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CIPS L5M10 ELECTIVE Logistics Management QUESTION & ANSWERS

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CIPS L5M10 Exam Syllabus Topics:

Topic	Details
Topic 1	<ul style="list-style-type: none"> • Understand Capacity Planning and Control in Logistics Management: This section of the exam measures the skills of Operations Planners and focuses on the techniques and systems used to manage capacity, demand, and resource planning across logistics activities. It explains how organizations balance planning with real-time control, adjust to fluctuating demand, and schedule workloads effectively. Candidates are expected to understand capacity concepts, constraints, demand forecasting, capacity measurement, and different planning approaches such as level planning, chase demand strategies, and demand management methods. The section also examines the use of technology in capacity planning, particularly Materials Requirements Planning (MRP), MRP II, ERP systems, master production scheduling, inventory data, and bills of materials, while recognizing the limitations of these tools. Finally, it covers the role of reverse logistics, emphasizing the handling of customer returns, the development of return policies, and how returned items are reintegrated into the supply chain.
Topic 2	<ul style="list-style-type: none"> • Analyse the Role and Activities of Logistics Management: This section of the exam measures the skills of Logistics Managers and covers the essential concepts, functions, and strategic importance of logistics within modern supply chains. It explains what logistics is, how its key elements work together—such as transportation, warehousing, inventory, packaging, information flow, and security—and how these components support procurement, production, distribution, after-sales processes, and product disposal. The section explores how logistics integrates with broader supply chain management and introduces the idea of total logistics and total cost thinking, showing how multimodal transport and pipeline inventory contribute to efficiency. Candidates must understand how logistics creates competitive advantage by aligning operations with business strategy, managing customer service levels, measuring service quality, and recognizing its financial impact. This heading also evaluates the increasing role of technology in logistics, including barcoding, RFID, e-fulfilment systems, warehouse management systems, automated data capture, and the integration of digital tools across the logistics network.

CIPS Logistics Management Sample Questions (Q22-Q27):

NEW QUESTION # 22

Various business functions complete different controlling activities. Which control activity would be completed by the Distribution function?

- A. Quality control
- B. Developing warehouse budgets
- **C. Monitoring and controlling deliveries**
- D. Purchasing contract analysis

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Distribution control focuses on transport execution and delivery performance-monitoring, expediting, and controlling outbound deliveries. Purchasing contract analysis belongs to supply/procurement control; quality control to production/quality; and warehouse budgets to warehousing control. (Reference: CIPS L5M10 Study Guide, "Controlling activities by function," p. 109)

NEW QUESTION # 23

Green Frog Ltd is a consultancy with ~50 customers. The CEO plans to use a Cost-to-Serve (CTS) tool to understand customer profitability. Is this the right approach?

- A. No - all customers are equally profitable if they pay the same rates
- **B. Yes - Cost to Serve will allow identification of unprofitable customers**
- C. Yes - it is expensive but provides high visibility
- D. No - use Total Cost of Ownership (TCO) instead

Answer: B

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Cost-to-Serve analyses end-to-end activities and resources consumed to serve specific customers or segments, exposing variation in profitability (e.g., delivery distance, visit frequency, handling complexity). It is appropriate for finding unprofitable customers. CTS is not inherently "expensive," and TCO focuses on lifecycle cost of acquiring/owning goods-not customer profitability. (Reference: CIPS L5M10 Study Guide, Cost-to-Serve concept and uses, p. 61)

NEW QUESTION # 24

Demand for a product can be classified as either dependent or independent. Which of the following companies produces a dependent demand item?

- A. An online clothing retailer
- B. A dairy farm producing organic milk
- **C. A company that produces tyres for cars**
- D. An ice cream van operating from April to September

Answer: C

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Dependent demand refers to items whose demand is directly derived from another product's production-e.

g., tyres depend on car production volumes. In contrast, demand for end products such as ice cream or clothing is independent, influenced by consumer behaviour rather than other production outputs.

(Reference: CIPS L5M10 Study Guide, Dependent vs. independent demand concepts, p. 114)

NEW QUESTION # 25

Which approach aims to increase profits by maximising the performance of constraints?

- **A. Theory of Constraint**
- B. Six Sigma
- C. Lean
- D. Total Quality Management

Answer: A

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

The Theory of Constraint (TOC) is built on the ideas that every process has a bottleneck and that improving throughput requires exploiting/elevating that constraint (while subordinating other steps). (CIPS L5M10 Study Guide, p. 138)

NEW QUESTION # 26

Systems which prevent issues that are likely to occur in the future, and which include preventative maintenance for machinery, are commonly known as what type of control system? Select TWO

- **A. Preventative control**
- B. Concurrent control
- C. Feedback control
- **D. Feedforward control**

Answer: A,D

Explanation:

Comprehensive and Detailed Explanation From Exact Extract:

Feedforward (preventative) control anticipates and prevents deviations before they occur (e.g., scheduled maintenance). This

contrasts with concurrent (controls during the activity) and feedback (after-the-fact correction). (CIPS L5M10 Study Guide, pp. 101-102)

NEW QUESTION # 27

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