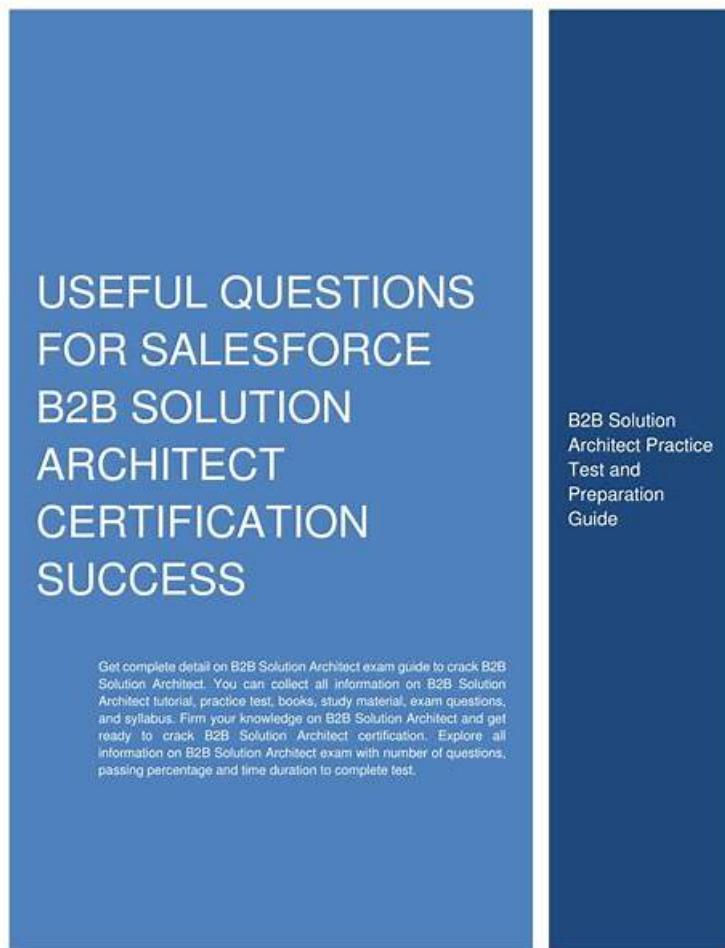


How Can You Successfully Get the Quality Salesforce B2B-Solution-Architect Exam Questions?



2026 Latest TopExamCollection B2B-Solution-Architect PDF Dumps and B2B-Solution-Architect Exam Engine Free Share:
<https://drive.google.com/open?id=1JQfn5HNmDJ7L1fEkkdVcbxgSn3ppml4t>

The Salesforce B2B-Solution-Architect certification exam is without a doubt a terrific and quick way to develop your profession in your field. These advantages include the opportunity to develop new, in-demand skills, advantages in the marketplace, professional credibility, and the opening up of new job opportunities. Salesforce Certified B2B Solution Architect Exam B2B-Solution-Architect real reliable test cram and test book help you pass the Salesforce Certified B2B Solution Architect Exam exam successfully.

If you are planning to pass the B2B-Solution-Architect exam, you can choose our B2B-Solution-Architect practice materials as your learning material since our products are known as the most valid exam engine in the world, which will definitely be beneficial to your preparation for exams. There are many impressive advantages of our B2B-Solution-Architect Study Guide. And our B2B-Solution-Architect actual exam will be definitely conducive to realizing the dream of obtaining the certificate.

>> **Test B2B-Solution-Architect Simulator** <<

B2B-Solution-Architect Interactive Course, B2B-Solution-Architect Reliable Test Review

While Salesforce Certified B2B Solution Architect Exam (B2B-Solution-Architect) exam preparing for the Salesforce Certified B2B Solution Architect Exam (B2B-Solution-Architect) exam, candidates have to pay extra money when Salesforce introduces new changes. With TopExamCollection you can save money in this scenario as up to 365 days of free updates are available. You can also download a free demo to understand everything about TopExamCollection B2B-Solution-Architect Exam Material before

buying. While there are many B2B-Solution-Architect exam question preparation guides available online, it's crucial to be vigilant while making purchases due to the prevalence of online scams. TopExamCollection offers Salesforce B2B-Solution-Architect exam questions for the best exam preparation experience.

Salesforce B2B-Solution-Architect Certification Exam is designed for professionals who have extensive experience working with Salesforce and B2B customers. B2B-Solution-Architect exam is intended to test the candidate's knowledge and expertise in designing and implementing B2B solutions using Salesforce. Salesforce Certified B2B Solution Architect Exam certification exam covers a range of topics, including Salesforce B2B Commerce, Salesforce CPQ, Salesforce Partner Communities, and Salesforce Integration. Candidates who pass the exam earn the Salesforce Certified B2B Solution Architect certification.

Salesforce Certified B2B Solution Architect Exam Sample Questions (Q112-Q117):

NEW QUESTION # 112

Universal Containers is in the process of implementing a CPQ and B2B Commerce solution. The Technology team has completed the development for the current sprint and is demonstrating the functionalities to the business stakeholders during their sprint demo. While demonstrating products and pricing, and Sync between B2B and CPQ when requesting a quote, the stakeholders make a new request to include tiered pricing and map it to discount schedules on CPQ.

Which approach should a Solution Architect recommend while addressing the feedback from the stakeholders?

- A. Convey that it is not recommended to include M the initial MVP, since an extension is needed on the CPQ B2B Commerce Connector for the new requirement.
- B. Convey that this can be potentially picked up in the next sprint since the technical changes needed for this new user story are low effort.
- C. Add the request as a new user story to the product backlog, and further schedule a meeting for prioritization and grooming.
- D. Include it as a user story and accommodate it in the same sprint, since this is a feasible requirement and the CPQ B2B Commerce Connector is already set up.

Answer: C

NEW QUESTION # 113

A software solutions company has created several SaaS applications that it sells to its customers. The company would like an easier way to allow customers to renew their subscriptions each period. Today, the company has to run reports across multiple disparate systems to find out which products each customer has purchased, their usage levels, and when each customer needs to renew. Tracking and identifying when to contact customers is a very manual process and involves sales people sending emails with invoices attached.

Customers often mail paper checks to the company, leading to disconnected invoicing and payment processing.

Which two products should a Solution Architect consider to resolve the subscription, invoicing, and payment issues the company is currently experiencing?

Choose 2 answers

- A. Salesforce CPQ
- B. B2B Commerce
- C. Salesforce Billing
- D. Salesforce Order Management

Answer: A,C

Explanation:

Option A would involve using Salesforce Billing, which is a product that automates billing processes such as generating invoices, collecting payments, and managing revenue recognition. Salesforce Billing can also handle subscription billing scenarios such as renewals, amendments, cancellations, and prorations. Salesforce Billing can integrate with Salesforce CPQ to create seamless quote-to-cash workflows.

Option D would involve using Salesforce CPQ (Configure Price Quote), which is a product that helps sales teams create accurate and consistent quotes for complex products and services. Salesforce CPQ can also manage subscriptions by creating recurring quotes with flexible pricing models and contract terms. Salesforce CPQ can integrate with Salesforce Billing to create seamless quote-to-cash workflows.

<https://trailhead.salesforce.com/credentials/b2bsolutionarchitect>

NEW QUESTION # 114

A client is running a project with a 626 multi-cloud setup involving Marketing Cloud, Sales Cloud, Service Cloud, Experience Cloud, and Mu'eSoft. Currently, MuleSoft is primarily used to integrate with third-party systems. Marketing Cloud is connected to Sales/Service using the standard connector. A recent requirement-gathering session, involving all functional streams, brought up the question of where consolidated reporting will happen. So far, reporting has only been looked at individually per stream.

There is a steering committee meeting 1 week from now. The Solution Architect was asked to provide different solutions to fix the problem. The expectation is that a high-level evaluation will be done prior the steering committee meeting so that an indication of options can be given and additional funding can be requested.

Which three critical steps should the Solution Architect take first?

Choose 3 answers

- A. Identify key drivers and high-level data scope behind the need for a consolidated reporting
- B. Draft a solution to show how consolidated reporting can be done using CRM Analytics.
- C. Review the established and planned dataflows to understand where the systems of record sit and where data is transported to already.
- D. Ensure all data objects across the different clouds have a unique external identifier
- E. Review the system landscape to identify other existing solutions for reporting and start to investigate high-level cost impacts (incl. licenses aspects) for the most viable.

Answer: A,B,E

NEW QUESTION # 115

GG3 has gone live with a B2B multi-cloud solution and plans to add more functionality over time. The company has a team of system administrators who each focus on a specific cloud and area of functionality. GG3 has decided to use an Org-Based deployment approach. It wants to protect the investment made and set the team up for success in the future.

What should a Solution Architect recommend as a best practice to put checks in place for decisions on changes moving forward?

- A. Engage Salesforce services to manage all governance and represent as the Steering Committee.
- B. Engage a third-party company to manage all governance and represent as the Steering Committee.
- C. Set up a Governance and Monitoring structure that includes a Steering Committee, a Center of Excellence, and a Data governance council.
- D. Budget for a Governance and Monitoring structure that includes a communications plan and project methodology for the following year.

Answer: C

Explanation:

Establishing a robust Governance and Monitoring structure is essential for sustaining the long-term success of a Salesforce implementation. A Steering Committee provides strategic oversight and decision-making, ensuring that the project remains aligned with business objectives. A Center of Excellence (CoE) fosters best practices, innovation, and continuous improvement across all Salesforce clouds and functionalities. A Data Governance Council ensures data quality, security, and compliance. This comprehensive governance framework supports effective change management, promotes cross-functional collaboration, and ensures that the Salesforce ecosystem evolves in a controlled and strategic manner, consistent with Salesforce's recommendations for maintaining a healthy and effective Salesforce environment.

NEW QUESTION # 116

Widgets Wonderful, a manufacturing company, wants to provide a better customer experience and enable field service resources to provide a quote to customers while still on site. The company has complex products that come with warranties that include preventativemaintenance work. Additionally, certain warranty repair work has specific SLAs associated with it. There are 10 Field Service team members and 20 sales representatives, all of whom need to view Salesforce Field Service objects and be able to create quotesfor the customer.

Widgets Wonderful's project owner has some questions regarding the number and types of licenses needed for the users and would like to better understand how warranties will be addressed.

Which two combined options should a Solution Architect suggest?

Choose 2 answers

- A. Salesforce Field Service and Service Cloud for Salesforce CPQ will need to be installed and customizations will need to

be made to handle Entitlements.

- B. Salesforce Field Service, Salesforce CPQ, and Service Cloud for Salesforce CPQ need will need to be installed and customizations will not be needed for Entitlements.
- C. Purchase 30 CPQ licenses and 30 Salesforce Field Service licenses.
- D. Purchase 30 CPQ licenses and 10 Salesforce Field Service licenses.

Answer: A,D

Explanation:

For Widgets Wonderful's needs, the Solution Architect should suggest:

- A) Salesforce Field Service and Service Cloud for Salesforce CPQ will need to be installed and customizations will need to be made to handle Entitlements. This addresses the complex products and warranties, ensuring that the quoting process on-site can accommodate the specific SLAs.
- B) Purchase 30 CPQ licenses and 10 Salesforce Field Service licenses. This matches the licensing to the user needs, ensuring all sales representatives and field service team members have the necessary access to create quotes and view field service objects. Salesforce documentation on CPQ and Field Service licenses provides information on how to configure these systems for complex products and services, including warranties and SLAs.

NEW QUESTION # 117

.....

If you are preparing for the Salesforce Certified B2B Solution Architect Exam (B2B-Solution-Architect) exam dumps our B2B-Solution-Architect Questions help you to get high scores in your Salesforce B2B-Solution-Architect exam. Test your knowledge of the Salesforce Certified B2B Solution Architect Exam exam dumps with TopExamCollection Salesforce B2B-Solution-Architect Practice Questions. The software is designed to help with B2B-Solution-Architect exam dumps preparation.

B2B-Solution-Architect Interactive Course: <https://www.topexamcollection.com/B2B-Solution-Architect-vce-collection.html>

- Architect Exams B2B-Solution-Architect pdf braindumps - B2B-Solution-Architect practice exam test Download ✓ B2B-Solution-Architect for free by simply searching on ➤ www.examcollectionpass.com 100% B2B-Solution-Architect Correct Answers
- Technical B2B-Solution-Architect Training New B2B-Solution-Architect Exam Cram B2B-Solution-Architect Reliable Braindumps Download 《 B2B-Solution-Architect 》 for free by simply entering 「 www.pdfvce.com 」 website Reliable B2B-Solution-Architect Test Prep
- Latest B2B-Solution-Architect Braindumps Pdf New B2B-Solution-Architect Exam Cram B2B-Solution-Architect Reliable Braindumps Enter ➡ www.examdiscuss.com and search for ✓ B2B-Solution-Architect to download for free B2B-Solution-Architect Exam Topics
- Test B2B-Solution-Architect Simulator - Salesforce B2B-Solution-Architect Interactive Course: Salesforce Certified B2B Solution Architect Exam Pass Certainly Open ➤ www.pdfvce.com and search for 【 B2B-Solution-Architect 】 to download exam materials for free New B2B-Solution-Architect Exam Duration
- Pass Guaranteed Salesforce - B2B-Solution-Architect - Trustable Test Salesforce Certified B2B Solution Architect Exam Simulator Copy URL 「 www.prepawaypdf.com 」 open and search for ➡ B2B-Solution-Architect to download for free New B2B-Solution-Architect Test Blueprint
- Pass Guaranteed Salesforce - B2B-Solution-Architect - Trustable Test Salesforce Certified B2B Solution Architect Exam Simulator Easily obtain free download of • B2B-Solution-Architect by searching on “ www.pdfvce.com ” Dumps B2B-Solution-Architect Download
- IT-Tests B2B-Solution-Architect Test Study Guide, Answer Salesforce B2B-Solution-Architect Practice Exam Questions Download (B2B-Solution-Architect) for free by simply searching on (www.exam4labs.com) New Guide B2B-Solution-Architect Files
- 100% Pass-Rate Test B2B-Solution-Architect Simulator offer you accurate Interactive Course | Salesforce Salesforce Certified B2B Solution Architect Exam Search for ✓ B2B-Solution-Architect on ➤ www.pdfvce.com immediately to obtain a free download Reliable B2B-Solution-Architect Test Prep
- Architect Exams B2B-Solution-Architect pdf braindumps - B2B-Solution-Architect practice exam test Search for ➤ B2B-Solution-Architect on “ www.vce4dumps.com ” immediately to obtain a free download B2B-Solution-Architect Exam Topics
- New B2B-Solution-Architect Test Blueprint B2B-Solution-Architect Latest Dumps Questions Reliable B2B-Solution-Architect Test Prep Easily obtain free download of ➡ B2B-Solution-Architect by searching on ➡ www.pdfvce.com B2B-Solution-Architect New Study Materials
- New B2B-Solution-Architect Exam Cram Latest B2B-Solution-Architect Braindumps Pdf Valid B2B-Solution-Architect Test Topics Easily obtain • B2B-Solution-Architect for free download through

www.practicevce.com □ □B2B-Solution-Architect Exam Topics

P.S. Free 2026 Salesforce B2B-Solution-Architect dumps are available on Google Drive shared by TopExamCollection: <https://drive.google.com/open?id=1JQfn5HNmDj7L1fEkkdVcbxgSn3ppml4t>