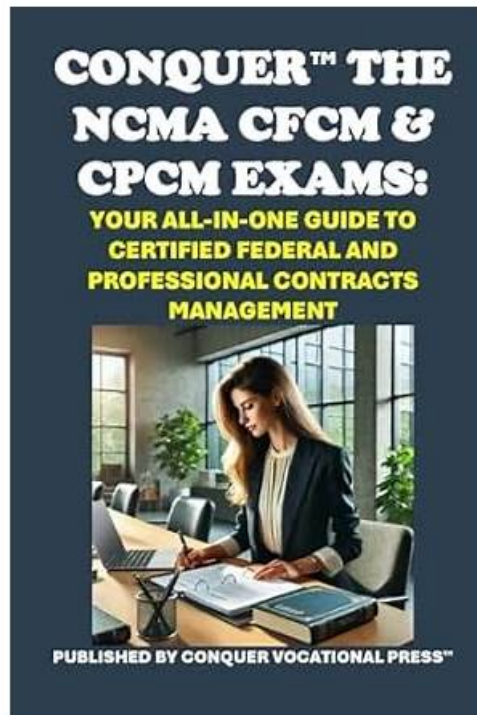


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NCMA Certified Professional Contracts Manager Sample Questions (Q138-Q143):

NEW QUESTION # 138

Which damages awarded to the plaintiff over and above what will barely compensate for his or her loss?

- A. Uniform Code of Conduct
- B. Commercial Credit Act
- C. Uniform Commercial Code
- D. Commercial Code Form

Answer: C

NEW QUESTION # 139

When using the trade-off source selection method, the perceived benefits of a higher-priced proposal

_____.

- A. must include a shorter lead time for delivery of the seller's product or service
- B. cannot exceed 10% of the monetary equivalent of the lowest priced proposal
- C. must be justified in writing, and this documentation must be included in the agency file
- D. must include small business participation in performance of the resulting contract

Answer: C

Explanation:

The correct answer is B because, according to NCMA CMBOK and best-value tradeoff principles, when a buyer selects a higher-priced proposal, the decision must be clearly justified and documented. This documentation explains why the additional benefits—such as superior technical capability, lower risk, or better past performance—are worth the increased cost.

CMBOK emphasizes that in a tradeoff source selection, cost/price is only one factor among several, and the buyer may decide that a higher-priced proposal offers greater overall value. However, this decision must be supported by a well-reasoned analysis that demonstrates how the benefits outweigh the additional cost. This rationale must be documented in the contract file to ensure transparency, accountability, and defensibility, especially in the event of audits or protests.

Option A is incorrect because there is no fixed percentage limit in tradeoff decisions. Option C is incorrect because benefits are not limited to delivery time. Option D is incorrect because small business participation may be a factor but is not a required justification. CMBOK highlights that proper documentation of tradeoff decisions is essential to uphold fairness, integrity, and compliance in the award phase, ensuring that best-value determinations are logical and defensible.

NEW QUESTION # 140

Upon receipt of owner-furnished property, the seller is responsible and accountable for the property as prescribed by the terms of the contract. This responsibility and accountability is called _____.

- A. property control
- B. contract administration
- C. property accountability
- D. property administration

Answer: C

Explanation:

The correct answer is C (property accountability) because, according to NCMA Contract Management Body of Knowledge (CMBOK), property accountability refers to the obligation of a contractor (seller) to properly manage, safeguard, track, and report government- or owner-furnished property in accordance with contract terms.

When the buyer provides property—often referred to as government-furnished property (GFP) or owner-furnished property—the contractor assumes responsibility for its custody, use, maintenance, and disposition

. Property accountability ensures that the contractor can accurately account for the location, condition, and usage of such property at

all times. This includes maintaining records, preventing loss or damage, and complying with audit and reporting requirements. Option A (property administration) refers more broadly to the oversight and management functions performed by the buyer or designated administrator, not the contractor's responsibility. Option B (property control) is related but narrower, focusing on physical control measures rather than the full scope of accountability. Option D (contract administration) is a broader term encompassing all post-award management activities.

CMBOK emphasizes that effective property accountability is critical in the post-award phase to ensure compliance, minimize risk of loss or misuse, and maintain transparency. Failure to properly account for furnished property can lead to financial liability, audit findings, and potential contractual disputes.

NEW QUESTION # 141

Negotiating a challenging but achievable set of objectives for all parties, based upon the realities of the situation is called:

- A. Control expectations
- B. Exceed expectations
- C. Negotiate expectations
- **D. Aligning expectations**

Answer: D

Explanation:

Explanation/Reference:

NEW QUESTION # 142

_____ provides the oversight required to ensure that both parties comply with the contract requirements.

- A. Contract Closeout
- B. Financial Management
- **C. Contract Administration**
- D. Project Management

Answer: C

Explanation:

The correct answer is C (Contract Administration) because, according to NCMA Contract Management Body of Knowledge (CMBOK), contract administration is the process responsible for overseeing contract performance and ensuring that both the buyer and seller comply with all contractual requirements .

In the post-award phase , contract administration includes activities such as monitoring performance, enforcing contract terms, managing communications, ensuring compliance with deliverables and schedules, and addressing issues or disputes . It ensures that obligations defined in the contract are fulfilled and that both parties adhere to agreed-upon conditions.

CMBOK emphasizes that contract administration provides continuous oversight , including tracking performance metrics, verifying that goods and services meet quality standards, and ensuring that payments correspond to satisfactory performance. It also involves coordination between stakeholders and maintaining proper documentation for accountability and audit purposes.

Option A (Project Management) focuses on managing tasks and resources but does not specifically ensure contractual compliance.

Option B (Contract Closeout) occurs at the end of the contract lifecycle. Option D (Financial Management) deals with budgeting and financial controls but not overall contract compliance.

CMBOK highlights that effective contract administration is essential for risk management, performance assurance, and successful contract outcomes , making it a core function in the post-award phase .

NEW QUESTION # 143

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