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ADX-211 Reliable Exam Voucher & ADX-211 Clearer Explanation

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Salesforce Administer, Extend, and Automate Salesforce Sample Questions (Q154-Q159):

NEW QUESTION # 154

How can a system administrator ensure that an Account Name is unique? * (1 Point)

- A. Use the VLOOKUP operator in a validation rule for the account name
- B. Use the HLOOKUP operator in a validation rule for the account name
- C. Use an APEX Trigger
- D. Make the account name field unique

Answer: C

NEW QUESTION # 155

Cloud Kicks has a custom object called Membership Details that records information about customers' preferences for their memberships. Depending on the membership level, different data needs to be displayed.

- * when the running user has the Market no profile, all data should be visible.
- * When the running user has the Support profile, only the Support preference fields should be visible.
- * Both Marketing and Support users should be able to report on all data.

How should the administrator deliver this solution?

- A. Use Field-Level Security to control data access.
- B. Create two record types and two page layouts.
- **C. Set up Dynamic forms to conditionally show data.**
- D. Make a permission set with a Muting permission.

Answer: C

NEW QUESTION # 156

AW Computing organizes its sales regions as East, Central, and West. Each region has sales reps, a sales director, and sales operations members. The organization-wide default for all objects is set to Private. Members of the operations team for the East region need access to all the accounts and opportunities in the region.

How should the administrator configure this requirement?

- A. Assign to a role in the role hierarchy positioned above the East sales director.
- B. Instruct the operations team members to add themselves to the account teams.
- **C. Utilize territory management to add the operations team to the East territory.**
- D. Share an Opportunity sharing with a public group containing the East operations profile.

Answer: C

Explanation:

Territory management is a feature that allows you to grant access to accounts and opportunities based on criteria such as geography, industry, product line, or customer size. A territory is a grouping of accounts and users that represents a market segment or business unit. In this case, the administrator should utilize territory management to add the operations team to the East territory, which contains all the accounts and opportunities in the East region. This way, the operations team members can access all the records in their territory regardless of who owns them or what the organization-wide default is. Reference:

https://help.salesforce.com/s/articleView?id=sf.territories_overview.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.territories_define.htm&type=5

NEW QUESTION # 157

The administrator at Cloud Kicks is troubleshooting an issue one user is having with a flow. They have decided to add a debug log to that user.

What debug log category should be used?

- **A. Workflow**
- B. Database
- C. Callout
- D. System

Answer: A

Explanation:

Workflow is the debug log category that should be used to troubleshoot an issue with a flow. Workflow is a debug log category that captures information about workflow rules, flows, processes, approval processes, and entitlement processes. Workflow can help identify errors or issues related to these automation tools by showing details such as evaluation criteria, actions executed, variables assigned, and outcomes reached.

NEW QUESTION # 158

List the different prices that are available for a product. Choose three answers. * (1 Point)

- **A. List Price**

- B. Discounted List Price
- C. Product Price
- D. Sales Price
- E. Standard Price

Answer: A,D,E

NEW QUESTION # 159

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