household Account record is deleted.
- C. There is an error message because there are relationships associated with the Contacts in this Account.
- D. There is an error message because there are closed/won donations associated with the Account record.

正解：D

解説：

When a system administrator attempts to delete a Household Account record that has Contacts with Recurring Donations, Relationships, and closed/won donations, Salesforce will display an error message due to the presence of closed/won donations associated with the Account record.
Log in to Salesforce: Access the Salesforce org where NPSP is installed.
Navigate to the Household Account:
Go to the Accounts tab and locate the Household Account record.
Attempt to Delete the Account:
Try to delete the Household Account record.
Salesforce will prevent the deletion and display an error message because there are closed/won donations linked to this Account.
Review Associated Records:
Check for closed/won Opportunities and other related records that are preventing deletion.
If necessary, consider reassigning or archiving these records instead of deleting the Household Account.
This safeguard ensures data integrity by preventing the loss of critical financial records.

質問 # 27

A nonprofit needs to frequently import membership renewal and donation data. Each import needs a different configuration that will create or update existing Contacts in addition to creating Opportunities. Which tool should the consultant recommend?

- A. Salesforce Data Loader
- B. NPSP Batch Data Import
- C. NPSP Data Importer
- D. Salesforce Import Wizard

正解：B

解説：

The NPSP Data Importer (Option D) is the underlying engine, but the requirement for "frequent imports" with "different configurations" specifically points to the NPSP Batch Data Import (A) feature.
Why NPSP Batch Data Import is the correct recommendation:
* Saved Configurations: In NPSP, a "Batch" is a record that stores specific configuration settings. A consultant can create one Batch for "Membership Renewals" and another for "General Donations." Each batch can have different matching rules (e.g., match by Email for memberships vs. match by External ID for donations).
* Multi-Object Creation: Like the standard importer, it creates or updates Contacts and Accounts while simultaneously creating the Opportunity and Payment records in a single step.
* Efficiency: For "frequent" work, a user doesn't have to re-map fields every time. They simply select the appropriate Batch, upload the CSV, and the system uses the pre-saved mapping and logic associated with that batch.
* Dry Run: It allows for a "Dry Run" on the specific batch to ensure the data is clean before it is committed to the database.
Why other options are incorrect:
* Data Loader (Option C): This would require multiple imports (Contacts first, then Opportunities) and does not support the automated "Match or Create" logic of NPSP.
* Import Wizard (Option B): This is a standard tool that cannot handle the complex NPSP multi-object relationship logic in a single pass.
* NPSP Data Importer (Option D): While technically the engine, the "Batch" feature is what provides the ability to store different configurations for frequent use.

質問 #28
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Nonprofit-Cloud-Consultant認証資格：https://www.japancert.com/Nonprofit-Cloud-Consultant.html

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