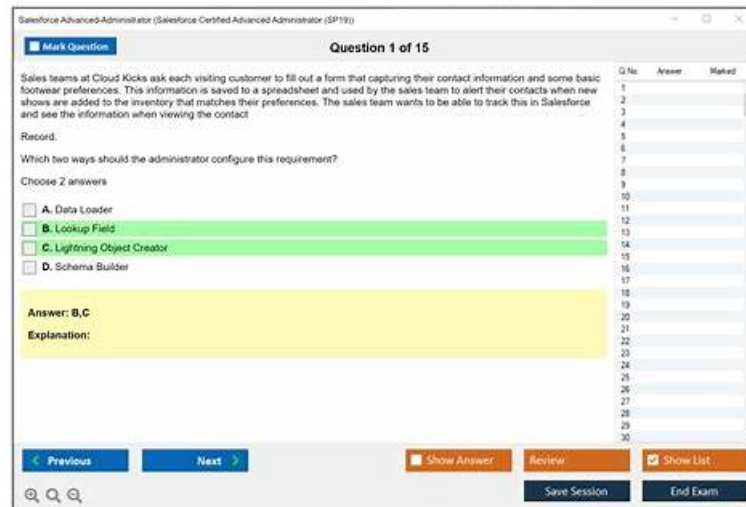# Passing Advanced-Administrator Exam Prep Materials - Advanced-Administrator Valid Braindumps - VCEEngine

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To prepare for the Advanced-Administrator Exam, individuals should have a strong understanding of the Salesforce platform and be familiar with advanced features such as customizing dashboards, creating custom objects, and automating complex workflows. Advanced-Administrator exam consists of 60 multiple-choice questions and must be completed within 105 minutes. The passing score for the Advanced-Administrator Exam is 65%, and the exam can be taken online or in-person at a proctored testing center. Upon passing the exam, individuals will receive the Salesforce Certified Advanced Administrator credential, which is recognized by employers and peers as a mark of expertise in Salesforce administration.

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We recognize that preparing for the Salesforce Certification Exams can be challenging, and that's why we provide Salesforce Advanced-Administrator practice material with three formats that take your individual needs into account. Our team of experts is dedicated to helping you succeed by providing you with the support you need while using the product.

Salesforce Advanced-Administrator Certification is a valuable credential for professionals who want to validate their skills and expertise in using the Salesforce platform. It is designed for experienced administrators who want to take their skills to the next level and perform advanced tasks such as configuring and managing advanced security and automation features, designing and deploying complex reports and dashboards, and managing data and records effectively. Salesforce Certified Advanced Administrator certification is highly valued by employers and can lead to higher earning potential and more job opportunities in the Salesforce ecosystem.

Salesforce Certified Advanced Administrator Sample Questions (Q132-Q137):

NEW QUESTION # 132
Cloud Kicks (CK) does business directly with individual consumers (B2C) and large businesses (B2B). Some of CK's B2C customers are employed at its larger customer accounts and should be tracked under both.
Which two options will CK need to use to manage its customers' accounts?
Choose 2 answers

- A. Leads
- B. Person Accounts
- C. Contacts to Multiple Accounts
- D. Campaign Members

Answer: B,C

Explanation:
To manage both B2C and B2B customers, CK should use Person Accounts and Contacts to Multiple Accounts features. Person Accounts allow CK to store information about individual consumers without requiring a separate account record. Contacts to Multiple Accounts allow CK to associate a contact with multiple accounts, such as their employer and their personal account.
References: https://help.salesforce.com/s
/articleView?id=sf.account_person_behavior.htm&type=5 https://help.salesforce.com/s/articleView?id=sf.
account_contact_rel_overview.htm&type=5

NEW QUESTION # 133
Recruiters at Universal Containers want to associate positions with their related job applications using two custom objects - Position and Job Application. A job application must always have a related position. If a position is deleted, the corresponding job applications are deleted.
Which type of object relationship will meet this requirement?

- A. Hierarchical
- B. Junction
- C. Master-detail
- D. Lookup

Answer: C

Explanation:
Explanation/Reference:

NEW QUESTION # 134
An administrator has a request to write a report listing accounts that have sales from this year and that have a completed activity in the last 30 days.
What reporting feature should the administrator employ to provide only the list of accounts, without listing the details of the opportunities?

- A. Cross-Filter
- B. Filter Logic
- C. Joined Report
- D. Summary Report

Answer: A

Explanation:
A cross-filter lets you filter records based on related objects and their fields. For example, you can filter accounts that have at least one opportunity from this year and at least one completed activity in the last 30 days. References:
https://help.salesforce.com/s/articleView?id=sf.reports_cross_filters.htm&type=5

NEW QUESTION # 135
Users at AW Computing use a custom object to manage order*. All profiles share a single page layout.
Customer Service and Sales users express frustration overseeing actions that-do not always apply to their situation on the page

layout.
What should an administrator recommend?

- A. Use Dynamic Actions and conditional visibility to show the appropriate actions to the applicable users.
- B. Configure two separate permission sets and assign the appropriate permissions to each user.
- C. Create separate record types for the Customer Service and Sales users' records.
- D. Make two separate Lightning record pages and assign them to the applicable profiles.

Answer: A

Explanation:
Dynamic actions are actions that appear on Lightning record pages based on criteria such as field values or user profiles. Dynamic actions allow administrators to customize which actions are available for users on different record types or page layouts without creating multiple page layouts for each scenario. By using dynamic actions and conditional visibility for accounts at AW Computing, administrators can show only relevant actions for customer service and sales users based on their situation.
References: https://help.salesforce.com/s/articleView?id=sf.dynamic_actions_overview.htm&type=5

NEW QUESTION # 136
The sales manager at Cloud Kicks wants a way to report on information from a form their clients fill out during the sales cycle. Once a form has been submitted, the client is unable to access it. This form may need to be filled out more than once during the sales cycle. There are more than 30 fields on this form, and the sales team needs to be able to see what changed from one submission to the next.
Which two options should an administrator use to solve this scenario?
Choose 2 answers

- A. Turn on Field Tracking.
- B. Add forms as attachments.
- C. Create a custom object.
- D. Make custom fields.

Answer: B,C

NEW QUESTION # 137
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