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CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none">• Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.

Topic 2	<ul style="list-style-type: none"> • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.
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CIPS Logistics Management Sample Questions (Q50-Q55):

NEW QUESTION # 50

RFID tags are commonly used in warehousing to improve speed and accuracy. Which of the following functions can RFID technology complete?

- A. Storage
- **B. Track and trace**
- C. Demand planning
- D. Logistics

Answer: B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

RFID enables real-time tracking and tracing of goods through automated scanning. Active tags continuously transmit location; passive tags activate upon scanning.

(Reference: CIPS L5M10 Study Guide, RFID applications in warehousing, p. 84)

NEW QUESTION # 51

Which of the following are advantages of introducing a Materials Requirements Planning (MRP) system to a business? Select TWO.

- **A. Reduced inventory costs**
- B. Less time spent repairing machines
- **C. Better customer service**
- D. More agile supply chain

Answer: A,C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

MRP systems synchronise material requirements with production schedules, reducing unnecessary inventory and ensuring timely delivery—thus improving customer service and reducing carrying costs. MRP does not directly enhance machine repair or agility

(which are Lean/ERP benefits).

(Reference: CIPS L5M10 Study Guide, Advantages of MRP systems, p. 188)

NEW QUESTION # 52

Outbound logistics describes the activities from receipt of goods to use on the production line. Is this correct?

- A. Yes - it includes inventory management processes such as quality checking and stock control
- B. No - outbound logistics is the return of items from the customer, for example if they are faulty
- C. Yes - it is inclusive of warehousing and materials handling
- **D. No - outbound logistics is the process of movement from the production line to the end customer**

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Outbound logistics involves activities that move finished goods from production to the end customer. The description given refers to inbound logistics (movement from suppliers to production). Returns from customers are reverse logistics. (Reference: CIPS L5M10 Study Guide, Inbound, outbound and reverse logistics definitions, p. 4)

NEW QUESTION # 53

Baby Ltd manufactures 100 prams each quarter. In Q1, it sold 78 prams. A customer phones in March to order 3 prams for the following month. Is there Availability to Promise (ATP)?

- A. Maybe - the customer must wait until Q2 to be sure
- B. Yes - 100 prams will be manufactured in Q2 so the customer can order one of these
- C. Yes - 22 prams were unsold last quarter
- **D. Maybe - it depends on the number of customer orders already received for Q2**

Answer: D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Availability to Promise (ATP) is the portion of inventory or planned production that is not yet committed to existing customer orders. It depends on confirmed orders and forecasted production. Without knowing Q2's confirmed demand, ATP cannot be guaranteed. (Reference: CIPS L5M10 Study Guide, ATP definition and application, p. 182)

NEW QUESTION # 54

Which governing body is responsible for the creation and management of Incoterms rules?

- A. World Trade Organization
- B. International Labour Organization
- **C. International Chamber of Commerce**
- D. United Nations

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Incoterms are published and maintained by the International Chamber of Commerce (ICC) to define buyer/seller responsibilities for delivery, risk, and costs under international sales contracts. (Reference: CIPS L5M10 Study Guide, Incoterms governance, p. 7)

NEW QUESTION # 55

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