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Salesforce Education-Cloud-Consultant Salesforce Certified Education Cloud Consultant Exam (W121)



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Salesforce Education-Cloud-Consultant Exam Syllabus Topics:

Section	Weight	Objectives
Topic 1: Implementation Strategies and Best Practices	18%	- Plan, gather requirements, design, build, test, document, deploy, and optimize solutions - Governance, change management, staffing, deployment, and adoption best practices
Topic 2: Solution Design	19%	- Design solutions aligned with educational processes and data models - Design for student lifecycle management - Evaluate account and contact models, data relationships, and scalability
Topic 3: Analytics	7%	- Design and implement reports and dashboards for education stakeholders - Apply CRM Analytics and reporting solutions for education use cases

Topic 4: Education Cloud Configuration	22%	- Understand capabilities, features, and compatibility with other Salesforce products - Install and configure Salesforce Education solutions - Work with Education Data Architecture (EDA) setup and configuration
Topic 5: Domain Expertise	18%	- Determine solution set for customer requirements: marketing, engagement, recruitment, admissions, student experience, advancement, alumni relations - Explain Education Cloud solutions for K-12 institutions
Topic 6: Integration and Data Management	16%	- Use EDA and data tools effectively - Data migration, quality, governance, and volume management - Assess integration requirements and strategies with external systems

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Salesforce Certified Education Cloud Consultant Exam Sample Questions (Q81-Q86):

NEW QUESTION # 81

The Student Services department wants a way for students and advisors to picture academic options more clearly and visualize degree requirements.

Which component should the consultant recommend to meet their needs?

- A. Path
- **B. Pathways**
- C. Success Plans

Answer: B

Explanation:

Pathways and Plan Requirements are two components that the consultant can recommend to meet the requirement of providing a way for students and advisors to picture academic options more clearly and visualize degree requirements. Pathways is a component that allows users to create and manage academic plans for students, such as majors, minors, or certificates. Pathways can help students and advisors picture academic options more clearly by showing the courses and requirements needed to complete an academic plan. Plan Requirements is a component that allows users to define and group the requirements for an academic plan, such as credits, courses, or electives. Plan Requirements can help students and advisors visualize degree requirements by showing the progress and status of each requirement for an academic plan. Success Plans and Path are not components that can meet the requirement of providing a way for students and advisors to picture academic options more clearly and visualize degree requirements. Reference:

<https://www.salesforce.org/products/student-success-hub/overview/>

<https://powerofus.force.com/s/article/SSHUB-Pathways>

<https://powerofus.force.com/s/article/SSHUB-Plan-Requirements>

NEW QUESTION # 82

A community college would like to use Admissions Connect and automatically admit applicants if they meet certain criteria.

What should the consultant do?

- **A. Leverage the existing flow Sample: Application Auto Admit.**
- B. Activate the ApplicantCommunityHomeController Apex class.
- C. Create a new flow.

Answer: A

Explanation:

The consultant should leverage the existing flow Sample: Application Auto Admit to automatically admit applicants if they meet certain criteria for the community college that would like to use Admissions Connect. A flow is a tool that allows users to automate business processes by guiding users through screens, collecting data, or executing actions. Sample: Application Auto Admit is an existing flow in Admissions Connect that allows users to automatically admit applicants if they meet certain criteria, such as GPA or test scores. The consultant can leverage the existing flow Sample: Application Auto Admit to automatically admit applicants if they meet certain criteria for the community college that would like to use Admissions Connect by configuring and customizing the flow to match their admission requirements and policies. Creating a new flow, activating the ApplicantCommunityHomePageController Apex class, or developing a custom trigger that checks the submission deadline against the current date are not things that the consultant should do to automatically admit applicants if they meet certain criteria for the community college that would like to use Admissions Connect. Reference:

<https://help.salesforce.com/s/articleView?id=sf.flow.htm&type=5>

<https://www.salesforce.org/products/admissions-connect/overview/>

NEW QUESTION # 83

The Accessible Education office needs to track accommodations made for students disability and accessibility needs. How should the consultant design the Salesforce environment to meet the requirement?

- A. Create custom fields on the Contact object.
- **B. Leverage the Attribute object.**
- C. Configure a custom object.
- D. Use the Behavior Response object.

Answer: B

Explanation:

The consultant should design the Salesforce environment to meet the requirement of tracking accommodations made for students' disability and accessibility needs by leveraging the Attribute object. The Attribute object is an object in EDA that allows users to store information about a Contact's characteristics, preferences, or needs, such as language, ethnicity, or disability. The consultant can leverage the Attribute object to track accommodations made for students' disability and accessibility needs by creating Attribute records for each student and associating them with their Contact records. Using the Behavior Response object, configuring a custom object, or creating custom fields on the Contact object are not ways to design the Salesforce environment to meet the requirement of tracking accommodations made for students' disability and accessibility needs. Reference:

<https://powerofus.force.com/s/article/EDA-Attributes>

<https://powerofus.force.com/s/article/EDA-Attributes-Create>

NEW QUESTION # 84

A university 's IT department and its consultant are integrating data from the Student Information System (SIS) to the Education Data Architecture (EDA). Advisors need to see a student 's primary course of study. Which object in EDA indicates a student 's major?

- **A. Affiliation**
- B. Education History
- C. Relationship
- D. Program Plan Requirement

Answer: A

Explanation:

Affiliation is an object in EDA that indicates a student's major or primary course of study. Affiliation is an object that represents a relationship between a Contact and an Account or another Contact. Affiliation can be used to track various types of relationships, such as student, faculty, staff, alumni, donor, or advisor. The consultant can create an Affiliation record for each student and associate it with their major or primary course of study. Education History, Relationship, and Program Plan Requirement are not objects in EDA that indicate a student's major or primary course of study. References:

<https://powerofus.force.com/s/article/EDA-Affiliations>

<https://powerofus.force.com/s/article/EDA-Affiliations-Mappings>

NEW QUESTION # 85

How should a consultant prepare for a successful Education Cloud discovery session with an institution?

- A. Create an Education Cloud storyboard.
- B. Build the institution's technology roadmap.
- C. List the current challenges in education.
- **D. Review the institution's strategic plan.**

Answer: D

Explanation:

The consultant should review the institution's strategic plan to prepare for a successful Education Cloud discovery session. The strategic plan is a document that outlines the institution's vision, mission, goals, and priorities for the future. By reviewing the strategic plan, the consultant can understand the institution's context, challenges, opportunities, and expectations. The consultant can also align the discovery session agenda and questions with the strategic plan. Creating an Education Cloud storyboard, listing the current challenges in education, and building the institution's technology roadmap are not tasks that the consultant should do to prepare for a discovery session. Reference:

<https://trailhead.salesforce.com/en/content/learn/modules/education-cloud-basics/education-cloud-basics-discovery>

https://www.salesforce.org/wp-content/uploads/2019/03/Education_Cloud_Discovery_Guide.pdf

NEW QUESTION # 86

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